

# Steven Callander

## Curriculum Vitae

### Principal Appointment

Herbert Hoover Professor of Public and Private Management  
Professor of Political Economy  
Graduate School of Business  
Stanford University

### Other Appointments

Professor of Economics (by courtesy), Department of Economics, Stanford University.  
Professor of Political Science (by courtesy), Department of Political Science, Stanford University.  
Faculty Director, Policy and Innovation Initiative, Stanford GSB.  
Board of Editors, *American Economic Review*. 2012-present.  
Associate Editor, *Journal of Theoretical Politics*. 2014-present.  
Professor of Economics (visiting), University of New South Wales.

### Contact

Knight Management Center  
655 Knight Way, Stanford University  
Stanford CA 94305-5015

Tel: (650) 736-2867.  
Email: [sjc@stanford.edu](mailto:sjc@stanford.edu)  
Web: <https://people.stanford.edu/sjc/>

### Education

- *Ph.D., Social Science*, 2002, California Institute of Technology (Caltech).
- *M.S., Social Science*, 1999, California Institute of Technology (Caltech).
- *B.Commerce (1<sup>st</sup> Class Honours)*, 1996, Economics and Finance, University of New South Wales, Sydney, Australia.

### Published and Forthcoming Papers

1. “Duverger’s Hypothesis, the Run-Off Rule, and Electoral Competition.”  
*Political Analysis* 13 (Summer): 209-232, 2005.
2. “Principles of Network Development and Evolution: An Experimental Study,”  
with Charles Plott. *Journal of Public Economics* 89 (August): 1469-1495, 2005.
3. “Electoral Competition in Heterogeneous Districts.”  
*Journal of Political Economy* 113 (October): 1116-1145, 2005.

4. "Context Dependent Voting," with Catherine Wilson. *Quarterly Journal of Political Science* 1 (3): 227-254, 2006.
5. "Bandwagons and Momentum in Sequential Voting." *Review of Economic Studies* 74 (July): 653-684, 2007.
6. "Lies, Damned Lies, and Political Campaigns," with Simon Wilkie. *Games and Economic Behavior* 60 (August): 262-286, 2007.
7. "Turnout, Polarization, and Duverger's Law," with Catherine Wilson. *Journal of Politics* 69 (November): 1047-1056, 2007.
8. "Context-Dependent Voting and Political Ambiguity," with Catherine Wilson. *Journal of Public Economics* 92 (April): 565-581, 2008.
9. "Political Motivations." *Review of Economic Studies* 75 (July): 671-697, 2008.
10. "Majority Rule When Voters Like to Win." *Games and Economic Behavior* 64 (November): 393-420, 2008.
11. "A Theory of Policy Expertise." *Quarterly Journal of Political Science* 3 (2): 123-140, 2008.
12. "The Wisdom of the Minority." with Johannes Horner. *Journal of Economic Theory* 144 (July): 1421-39, 2009.
13. "Searching and Learning by Trial and Error." *American Economic Review* 101 (October): 2277-2308, 2011.
14. "Searching For Good Policies." *American Political Science Review* 105 (November): 643-662, 2011.
15. "Preemptive Policy Experimentation," with Patrick Hummel. *Econometrica* 82 (July): 1509-1528, 2014.
16. "Gridlock and Delegation in a Changing World," with Keith Krehbiel. *American Journal of Political Science* 58 (October): 819-834, 2014.
17. "Experimentation in Federal Systems," with Bard Harstad. *Quarterly Journal of Economics* 130 (2): 951-1002, 2015.
18. "Dynamic Policymaking with Decay," with Gregory J. Martin. *American Journal of Political Science* 61 (January): 50-67, 2017.

19. "Precedent and Doctrine in a Complicated World," with Tom S. Clark.  
*American Political Science Review* 111 (February): 184-203, 2017.
20. "Durable Policy, Political Accountability, and Active Waste," with Davin Raiha.  
*Quarterly Journal of Political Science*, 12 (1): 59-97, 2017.

### **Working Papers**

21. "The Risk of Failure: Trial and Error Learning and Long-Run Performance,"  
with Niko Matouschek. (R&R at *AEJ-Micro*.)
22. "Context-Dependent Prospects."
23. "Communication in a Complicated World," with Nicolas Lambert and Niko  
Matouschek.

### **MBA Teaching Cases**

- "Uber: 21<sup>st</sup> Century Technology Confronts 20<sup>th</sup> Century Regulation." Stanford GSB  
2012.
- "SOPA: The Media Industry Fights Online Copyright Infringement." Stanford GSB,  
2012.
- "Peer-to-Peer Lending." Stanford GSB, 2010.
- "Carried Interest Taxation." Stanford GSB, 2011.
- "Carried Interest Taxation on Either Side of the Pond." Stanford GSB, 2011.
- "Shaping the Future of Internet Gambling." Stanford GSB, 2011.
- "Chiquita Bananas." Kellogg School of Management, 2007.

### **Policy Paper**

- "The Strategic Imperative: Australia's Place in the Global Labour Market." In *Australia's  
Future Workforce*, Committee for Economic Development of Australia (CEDA), 2015.

### **Professional Service**

Referee for the *American Economic Review*, *American Journal of Political Science*,  
*American Political Science Review*, *Journal of Political Economy*, *Econometrica*,  
*Quarterly Journal of Economics*, *Organization Science*, *Games and Economic Behavior*,  
*Journal of Economic Theory*, *Review of Economic Studies*, *Journal of Law, Economics  
and Organization*, *Economics and Politics*, *The Journal of Public Economics*, *The  
Journal of Public Economic Theory*, *Social Choice and Welfare*, *The Journal of  
Theoretical Politics*, *Naval Research Logistics*, *The Journal of Politics*, *International  
Economic Review*, *Political Analysis*, *Public Choice*, *RAND Journal of Economics*, *NSF*,  
*Quarterly Journal of Political Science*, *Theoretical Economics*, *BE Journal of*

*Theoretical Economics, Journal of the European Economic Association, Economics and Governance, Review of Economic Design, Economics Letters, Economic Theory, Economic Inquiry, American Economic Journal – Microeconomics.*

*American Economic Review, Excellence in Refereeing Award 2009, 2012  
QJPS Referee Hall of Fame 2005-2014*

### **Past Positions**

Fellow, Center for Advanced Study in the Behavioral Sciences, 2016-2017.

Associate Editor, *Quantitative Economics*. 2013-2017.

Associate Professor of Political Economy with tenure. Graduate School of Business, Stanford University, 2009-2013.

Visiting Scholar. Harris School of Public Policy. University of Chicago, 2008-2009.

Assistant Professor of Managerial Economics and Decision Sciences.  
Kellogg School of Management, Northwestern University, 2001-2009.

### **Administration and Teaching (at Stanford)**

2015-2016, 2017-present. Area Coordinator, Political Economy group, GSB.

2009-2013. PhD Field Liaison, Political Economy group, GSB.

2010-2011, 2012-2013, 2013-2014. GSB Faculty Trust Fellow.

2010-2011, 2012-2013, 2017-2018. Co-organizer of Political Economy Seminar Series.

2014-2016. Dean's Advisory Group (DAG) member.

2015-2016. GSB Dean Search Committee member.

2014- . Convener, Political Economy Theory Lunch group (PETL).

*Teaching:* Strategy Beyond the Market (MBA, Exec Ed), Advanced Topics in Political Economy (PhD), Leadership and Crisis Management (MBA, Exec Ed), Foundations of Political Economics (PhD) Strategy Beyond the Market: Innovation in the Energy Industry (MBA).

*PhD Students* – Principal Advisor (graduation date & first placement):

Greg Martin. 2013. Assistant Professor, Political Science, Emory University.

Davin Raiha. 2013. Assistant Professor, Ivey School of Business, University of Western Ontario.