

# Curriculum Vitae

## Jens Hainmueller

### Office:

Department of Political Science, Stanford University  
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### Current Positions

Associate Professor (with tenure), Department of Political Science, Stanford University, 2014-present.  
Associate Professor (by courtesy), Graduate School of Business, Stanford University, 2014-present

### Academic Affiliations

Founder and Faculty Co-Director, Stanford Immigration and Integration Policy Lab, 2014-present  
Faculty Associate, Institute for Quantitative Social Science, Harvard University, 2009-present  
Faculty Fellow, WZB Berlin Social Research Center, 2013-15  
Faculty Fellow, Centre for Research and Analysis of Migration, University College London, 2013-present  
Faculty Affiliate, Stanford Europe Center, 2014-present

### Previous Positions

Associate Professor (with tenure), Department of Political Science, Massachusetts Institute of Technology, 2012-2013.  
Assistant Professor, Department of Political Science, Massachusetts Institute of Technology, 2009–2012.

### Education

Ph.D., Government, Harvard University, 2009.  
M.P.A., Master of Public Administration, Harvard University, Kennedy School of Government, 2005.  
M.Sc., International Political Economy (with Distinction), London School of Economics, 2003.  
DAAD Research Fellow, Political Science Department, Brown University, 2001–2002.  
B.A., *Zwischenprüfung* (Summa Cum Laude), Tübingen University, 2001.

### Impact Factor

Google Scholar Citations : 2899  
Google Scholar h-index : 22  
Google Scholar i10-index : 33

### Selected Awards and Honors

*Warren Miller Prize* 2015. Awarded by the Society of Political Methodology for the best work appearing in *Political Analysis* the preceding year.  
*Emerging Scholar Award* 2014. Awarded by the Society for Political Methodology to honor a researcher, within ten years of their PhD, who is making notable contributions to the field of political methodology.  
*Political Analysis Editors' Choice Award* 2014. Given to papers that the Editors see as providing an especially significant contribution to political methodology.  
*Warren Miller Prize* 2013. Awarded by the Society of Political Methodology for the best work appearing in *Political Analysis* the preceding year.  
*Best Paper on the study of elections, public opinion, and voting behavior* 2013. Awarded by the American Political Science Association.

*Best Paper on the study of labor in politics* 2012. Awarded by the American Political Science Association.

*Robert H. Durr Award* 2012 awarded by the Midwest Political Science Association for the best paper applying quantitative methods to a substantive problem in political science.

*Senator Charles Sumner Prize* 2009. Awarded by Harvard faculty for the best dissertation from the legal, political, historical, economic, social, or ethnic approach.

*Robert H. Durr Award* 2008 awarded by the Midwest Political Science Association for the best paper applying quantitative methods to a substantive problem in political science.

*Gosnell Prize for Excellence in Political Methodology* 2007. Awarded by the Society of Political Methodology for the best work in political methodology presented at any political science conference during the preceding year.

## Publications

### Peer Reviewed Articles

32. “Does Lean Improve Labor Standards? Management and Social Performance in the Nike Supply Chain” (with Distelhorst, G. and R. Locke). *Management Science*. (Forthcoming 2015).
31. “Do Lower Caseloads Improve the Performance of Public Employment Services? New Evidence from German Employment Offices” (with B. Hofmann, G. Krug, and K. Wolf). *Scandinavian Journal of Economics*. (Forthcoming 2015).
30. “Does Direct Democracy Hurt Immigrant Minorities? Evidence from Naturalization Decisions in Switzerland” (with D. Hangartner). *American Journal of Political Science*. (Forthcoming 2015).
29. “Validating vignette and conjoint survey experiments against real-world behavior” (with D. Hangartner and T. Yamamoto). *Proceedings of the National Academy of Sciences*. 112 (8): 2395-2400. 2015.
28. “Assessing the External Validity of Election RD Estimates: An Investigation of the Incumbency Advantage” (with A. Hall and J. Snyder). *Journal of Politics*. 77(3): 707-720. 2015.
27. “Do Concerns about Labour Market Competition Shape Attitudes Toward Immigration? New Evidence from U.S. Workers” (with M. Hiscox and Y. Margalit). *Journal of International Economics*. (Forthcoming 2015). DOI: 10.1016/j.jinteco.2014.12.010.
26. “The Hidden American Immigration Consensus: A Conjoint Analysis of Attitudes Toward Immigrants” (with D. Hopkins). *American Journal of Political Science*. 59(3): 529-548. Winner of the American Political Science Association’s Best Paper Award for the study of Elections, Public Opinion, and Voting Behavior.
25. “On the Validity of the Regression Discontinuity Design for Estimating Electoral Effects: New Evidence from Over 40,000 Close Races” (with A. Eggers, O. Folke, A. Fowler, A. Hall, and J. Snyder). *American Journal of Political Science*. 59 (1): 259-274. 2015.
24. “Consumer Demand for the Fair Trade Label: Evidence from a Field Experiment” (with M. Hiscox and S. Sequeira). *Review of Economics and Statistics*. 97(2): 242-256. 2015.
23. “Reality Bites: The Limits of Framing Effects for Salient and Contested Policy Issues” (with M. Bechtel, D. Hangartner, and M. Helbling). *Political Science Research and Methods*. (Forthcoming 2014).
22. “Political Capital: Corporate Connections and Stock Investments in the U.S. Congress, 2004-2008” (with A. Eggers). *Quarterly Journal of Political Science*. 9 (2): 169-202. 2014.
21. “Comparative Politics and the Synthetic Control Method” (with A. Abadie and A. Diamond). *American Journal of Political Science*. 59 (2): 495-510. 2014.
20. “Causal Inference in Conjoint Analysis: Understanding Multi-Dimensional Choices via Stated Preference Experiments” (with D. Hopkins and T. Yamamoto). *Political Analysis*. 22 (1):1-30. 2014. Winner of the *Editors’ Choice Award* given to papers that the Editors see as providing an especially significant contribution to political methodology. Winner of the 2015 Warren Miller Prize for the best work appearing in *Political Analysis* the preceding year.

19. "Public Attitudes toward Immigration" (with D. Hopkins). *Annual Review of Political Science*. 17: 225-249. 2014
18. "Kernel Regularized Least Squares: Reducing Misspecification Bias with a Flexible and Interpretable Machine Learning Approach" (with C. Hazlett). *Political Analysis*. 22 (2): 143-168. 2014.
17. "Preferences for International Redistribution: The Divide Over the Eurozone Bailouts" (with M. Bechtel and Y. Margalit). *American Journal of Political Science*. 58 (4): 835-856. 2014.
16. "Capitol Losses: The Mediocre Performance of Congressional Stock Portfolios, 2004-2008" (with A. Eggers). *Journal of Politics*. 75(2): 535-551. 2013.
15. "Who Gets a Swiss Passport? A Natural Experiment in Immigrant Discrimination" (with D. Hangartner). *American Political Science Review*. 107(1): 159-187. 2013. Winner of the Robert H. Durr 2012 award for the best paper applying quantitative methods to a substantive problem in political science.
14. "ebalance: A Stata Package for Entropy Balancing" (with Y. Xu). *Journal of Statistical Software*. 54(7). 2013.
13. "Entropy Balancing: A Multivariate Reweighting Method to Produce Balanced Samples in Observational Studies" *Political Analysis*. 20 (1): 25-46. 2012. Winner of the 2013 Warren Miller Prize for the best work appearing in *Political Analysis* the preceding year.
12. "How Lasting is Voter Gratitude? An Analysis of the Short- and Long-term Electoral Returns to Beneficial Policy" (with M. Bechtel). *American Journal of Political Science*. 55 (4): 852-868. 2011.
11. "Synth: An R Package for Synthetic Control Methods in Comparative Case Studies" (with A. Abadie and A. Diamond). *Journal of Statistical Software*. 42 (13): 1-13. 2011.
10. "Attitudes toward Highly Skilled and Low Skilled Immigration: Evidence from a Survey Experiment" (with M. Hiscox). *American Political Science Review*. 104 (1): 61-84. 2010.
9. "MPs for Sale: Estimating Returns to Office in Post-War British Politics" (with A. Eggers). *American Political Science Review*. 103 (4): 513-533. 2009. Winner of the Robert H. Durr 2008 award for the best paper applying quantitative methods to a substantive problem in political science.
8. "Synthetic Control Methods for Comparative Case Studies of Aggregate Interventions: Estimating the Effect of California's Tobacco Control Program" (with A. Abadie and A. Diamond). *Journal of the American Statistical Association*. 105(490): 493-505. 2010. Winner of the Gosnell Prize for Excellence in Political Methodology. Among JASA's 10 most cited articles in 2009-11.
7. "Opium for the Masses: How Free Foreign Media can Stabilize Authoritarian Regimes" (with H. Kern). *Political Analysis*. 17: 377-399. 2009.
6. "Incumbency as a Source of Spillover Effects in Mixed Electoral Systems: Evidence from a Regression-Discontinuity Design" (with H. Kern). *Electoral Studies*. 27 (2): 213-227. 2008.
5. "Phylogenetic analysis and structural predictions of human adenovirus penton proteins as a basis for tissue-specific adenovirus vector design" (with I. Madisch, S. Hofmayer, C. Moritz, A. Grintzalis, P. Pring-Akerblom, and A. Heim) *Journal of Virology* 81(15): 8270-81. 2007.
4. "Educated Preferences: Explaining Individual Attitudes Toward Immigration in Europe" (with M. Hiscox). *International Organization*. 61(2): 399-442. 2007.
3. "Electoral Balancing, Divided Government, and Midterm Loss in German Elections" (with H. Kern). *Journal of Legislative Studies*. 12 (2): 127-149. 2006.
2. "Learning to Love Globalization: The Effects of Education on Individual Attitudes Toward International Trade" (with M. Hiscox). *International Organization*. 60 (2) 469-498. 2006.
1. "Why do Europeans fly safer? The politics of airport security in Europe and the US" (with M. Lemnitzer). *Terrorism and Political Violence*. 15 (4): 1-36. 2003.

*Book Chapters*

- B.2 “Voter Attitudes towards High- and Low-Skilled Immigrants: Evidence from Survey Experiments” (with M. Hiscox, reprinted APSR manuscript) in *Immigration and Public Opinion in Liberal Democracies*. G. P. Freeman, R. Hansen, D. L. Leal (eds.). Routledge Research in Comparative Politics. 2012.
- B.1 “Wahlkreisarbeit zahlt sich doppelt aus - Zur Wirkung des Amtsinhaberstatus einer Partei auf ihren Zweitstimmenanteil bei den Bundestagswahlen 1949 bis 1998” (with H. Kern und M. Bechtel) in *Jahrbuch für Handlungs- und Entscheidungstheorie*. 11-47. 2006. T. Bräuninger and J. Behnke (eds.). Wiesbaden: Verlag für Sozialwissenschaft.

*Software*

- S.4 *Synth Package* (with A. Abadie and A. Diamond). *Synth* is a statistical software that implements synthetic control methods for causal inference in comparative case studies. *Synth* is available as an R library, MATLAB code, and a Stata routine.
- S.3 *ebalance Package*. *ebalance* is a statistical software that implements entropy balancing. *ebalance* is available as an R library and as a Stata routine.
- S.2 *KRLS Package* (with C. Hazlett). *KRLS* is a statistical software that implements Kernel Regularized Least Squares. *KRLS* is available as an R library, MATLAB code, and soon as a Stata routine.
- S.1 *Conjoint Survey Design Tool* (with A. Strezhnev, D. Hopkins, and T. Yamamoto). The Conjoint Survey Design Tool assists researchers in creating conjoint experiments that can be readily incorporated into pre-existing web survey software.

**Work in Progress***Under Review*

- “Naturalization Fosters the Long-Term Political Integration of Immigrants.” (with D. Hangartner and G. Pietrantuono). Revise and Resubmit at *Proceedings of the National Academy of Sciences*.
- “krls: A Stata Package for Kernel-Based Regularized Least Squares” (with J. Ferwerda and C. Hazlett). Revise and Resubmit at *Journal of Statistical Software*.
- “The Socially Conscious Consumer? Field Experimental Tests of Consumer Support for Fair Labor Standards” (with M. Hiscox). Winner of the American Political Science Association’s Labor Project Best Paper award for the best paper on the study of labor in politics.
- “Buying Green? Field Experimental Tests of Consumer Support for Environmentalism” (with M. Hiscox).
- “Exploring the Multidimensionality of Preferences for International Redistribution: The Case of the Eurozone Bailouts.” (with M. Bechtel and Y. Margalit).

*Working Papers*

- “Life on Hold: How Administrative Processing Times Affect the Integration of Asylum Seekers.” (with D. Hangartner).
- “How Do Immigration Contracts Impact the Integration of Immigrants? Evidence from France.”
- “Conjoint Analysis for the Study of Public Opinion” (with T. Yamamoto and D. Hopkins)

**Selected Grants**

UPS Endowment Fund 2015 \$60,000.  
 FSI Policy Implementation Lab Seed Funding \$35,000.  
 Swiss National Science Foundation, Mass Support for Financial Bailouts \$245,000.  
 Time Sharing Experiments in the Social Sciences, Conjoint Voting Study.  
 Swiss National Science Foundation, Mass Support for Financial Bailouts \$245,000.  
 Swiss National Science Foundation, Effects of Citizenship Project \$200,000.  
 WZB Research Grant, Wissenschaftszentrum Berlin, 2010 (EUR 35'000).  
 Swiss National Science Foundation, Local Xenophobia Project \$220,000.  
 NBER Africa Project, 2010-2011. \$65,000.  
 Humanity United Foundation, Fair Trade Project, 2009-2010. \$85,000.  
 Humanity United Foundation, Fair Trade Project, 2009-2010. \$150,000.  
 Humanity United Foundation, Consumer Demand for Ethical Products, 2008-09. \$20,000.

**Professional Experience**

Statistical consultant, International Finance Corporation, The World Bank Group.  
 Statistical consultant, German Federal Labor Market Agency.  
 Statistical consultant, German Research Institute for Labor Market Policy (IAB).

**Advising Ph.D. Students***Main Dissertation Advisor*

Yiqing Xu, Assistant Professor at the University of California San Diego (expected to graduate 2015)  
 Chad Hazlett, Assistant Professor at the University of California Los Angeles (graduated 2013)

*Dissertation Committee Member*

Jeremy Ferwerda, Assistant Professor at Dartmouth College (expected to graduate 2015)  
 Lucas Puente, Policy research team at Thumbtack, Inc (expected to graduate 2015)  
 Michael Sances, Assistant Professor at the University of Memphis (graduated 2013)  
 Greg Distelhorst, Assistant Professor at Oxford University Said Business School (graduated 2013)

**Teaching Experience**

Political Methodology I: Regression, Stanford

- Spring 2014 (Overall Rating: 4.7 out of 5)

Political Methodology II: Causal Inference, Stanford

- Autumn 2014

Empirical Methods on Political Economy, MIT

Quantitative Research Methods II: Advanced Empirical Methods, MIT

- Spring 2010 (Overall Rating: 4.9 out of 5)
- Spring 2011 (Overall Rating: 4.7 out of 5)
- Spring 2012 (Overall Rating: 6.9 out of 7)

Quantitative Research Methods I: Regression, MIT

- Fall 2009 (Overall Rating: 4.0 out of 5)
- Fall 2010 (Overall Rating: 4.8 out of 5)
- Fall 2011 (Overall Rating: 6.4 out of 7)

Designing and Implementing Field Experiments, 2012, MIT. Overall rating: 4.8 out of 5.

Math Prefresher, MIT, Fall 2010, 2011

Workshop on Research Design for Causal Inference, Northwestern University, 2012, 2014

Short Course on Field Experiments, University of Sydney, 2010 & 2011

Short Course on Causal Inference, Zürich University, May 2009.

Teaching Fellow for API 208, Program Evaluation Methods, Harvard University, Spring 2009.

Teaching Fellow for Gov 2001, Advanced Quantitative Research Methodology, Harvard University, Spring 2008. Overall Rating: 4.5 out of 5. Received Bok Center Award for Distinguished Teaching.

Teaching Fellow for Gov 2000, Quantitative Methods for Political Science I, Harvard University, Fall 2007. Overall Rating: 4.6 out of 5. Received Bok Center Award for Distinguished Teaching.

Course Assistant for API 208, Program Evaluation Methods, Harvard University, Spring 2005.

## Service

### *Professional*

Associate Editor: *Political Analysis* (since 2014), *Journal of Causal Inference*

Editorial Board: *American Journal of Political Science*, *Political Analysis*, *Political Science Research and Methods*, *Journal of Causal Inference*, *Observational Studies*

Manuscript Referee: *American Political Science Review*, *American Journal of Political Science*, *International Organization*, *Review of Economics and Statistics*, *Journal of Politics*, *British Journal of Political Science*, *Statistical Science*, *Political Analysis*, *Journal of Economic Growth*, *European Union Politics*, *American Sociological Review*, *Journal of Applied Econometrics*, *Journal of Causal Inference*, *Observational Studies*, *Political Science Research and Methods*, *American Sociological Review*, *Economics and Politics*