

Curriculum Vitae

Sarah A. Soule

Knight Management Center
Stanford Way
655 Knight Way
Stanford CA 94305-5015
(650) 721-1291
Soule_Sarah@gsb.stanford.edu
May 2014

EDUCATION

- 1995 Ph.D. Cornell University, Ithaca, NY. Sociology. Major areas: Political Sociology and Social Movements, Organizational Theory, Race and Ethnic Relations. Dissertation Title: *The Student Anti-Apartheid Movement in the United States: Diffusion of Tactics and Policy Reform*. David Strang, Director of Dissertation.
- 1991 M.A. Cornell University, Ithaca, NY. Sociology. Thesis Title: *Populism and Black Lynching in Georgia: 1890-1900*. Susan Olzak, Director of Thesis.
- 1989 B.A. The University of Vermont, Burlington, VT. Sociology and Political Science (Magna Cum Laude, Phi Beta Kappa, Alpha Kappa Delta).

EMPLOYMENT IN ACADEMIC POSITIONS

- 2009-present The Morgridge Professor of Organizational Behavior. Stanford University Graduate School of Business.
- 2008 – 2009 Professor. Stanford University Graduate School of Business.
- 2006 – 2008 Professor. Cornell University. Department of Sociology.
- 2005 - 2006 Professor. The University of Arizona. Department of Sociology.
- 2000 - 2005 Associate Professor. The University of Arizona. Department of Sociology.
- 1995 - 2000 Assistant Professor. The University of Arizona. Department of Sociology.

HONORS AND AWARDS

- 2011 Graduate School of Business James and Doris McNamara Faculty Fellow.
- 2010 Graduate School of Business Trust Faculty Fellow.
- 2009 Sociological Research Association, Member.
- 2009 Fellow. Michelle R. Clayman Institute for Gender Research, Stanford University.
- 2006 Awarded Magellan Circle Award for Excellence in Graduate Teaching. University of Arizona.
- 2001 Nominee. Provost's General Education Teaching Award. University of Arizona.
- 2000 Awarded Social and Behavioral Sciences Lower-Division Teaching Award. University of Arizona.

GRANTS AND CONTRACTS

- 2006-2009 Cornell Institute for Social Science Research. "Contentious Politics: Science, Social Science, and Protest." Faculty Fellow. \$300,000.
- 2006 Mario Einaudi Center for International Studies, Cornell University. "Diffusion of Multinational Firm Divestment in Burma: The Effect of Transnational Social Movements on Corporate Decisions." Principal Investigator. \$6,000.
- 2006-2009 National Science Foundation, "Collaborative Research on Advocacy Group Activity and Legislative Change Concerning the Environment." Co-Principal Investigator with Susan Olzak. \$180,000.
- 2006 National Science Foundation, "Doctoral Dissertation Research: Institutional Environments and Forms of Institutional Challenges." Project Advisor for Jeff Larson. \$7,500.
- 2005 National Science Foundation, "Doctoral Dissertation Research: Screening, Sorting, and Selecting Products Liability Cases: How Lawyers Mediate Access to the Civil Justice System." Project Advisor for Mary Nell Trautner. \$11,974.
- 2005 National Science Foundation, "Doctoral Dissertation Research: Making Real Money: Local Currency and Social Economies in the United States." Project Advisor for Alan T. Schussman. \$5,227.
- 2005 The University of Arizona, Rogers Program in Law and Social Sciences. "The Stages of the Policy Process." Principal Investigator. \$3,000.

2002	The University of Arizona, SBSRI Summer Grant Development Program. "State Contraception and Abortion Laws and the Equal Rights Amendment: Intra and Inter-State Perspectives." Principal Investigator. \$5,000.
2001	The University of Arizona, International Affairs Travel Grant. Principal Investigator. \$600.
2000-2001	National Science Foundation, Research Experience for Undergraduates (REU) Award. "The Diffusion of Collective Protest in the U.S., 1950-1996." Principal Investigator. \$18,000.
2000	The University of Arizona, SBSRI Research Professorship. "The Diffusion of Collective Protest, 1950-1999." \$5,500.
1999-2003	National Science Foundation, "CAREER: The Diffusion of Collective Protest in the U.S., 1950-1996." Principal Investigator. \$212,684.
1999-2001	National Science Foundation, Research Experience for Undergraduates (REU) Award. "CAREER: The Diffusion of Collective Protest in the U.S., 1950-1996." Principal Investigator. \$12,500.
1999-2000	The University of Arizona, Office of the Vice President for Research. "State Level Hate Crime Laws" Principal Investigator. \$3,059.
1997-1999	National Science Foundation, Sociology Program. "Collaborative Research on the Dynamics of Collective Protest in the U.S., 1960 -1980." Co-Principal Investigator with Doug McAdam. \$158,789.
1997-1999	National Science Foundation, Research Experience for Undergraduates (REU) Award. "Collaborative Research on the Dynamics of Collective Protest in the U.S., 1960-1980." Principal Investigator. \$12,500.
1998	The University of Arizona, SBSRI Small Grant. "Hate Crime Laws in the United States." Principal Investigator. \$1,500.
1997	The University of Arizona, SBSRI Mini Grant. "The Repeal of Intermarriage Laws in the United States, 1900 -1966." Principal Investigator. \$200.
1995-1996	The University of Arizona, SBSRI Small Grant. "Clinic Violence in the US: Diffusion of Protest Tactics." Principal Investigator. \$1,500.
1995-1996	The University of Arizona, Office of the Vice President for Research. "The Dynamics of Collective Protest in the US: 1960-1979." Principal Investigator. \$5,000.

PUBLICATIONS

Books and Journal Editorships

- 2011 Rebecca K. Givan, Kenneth Roberts, Sarah A. Soule. *Diffusion and Social Movements*. Cambridge University Press.
- 2010 David A. Snow and Sarah A. Soule. *A Primer on Social Movements*. WW Norton and Company.
- 2009 *Contention and Corporate Social Responsibility*. Cambridge University Press.
- 2008 Gerald Davis, Calvin Morrill, Hayagreeva Rao, and Sarah A. Soule (editors) *Administrative Science Quarterly*, Special Issue on Social Movements in Organizations and Markets.
- 2004 David A. Snow, Sarah A. Soule, and Hanspeter Kriesi (editors). *The Blackwell Companion to Social Movements*. Blackwell Publishers.

Peer Reviewed Journal Articles

- Forthcoming Wooseok Jung, Brayden King, Sarah A. Soule. "Issue Bricolage: Explaining the Configuration of the Social Movement Sector, 1960-1995" *American Journal of Sociology* (July 2014).
- 2013 Sarah A. Soule, Anand Swaminathan, and Laszlo Tihanyi. "The Diffusion of Firm Divestment in Burma, 1996-2002." John Wiley and Sons, *Strategic Management Journal*.
- 2013 Keith Bentele, Rebecca Sager, Gary Adler, Jr., and Sarah A. Soule. "Breaking Down the Wall between Church and State: State Adoption of Religious Inclusion Legislation, 1995-2009." *Journal of Church and State*.
- 2012 Sarah A. Soule. "Social Movements and Markets, Industries, and Firms." *Organization Studies* 33(12): 1715-1733
- 2012 Sarah A. Soule. "Targeting Organizations: Private and Contentious Politics" *Research in the Sociology of Organization* 34: 261-285.
- 2012 Laszlo Tihanyi, Anand Swaminathan, and Sarah A. Soule. "Internationals Subsidiary Management and Environmental Constraints: The Case for Indigenization" *Advances in International Management* 25: 373-397.
- 2012 Patrick Rafail, Sarah A. Soule, John McCarthy. "Describing and Accounting for the Trends in U.S. Protest Policing, 1960-1995" *Journal of Conflict Resolution* 56 (4): 736-785.

- 2012 Dan Wang and Sarah A. Soule. "Social Movement Organizational Collaboration: Networks of Learning and the Diffusion of Protest Tactics, 1960-1995" *American Journal of Sociology* 117 (6): 1674-1722.
- 2011 Christian Davenport, Sarah A. Soule, and David Armstrong. "Protesting While Black: Racial Bias in the Policing of American Protest" *American Sociological Review* 76(1): 152-178.
- 2010 Jennifer Earl and Sarah A. Soule. "The Impacts of Repression: The Effect of Police Presence and Action on Subsequent Rates of Protest." *Research in Social Movements, Conflicts, and Change* 30: 75-113.
- 2009 Susan Olzak and Sarah A. Soule. "Cross-Cutting Effects of Protest, Congressional Hearings and Bills on the Environment." *Social Forces* 88(1):201-226.
- 2009 Jeff A. Larson and Sarah A. Soule "Sector-Level Dynamics and Collective Action in the United States, 1965-1975." *Mobilization* 14(3): 293-314.
- 2009 Sarah A. Soule and Christian Davenport. "Velvet Glove, Iron Fist or Even Hand? Protest Policing in the United States, 1960-1990." *Mobilization* 14(1):1-22.
- 2008 Gerald Davis, Calvin Morrill, Hayagreeva Rao, and Sarah A. Soule. "Introduction: Social Movements in Organizations and Markets." *Administrative Science Quarterly* 53: 389-394.
- 2008 Sarah A. Soule and Brayden King. "Competition and Resource Partitioning in Three Social Movement Industries." *American Journal of Sociology* 113(6):1568-1610.
- 2007 Brayden King and Sarah A. Soule. "Social Movements as Extra-Institutional Entrepreneurs: The Effect of Protest on Stock Price Returns." *Administrative Science Quarterly* 52(3):413-442.
- 2007 Brayden King, Keith Gunnar Bentele, and Sarah A. Soule. "Congressional Agenda-Setting and Fluctuating Attention to Civil and Political Rights, 1960-1987." *Social Forces* 86(1): 137-163.
- 2006 Sarah A. Soule and Brayden King. "The Impact of Social Movements at Stages of the Policy Process: The Equal Rights Amendment, 1972-1982." *American Journal of Sociology* 111(6): 1871-1909.
- 2006 Jennifer Earl and Sarah A. Soule. "Seeing Blue: Going Behind the Baton to Explain Policing at Public Protest Events." *Mobilization* 11(2): 145-164.
- 2005 Alan Schussman and Sarah A. Soule. "Process and Protest: Accounting for Individual Protest Participation." *Social Forces* 84(2):1083-1106.

- 2005 Sarah A. Soule and Jennifer Earl. "A Movement Society Revisited: The Character of American Social Protest, 1960-1986." *Mobilization* 10(3):345-64.
- 2005 David A. Snow, Sarah A. Soule and Daniel M. Cress. "Homeless Protest Across 17 U.S. Cities, 1980-1991: Assessment of the Explanatory Utility of Strain, Resource Mobilization, and Political Opportunity Theories." *Social Forces* 83(3):1183-1210.
- 2004 Sarah A. Soule. "Going to the Chapel? Same-Sex Marriage Bans in the United States, 1973-2000." *Social Problems* 51(4): 453-477.
- 2004 Sarah A. Soule and Susan Olzak. "When Do Movements Matter? The Politics of Contingency and the Equal Rights Amendment." *American Sociological Review* 69: 473-497.
- 2004 Jennifer Earl, Andrew Martin, John D. McCarthy, and Sarah A. Soule. "The Use of Newspaper Data in the Study of Collective Action." *Annual Review of Sociology* 30:65-80.
- 2004 Nella Van Dyke, Sarah A. Soule, and Verta A. Taylor. "The Targets of Social Movements: Beyond a Focus on the State." *Research in Social Movements, Conflict and Change* 25: 27-51.
- 2003 Jennifer Earl, Sarah A. Soule, and John D. McCarthy. "Protests Under Fire: Explaining Police Presence and Action at Protests in New York State from 1968-1973." *American Sociological Review* 68:581-606.
- 2002 Nella Van Dyke and Sarah A. Soule. "Explaining Variation in Levels of Patriot and Militia Mobilization: Resources, Political Process, and Strain Explanations." *Social Problems* 49(4):497-520.
- 2001 Sarah A. Soule and Jennifer S. Earl. "The Enactment of State Level Hate Crime Law in the United States: Intrastate and Interstate Factors." *Sociological Perspectives* 44 (3): 281-305.
- 2001 Nella Van Dyke, Sarah A. Soule, and Rebecca Widom. "The Politics of Hate: Explaining Variation in the Reported Incidence of Anti-Gay Hate Crime." *Research in Political Sociology: The Politics of Social Inequality* 9:35-58.
- 2001 Jennifer S. Earl and Sarah A. Soule. "The Differential Protection of Minority Groups: The Inclusion of Sexual Orientation, Gender, and Disability in State Hate Crime Laws, 1976-1995." *Research in Political Sociology: The Politics of Social Inequality* 9: 3-33.
- 2000 Yvonne Zylan and Sarah A. Soule. "Ending Welfare As We Know It (Again): Welfare State Retrenchment, 1989-1995." *Social Forces* 79(2):623-652.

- 1999 Sarah A. Soule. "The Diffusion of an Unsuccessful Innovation: The Case of the Shantytown Protest Tactic." *The Annals of the American Academy of Political and Social Science* 566 (November):120-131.
- 1999 Sarah A. Soule, Doug McAdam, John McCarthy, and Yang Su "Protest Events: Cause or Consequence of State Action? The U.S. Women's Movement and Federal Congressional Activities, 1956-1979." *Mobilization* 4(2): 239-256.
- 1999 Sarah A. Soule and Nella Van Dyke. "Black Church Arson in the United States, 1989-1996." *Ethnic and Racial Studies*, 22(4) July: 724-742. Reprinted in: Soule, Sarah A. and Nella Van Dyke. 2003. "Black Church Arson in the United States, 1989-1996" pp. 175-182 in Barbara Perry (ed.) *Hate and Bias Crimes: A Reader*. New York: Routledge.
- 1998 David Strang and Sarah A. Soule. "Diffusion in Organizations and Social Movements: From Hybrid Corn to Poison Pills." *Annual Review of Sociology* 24:265-290.
- 1997 Sarah A. Soule. "The Student Divestment Movement in the United States and the Shantytown: Diffusion of a Protest Tactic." *Social Forces* 75(3): 855-883.
- 1997 Sarah A. Soule and Yvonne Zylan. "Runaway Train? The Diffusion of State-Level Reform in ADC/AFDC Eligibility Requirements, 1950 - 1967." *American Journal of Sociology* 103(3): 733-762.
- 1992 Sarah A. Soule. "Populism and Black Lynching in Georgia: 1890-1900". *Social Forces* 71(2): 431-449.

Chapters in Scholarly Books or Monographs

- 2013 Sarah A. Soule. "Bringing Organizational Studies Back in to Social Movement Scholarship." *The Changing Dynamics of Contention*, edited by Jacqueliën van Stekelenburg, Conny Roggeband, and Bert Klandermans. University of Minnesota Press.
- 2013 Sarah A. Soule. "Protest Event Research." *Blackwell Encyclopedia of Social and Political Movements*, edited by David A. Snow, Donatella Della Porta, Bert Klandermans, and Doug McAdam. Blackwell.
- 2013 Sarah A. Soule. "Diffusion and Scale Shift." *Blackwell Encyclopedia of Social and Political Movements*, edited by David A. Snow, Donatella Della Porta, Bert Klandermans, and Doug McAdam. Blackwell.
- 2005 Marc Schneiberg and Sarah A. Soule. "Institutionalization as a Contested, Multi-Level Process: Rate Regulation in American Fire Insurance." Pp. 122-160 in Jerry Davis, Doug McAdam, Dick Scott, and Mayer Zald (eds). *Social Movements and Organization Theory*. Cambridge University Press.

- 2004 Sarah A. Soule. "Diffusion Processes Within and Across Movements." Pp. 294-310 In David A. Snow, Sarah A. Soule, and Hanspeter Kriesi (eds). *The Blackwell Companion to Social Movements*. Blackwell Publishers.
- 2001 Sarah A. Soule. "Situational Effects on Political Altruism: The Student Divestment Movement in the United States." Pp. 161-176 in Marco Giugni and Florence Passy, eds. *Political Altruism: The Solidarity Movement in International Perspective*. Rowman Littlefield.

Papers Under Review and In Progress

- Under Review* Dan Wang and Sarah A. Soule "Tactical Innovation" (R&R)
- Under Review* Kraig Beyerlein, Nancy Martin, and Sarah A. Soule "Religious Actors and Religious Organizations and Collective Action." (R&R)
- Under Review* Magali Fassiotto and Sarah A. Soule. "Loud and Clear: The Signaling Effect of Protest on Congressional Outcomes" (R&R)
- Under Review* Jacob Model, Sarah A. Soule, and Brayden King. "Shareholder Activism: A Processual Approach"
- Under Review* Daniel Gillion and Sarah A. Soule. "Protest Impact on Electoral Outcomes"
- In Progress* Sarah Soule and Magali Fassiotto. "The Impact of Protest Strength and Clarity on Stimulating Subsequent Protest"
- In Progress* Sunasir Dutta, Dan Wang, and Sarah A. Soule. "Explaining Movement Collaboration and Coalition"

PRESENTATIONS AND INVITED LECTURES IN PAST FIVE YEARS

- 2014 Sarah A. Soule. "Shareholder Activism and Environmental Protest" UCLA Department of Sociology, January 2014.
- 2014 Sarah A. Soule. "Protest Event Data: New Methodological Techniques for a Time-Honored Data Source" Computational Social Sciences Conference, Stanford University, April 2014.
- 2013 Sarah A. Soule. "A Processual Account of Shareholder Activism" SCANCOR, Stanford. September 2013.
- 2013 Sarah A. Soule. "A Processual Account of Shareholder Activism" Ross School of Business, Michigan. April 2013.

- 2013 Sarah A. Soule. "Shareholder Activism" American Sociological Association, August 2013.
- 2012 Sarah A. Soule. "Organizational Collaboration and Knowledge Diffusion: Social Movement Organizations." London Business School. November 2012.
- 2012 Sarah A. Soule. "Prayers, Protest, and Police: The Role of Religion in Differential State Repression of Collective Action Events." Brown University. October 2012.
- 2012 Sarah A. Soule. "Social Movements and Tactical Diffusion: A Network Analysis." Princeton University. April 2011.
- 2012 Sarah A. Soule. "Social Movements and Tactical Diffusion: A Network Analysis." University of Chicago, Booth. April 2011.
- 2012 Sarah A. Soule. "Social Movements and Tactical Diffusion: A Network Analysis." University of California, Berkeley. April 2011.
- 2011 Sarah A. Soule. "Social Movement Organizational Collaboration: Networks of Learning and the Diffusion of Protest Tactics, 1960-1995." University of North Carolina, Chapel Hill. November 2011.
- 2011 Sarah A. Soule. "Social Movement Organizational Collaboration: Networks of Learning and the Diffusion of Protest Tactics, 1960-1995." Oxford University, Nuffield College. November 2011.
- 2010 Sarah A. Soule. "Social Movements and Organizational Theory" Keynote Address at the Conference on Social Movements, Civil Society, and the Corporation." Margaux, France. May 2010.
- 2009 Sarah A. Soule. "Private and Contentious Politics and Corporate Social Responsibility." Paper presented at the Joint Seminar of the Center for the Study of Organizations and the Rouen Business School, Paris.
- 2009 Sarah A. Soule. "The Supply Side of Contention." Paper presented at the Advancements in Social Movement Research Workshop, Amsterdam.
- 2009 Sarah A. Soule. "Contentious Politics and Corporate Social Responsibility" Paper presented to the Sociology Department, Dartmouth College.
- 2009 Sarah A. Soule. "The Differential Policing of Protesters in the United States, 1960-1990." Paper presented to the Clayman Institute Fellows, Stanford University.

SERVICE AT STANFORD (2008-PRESENT)

Member. Board of Advisors. Hasso Plattner Institute of Design Fellowship Program (2012-present).

Member. Faculty Advisory Board. Stanford Center for the Advancement of Women's Leadership (2012-present).

Member. Advisory Panel on Investment Responsibility and Licensing (2013-2014).

Coordinator. Organizational Behavior PhD Program (2011-present)

Organizer. Organizational Behavior Seminar (2008-2010)

Director. PhD Admissions, Organizational Behavior (2009)

Member. Provost's Panel on Faculty Equity and Quality of Life (2009-2010)

Member. Jing Lyman Lecture Committee (2010-present)

SERVICE AT CORNELL (2006-2008)

Member. Search Committee, Department of Sociology (2007-2008)

Member. Hull Award Committee. Cornell University (200-2008)

Member. Graduate Recruitment Committee, Department of Sociology (2007-2008)

Acting Chair. Department of Sociology (2007)

Member. Grant Review Committee, Institute of Social Science Research (2007)

SERVICE AT UNIVERSITY OF ARIZONA (1995-2006)

Director of Graduate Studies (2003 – 2006)

Coordinator. Academic Program Review, Self Study. (2001-2003).

Member. Executive Committee. (1998 - 2006).

Member. Recruitment Committee. (1996-1997, 1998-2000, 2003-2005).

Member. Graduate Studies Committee. (1995-1996, 1997-1998, 2000-2005).

Organizer. Political Sociology/Social Movements Seminar. (1996-2000. 2002-2005).

Member. Graduate Council. (2004-2005)

Junior Faculty Mentor. College of Social and Behavioral Sciences. (2001- present)

Mentor. College of Social and Behavioral Sciences Novice Faculty Workshop. (2000-2001)

Member. College of Social and Behavioral Sciences Teaching Award Committee. (2000-2001).

Advisory Board Member. Social and Behavioral Sciences Research Institute. (1997-2005).

PROFESSIONAL SERVICE

Deputy Editor. *Sociological Science*. (2013-present)

Editor in Chief. Cambridge University Press, Series on Contentious Politics (2013-2-14)

Member. Editorial Board. Cambridge University Press, Series on Contentious Politics (2012-present)

Member. American Sociological Association, Council (2009-2012).

Associate Editor. *Social Problems* (2008-2011)

Secretary/Treasurer. ASA, Section on Collective Behavior and Social Movements. (2004-2007)

Member. Editorial Board. *Organizational Studies* (2010-present).

Member. Editorial Board. *Journal of Conflict Resolution* (2009-present).

Member. Editorial Board. *Mobilization*. (2006-present).

Member. Editorial Board. *Sociological Perspectives*. (2003-2006)

Member. Editorial Board. *American Sociological Review*. (2006-2009)

Member. Editorial Board. *Research in Political Sociology*. (2003-2006)

Consulting Editor. *American Journal of Sociology*. (2000-2002)

Organizer. Track on Power in Organizations. European Group for Organizational Studies (2010)

Organizer. Track on Social Movements in Organizations. European Group for Organizational Studies (2008)

Organizer. Regular Session on Social Movements, American Sociological Association, Annual Meeting (2003)

Organizer. Section Session for Collective Behavior and Social Movements Section, American Sociological Association, Annual Meeting (2006)

Member. Nominations Committee for the American Sociological Association, Section on Collective Behavior and Social Movements. (2001-2003)

Member. Book Award Committee. American Sociological Association, Section on Collective Behavior and Social Movements. (1998)

Academic Reviewer. Peer Reviewed Journals: *American Journal of Sociology*, *American Sociological Review*, *Social Forces*, *Administrative Science Quarterly*, *Sociological Forum*, *Social Problems*, *Sociology of Education*, *Research in Political Sociology*, *Social Psychology Quarterly*, *Sociological Perspectives*, and *Mobilization*. Books Publishers: University of Minnesota Press, McGraw Hill, and Sage Publications.

PROFESSIONAL MEMBERSHIPS

American Sociological Association. Sections on Social Movements and Collective Action, Organizations and Occupations, Political Sociology.

Academy of Management.

American Political Science Association.

European Group for Organizational Studies