



Oil and Electricity's Disruptive Futures

Amory B. Lovins

Cofounder and Chief Scientist

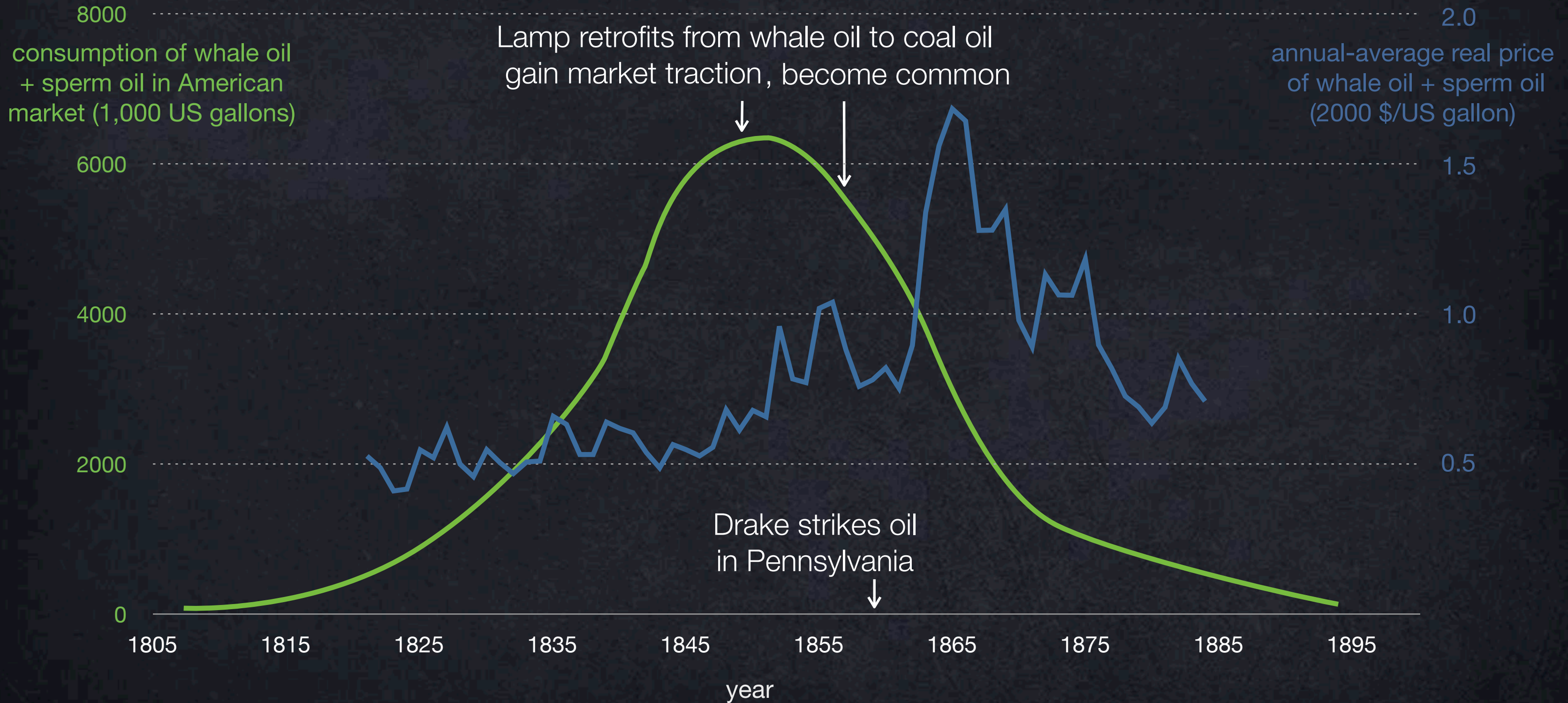
Stanford 2015 Climate and Energy Project
Research Symposium
Stanford University, 13 October 2015



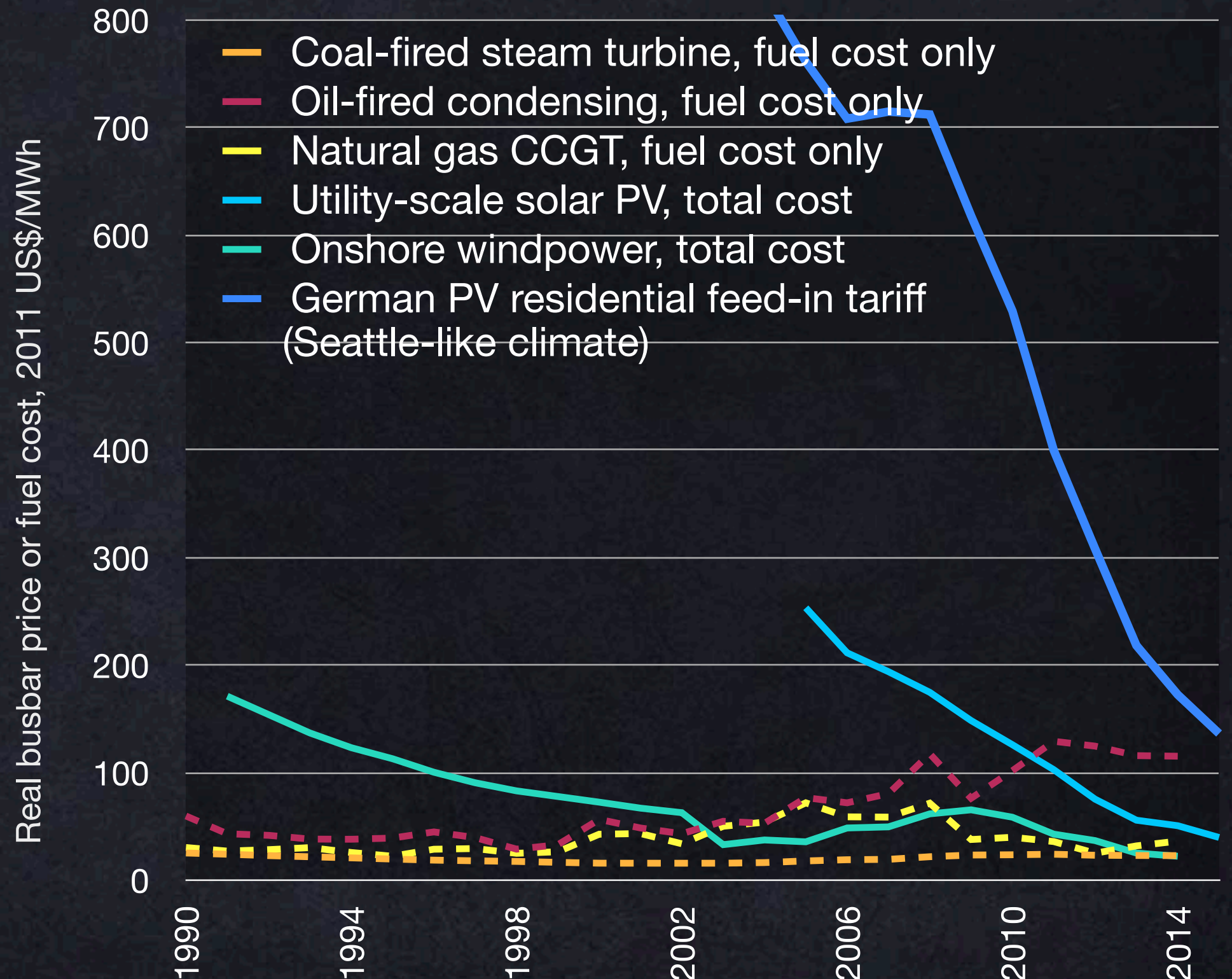
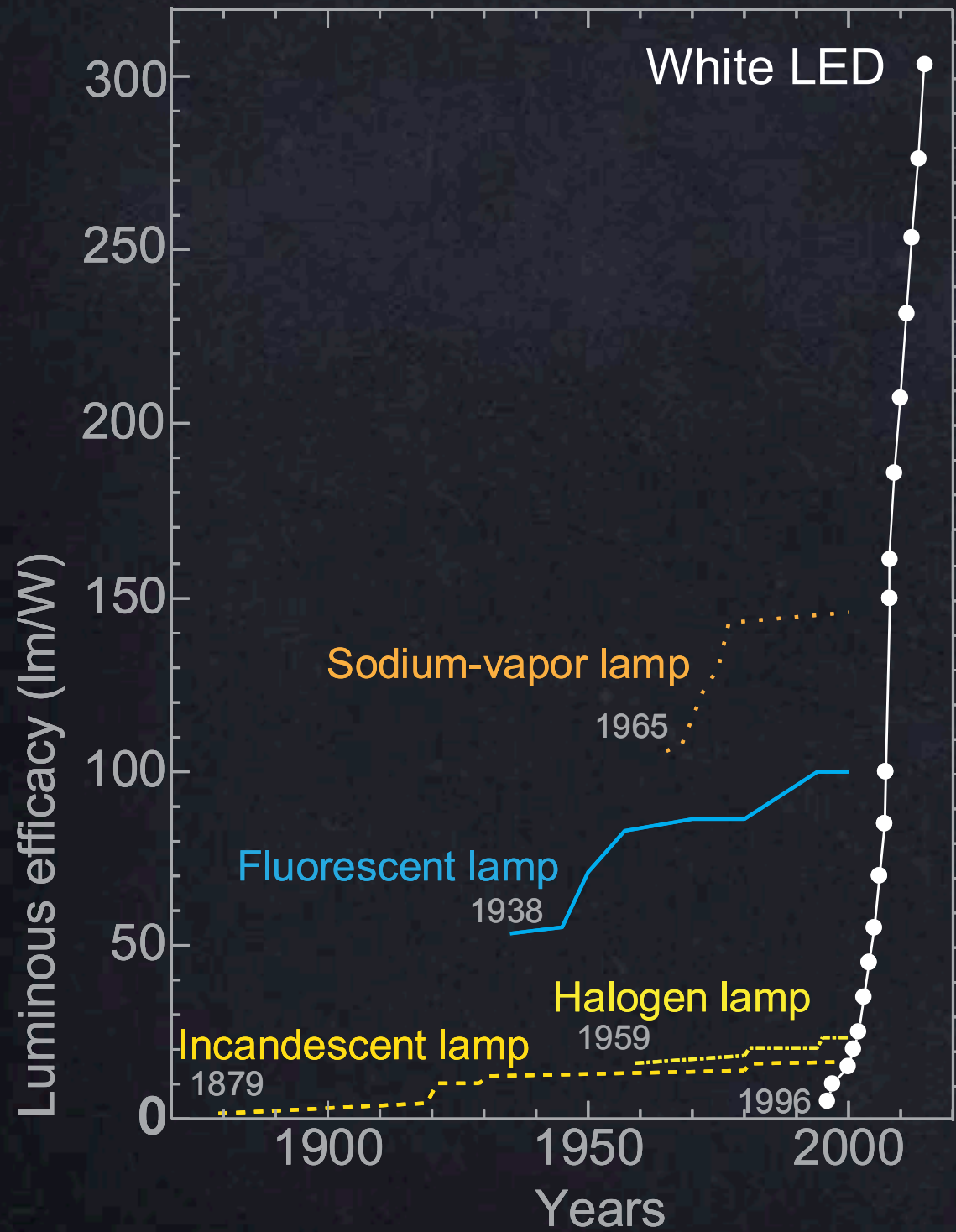
The rise and fall of the U.S. whaling industry



The rise and fall of the U.S. whaling industry



LED and PV

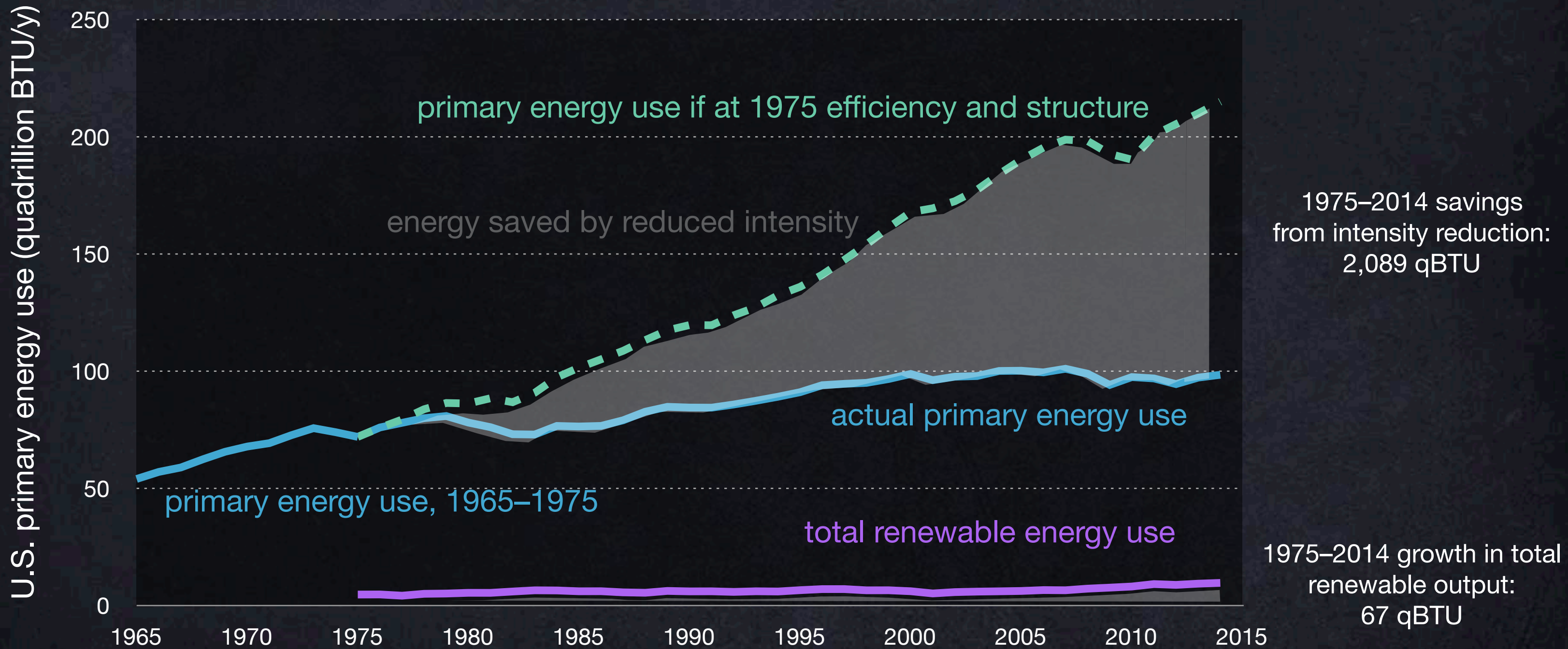


Sources: L: courtesy of Dr. Yukio Narukawa (Nichia Corp., Tokushima, Japan) from *J. Physics. D: Appl. Phys.* **43**(2010) 354002, doi:10.1088/0022-3727/43/35/354002, updated by RMI with Cree lm/W data, 2015, www.cree.com/News-and-Events/Cree-News/Press-Releases/2014/March/300LPW-LED-barrier; R: RMI analysis, at average 2013 USEIA fossil-fueled generation efficiencies and each year's real fuel costs (no O&M); utility-scale PV: LBNL, *Utility-Scale Solar 2013* (Sep 2014), Fig. 18; onshore wind: USDOE, *2013 Wind Technologies Market Report* (Aug 2014), "Windbelt" (Interior zone) windfarms' average PPA; German feed-in tariff (falls with cost to yield ~6%/y real return): Fraunhofer ISE, *Cost Perspective, Grid and Market Integration of Renewable Energies*, p 6 (Jan 2014); all sources net of subsidies; graph inspired by 2014 "Terror dome" slide, Michael Parker, Bernstein Alliance

What if the biggest threats weren't on the radar?



Intensity decrease has had 31× the impact of renewable growth



Who's the competition?



Rex Tillerson
Chairman and CEO, ExxonMobil



Ali bin Ibrahim al-Naimi
Saudi oil minister



Pål Kibsgård
CEO, Schlumberger Ltd.

Who's the competition?



Elon Musk, Tesla,
SolarCity, SpaceX



Sebastian Thrun,
Google's self-driving car



Anna Jaffe,
Mobi



Lee Eng Lock,
efficiency engineer



Robin Chase,
Zipcar, GoLoco, Buzzcar



Michael Brylawski,
VisionFleet



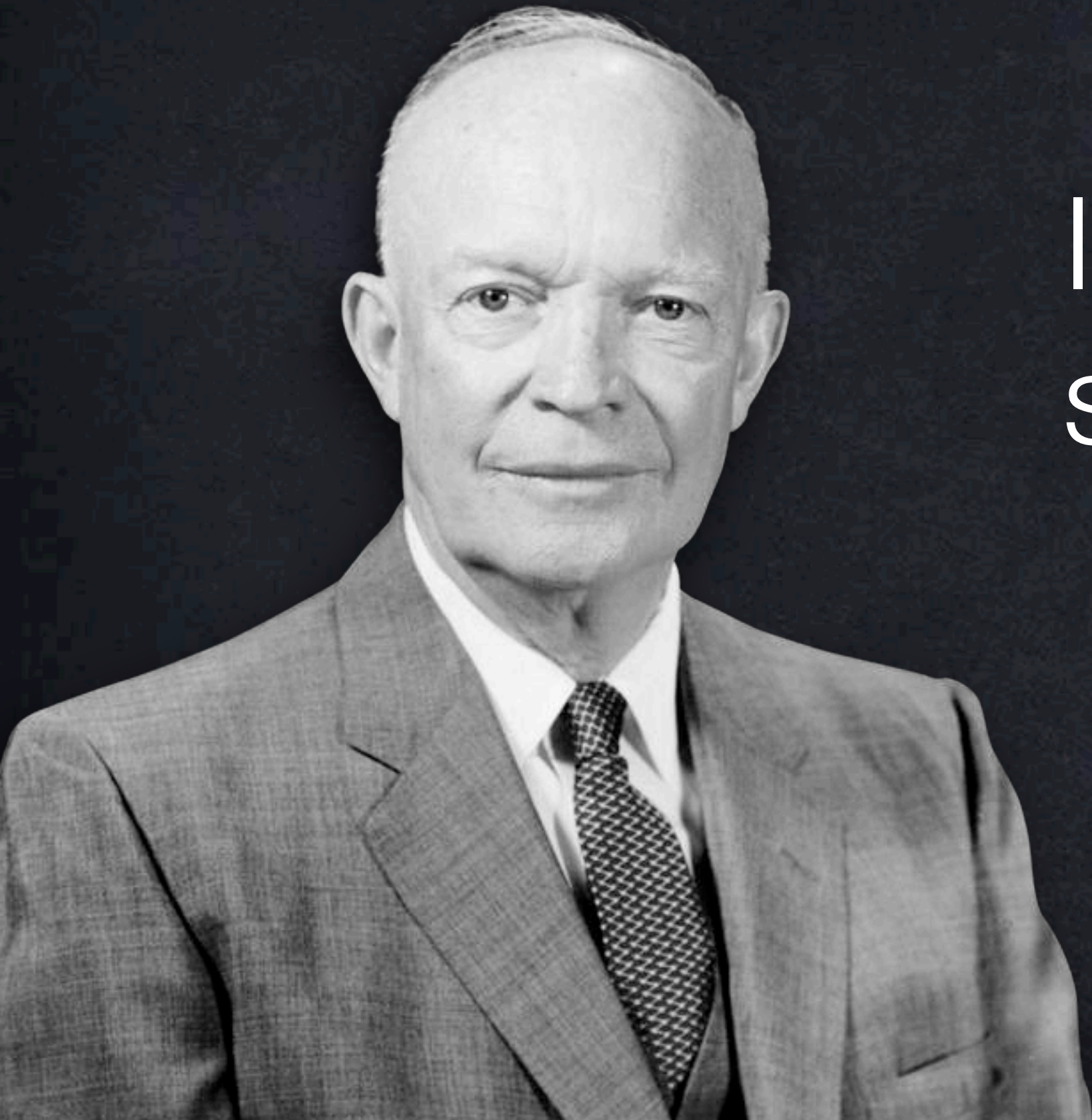
Peter Calthorpe,
architect



Ferdinand Piëch,
Volkswagen (ret.)



“I can’t wait to see what happens when our industries merge.”



If a problem can't be
solved, **enlarge it.**

— attributed to Dwight Eisenhower

Volume Production of Electrified Carbon-Fiber Cars



Hypercar *Revolution* 5-seat hybrid SUV

2000 virtual design (RMI with two Tier Ones)

67 mpg (gasoline) or 114 mpge (H₂), 1,887 lb (-53%)

3.6 L/100 km (gasoline) or 2.1 (H₂), 857 kg (-53%)



Toyota *1/X* 4-seat plug-in hybrid

2007 concept car

131 mpge, 926 lb (-70%)

1.8 L/100 km, 420 kg (-70%)



VW *XL1* 2-seat plug-in hybrid

2014 low-volume production

235 mpge, 1,759 lb

0.9 L/100 km, 798 kg



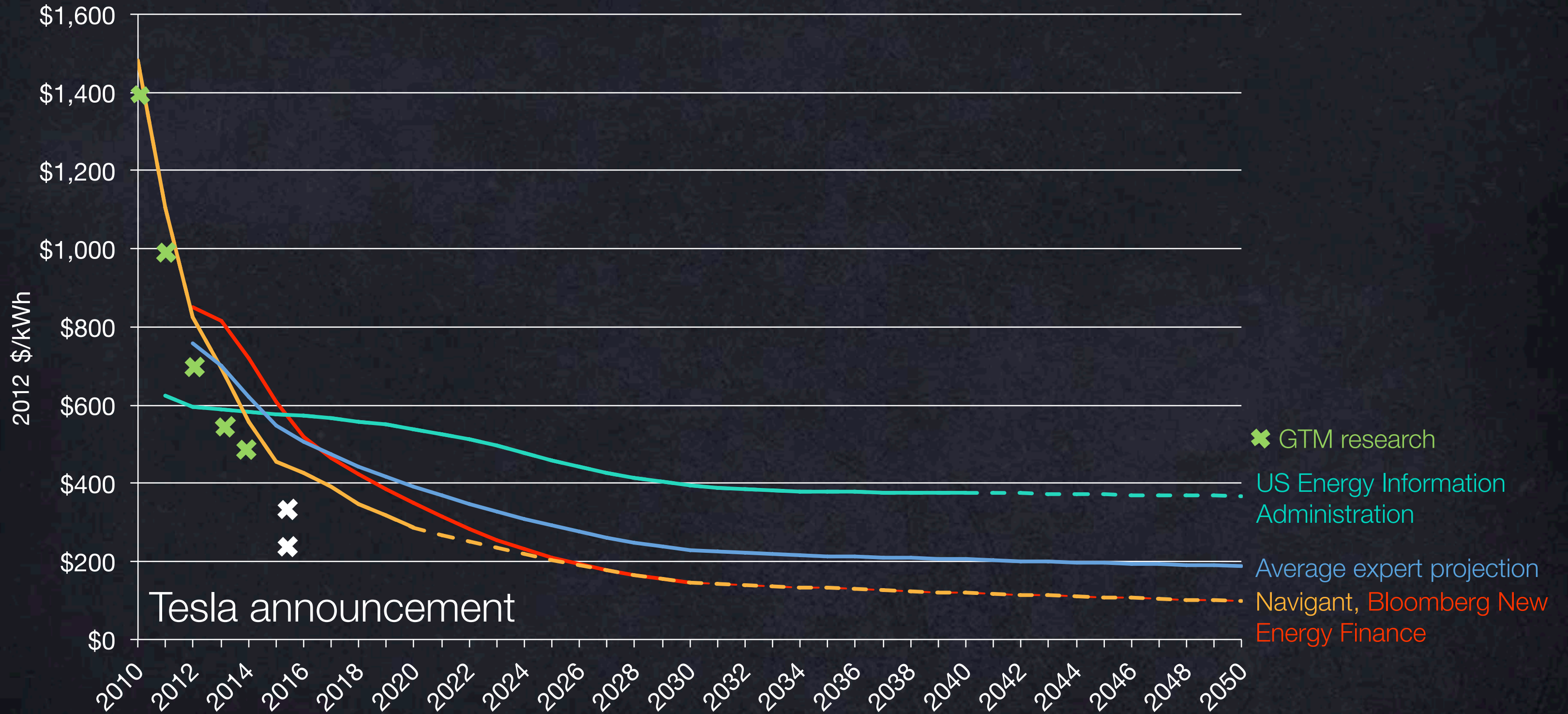
BMW *i3* 4-seat battery-electric hatchback

2013– midvolume production, \$41–45k

124 mpg, 185+-mile range-extender option

1.9 L/100 km, 300+-km range-extender option

Batteries' Costs Continue to Plummet



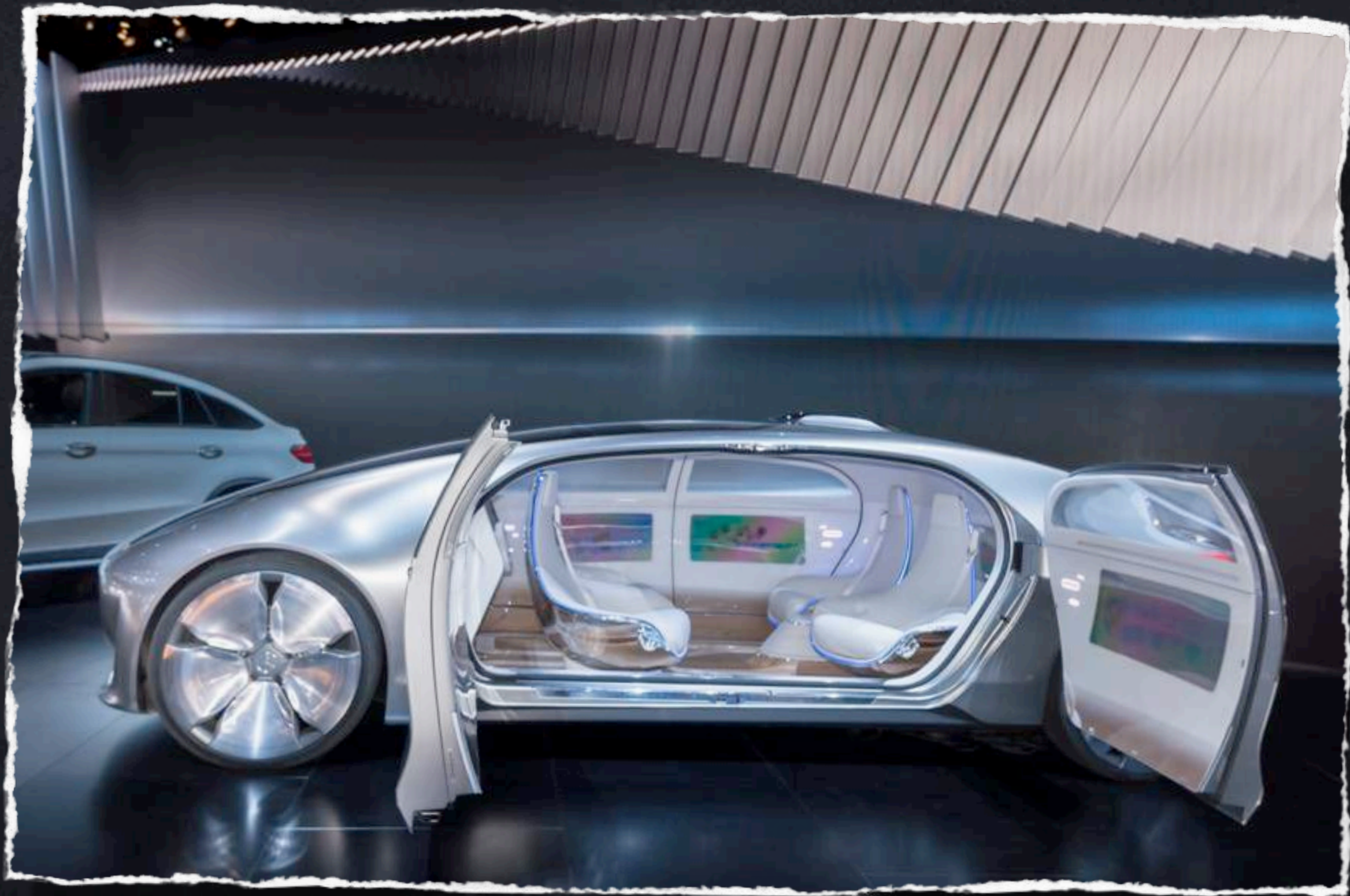
Tripled-Efficiency Trucks and Planes



Enabled by IT, multiple transportation methods provide a seamless, cheaper, more pleasant user experience



Autonomous vehicles: from PIGS to SEALs



From PIGS to SEALS



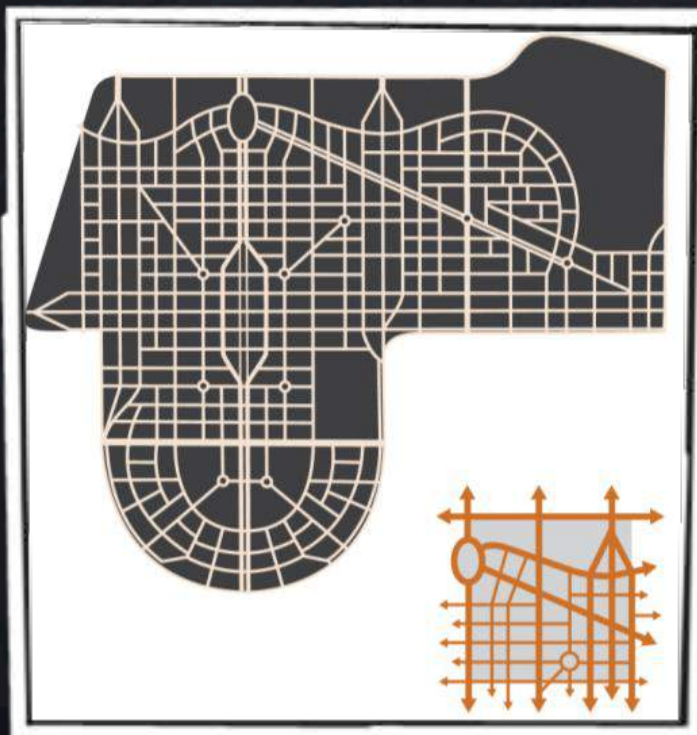
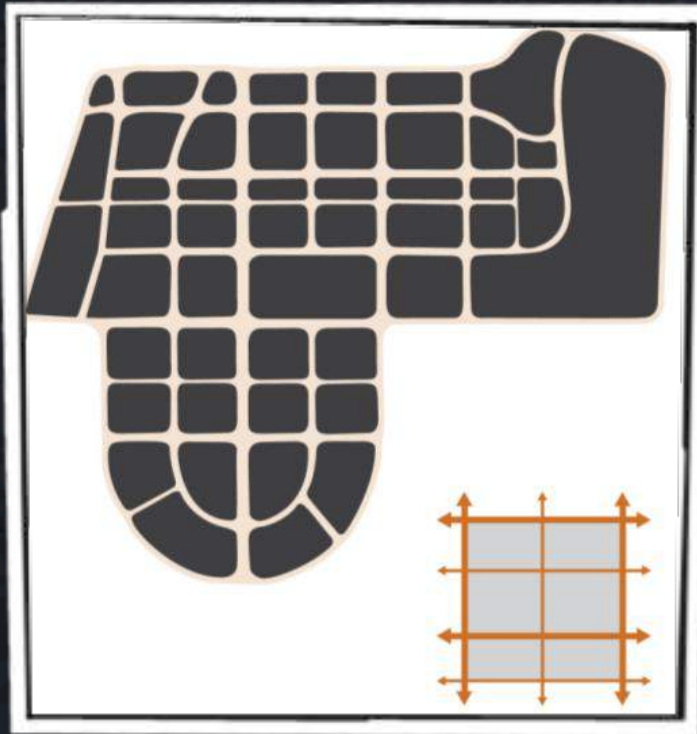
Transportation problems in China



From disorganized chaos to smooth travel experience

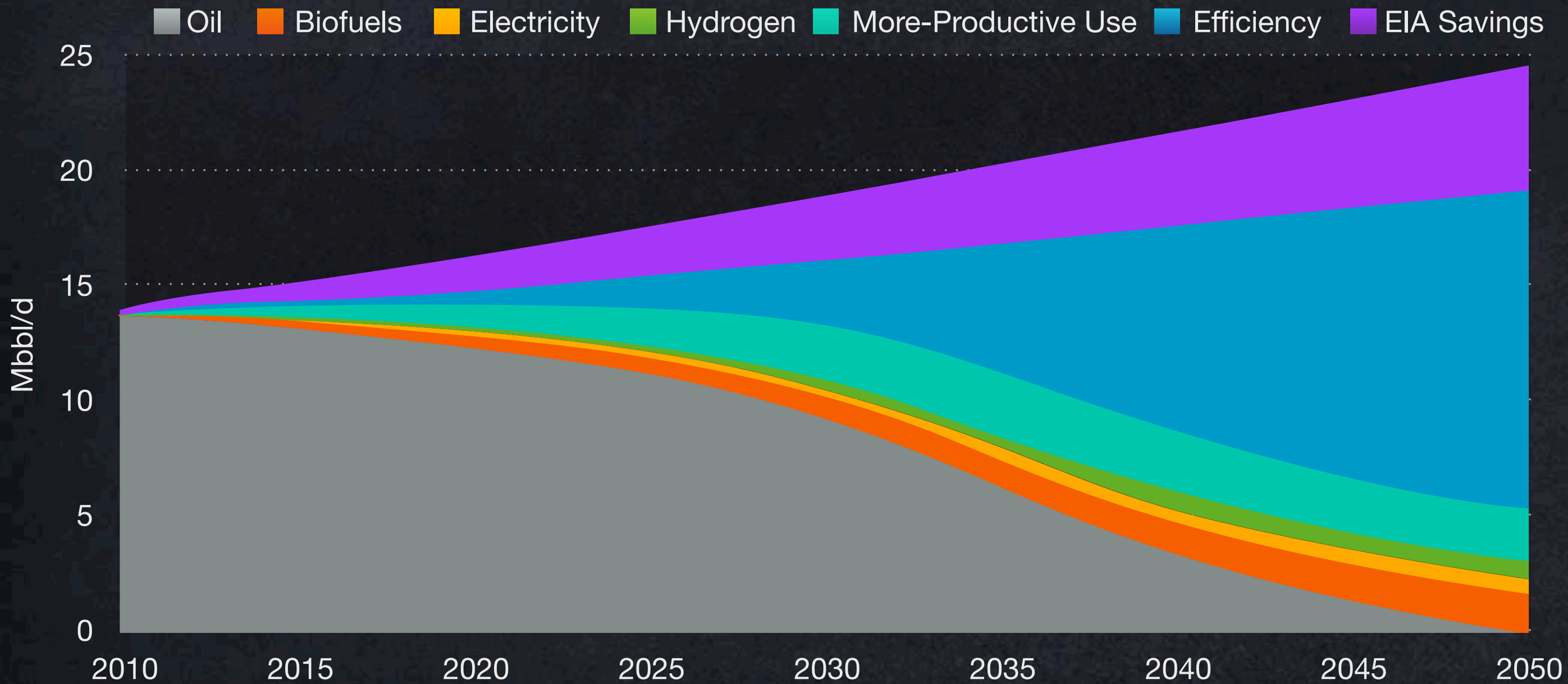


From superblock to walking distance



Transportation Without Oil

despite 90% more automobility, 118% more trucking, 61% more flying



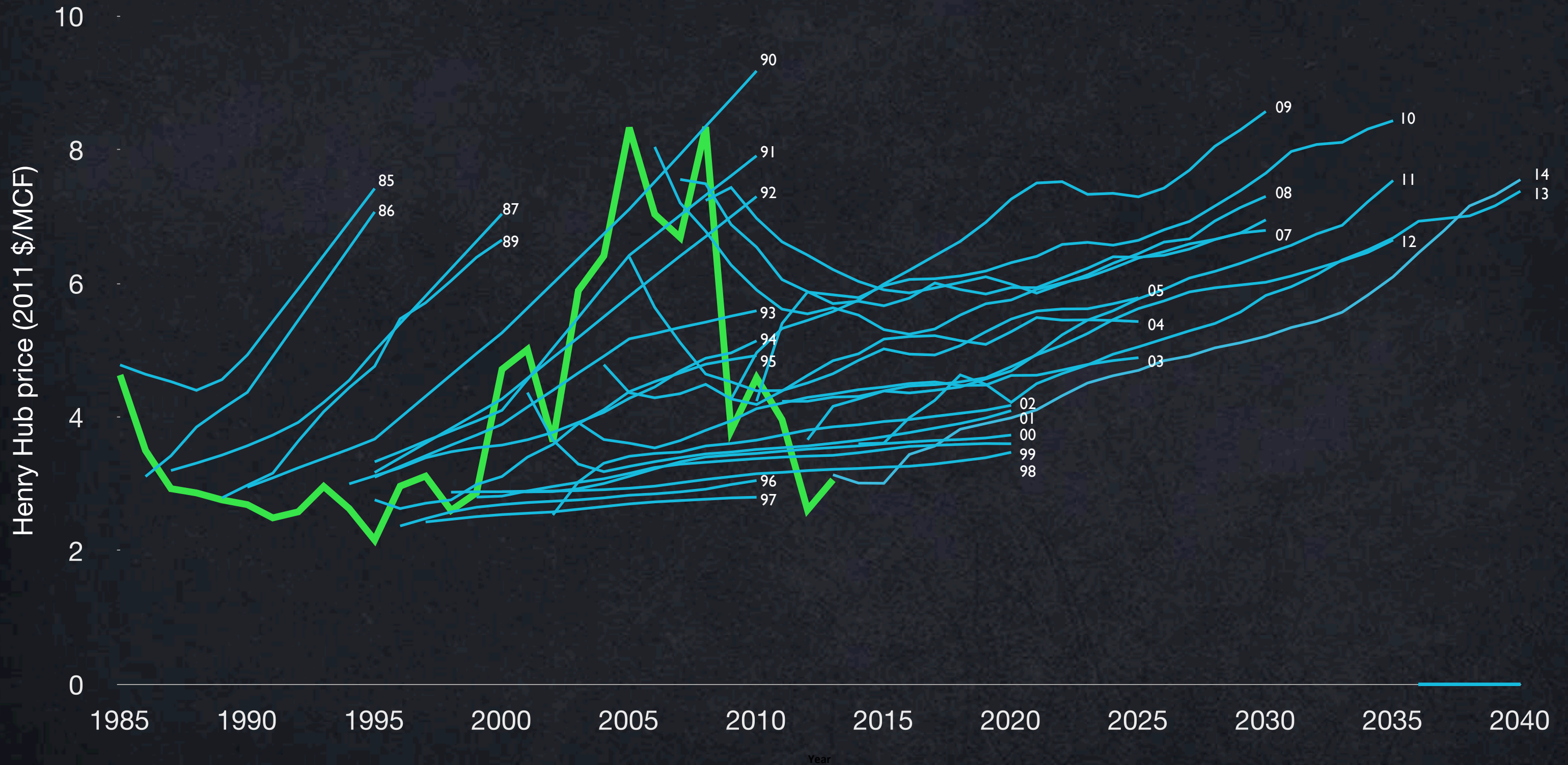


“We must leave oil
before it **leaves us.**”

Fatih Birol

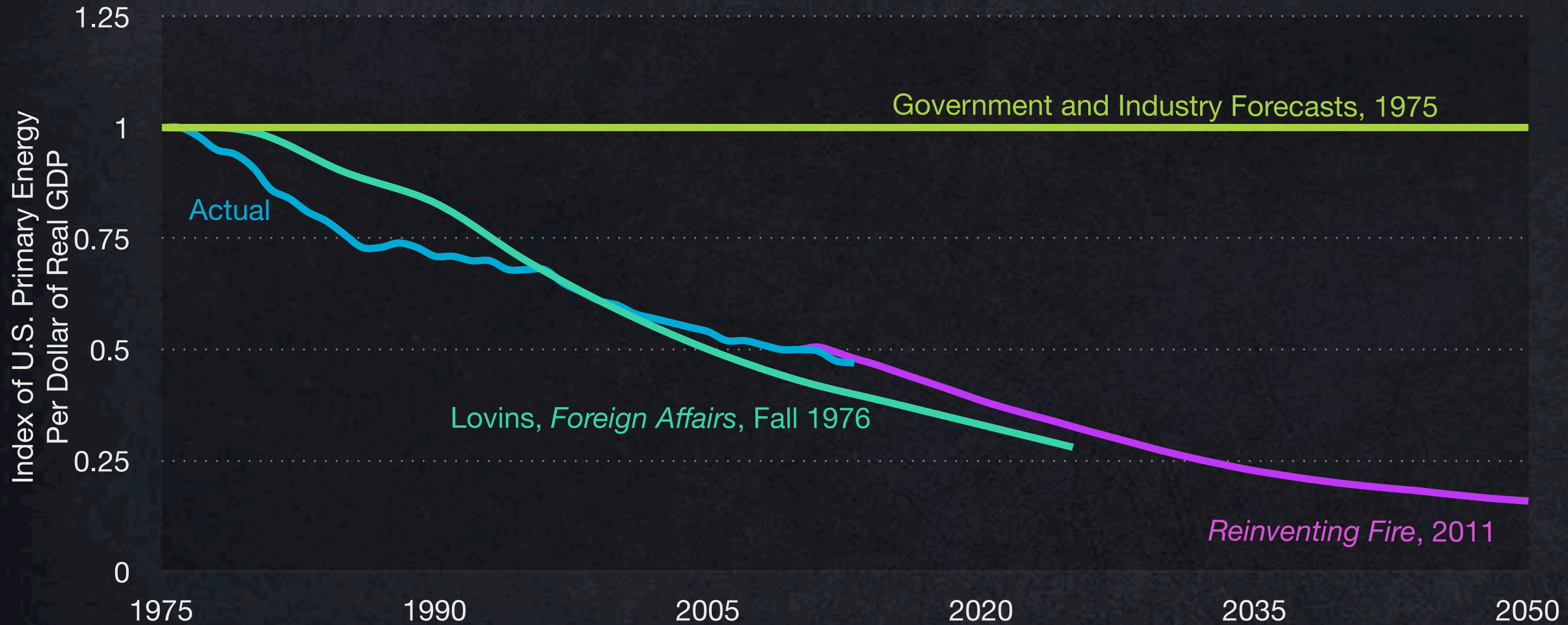
~~Chief Economist~~ Executive Director
International Energy Agency 2008

U.S. natural gas prices, 1985–2015: official forecasts vs. reality



Heresy Happens

U.S. energy intensity



Lovins House, Old Snowmass, Colorado (1983)



U.S. buildings: 3–4× energy productivity worth 4× its cost
(site energy intensities in kWh/m²-y; U.S. office median ~293)



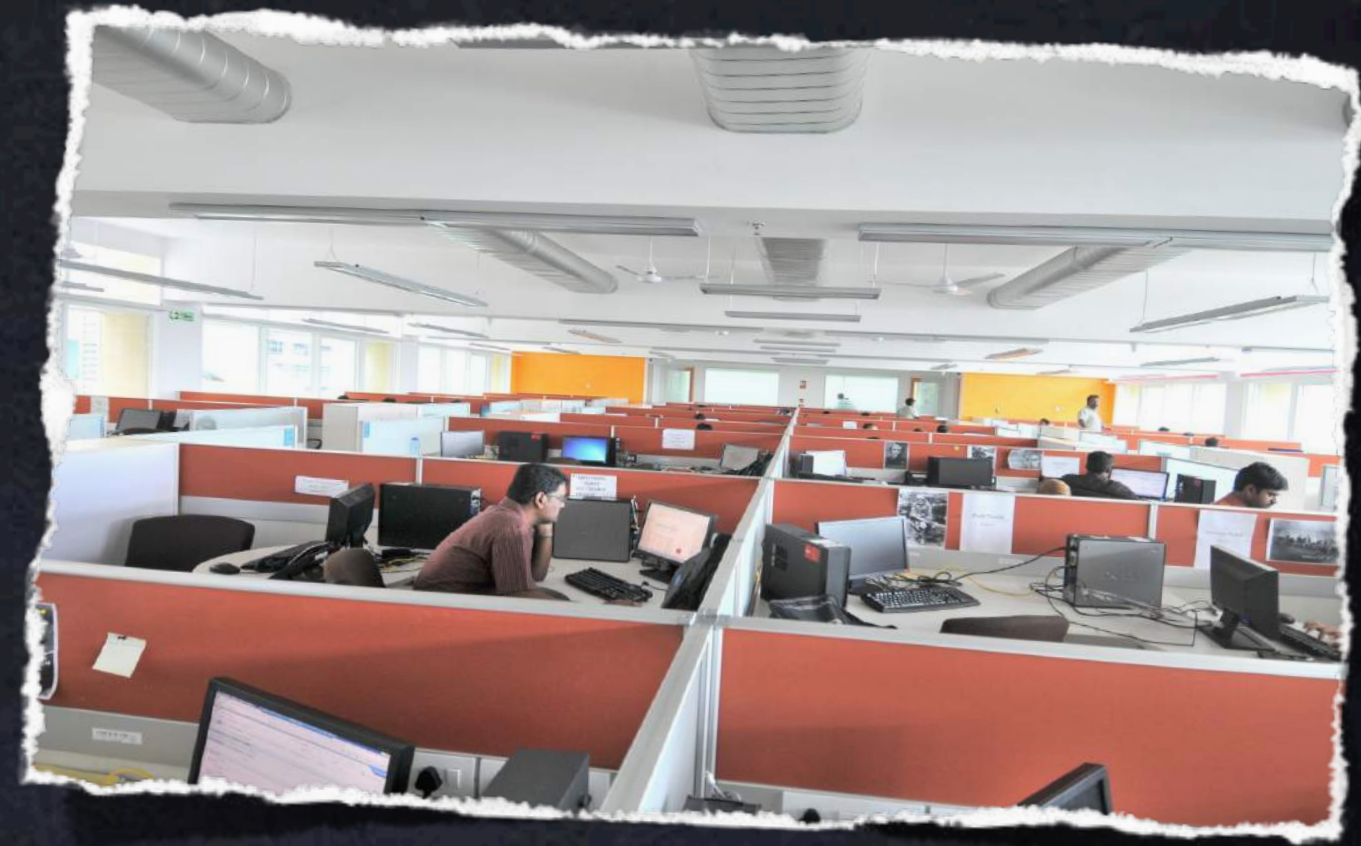
~277 → 173 (-38%)
2010 retrofit

284 → 85 (-70%)
2013 retrofit

... → 108 (-63%)
2010–11 new

... → ≤50 (-83% to -85%)
2015 new

80% energy savings in Hyderabad office, lower capex



Infosys DSB1 (2009): world's largest side-by-side HVAC experiment
Radiant side (11,152 m²): 66 kWh/m²-y (-80%), capex -9%



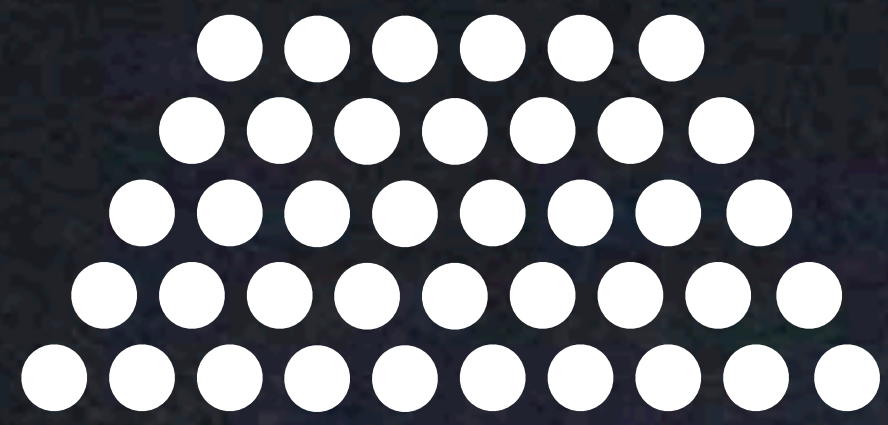
Radical Efficiency

motors, pumps, *and* pipes

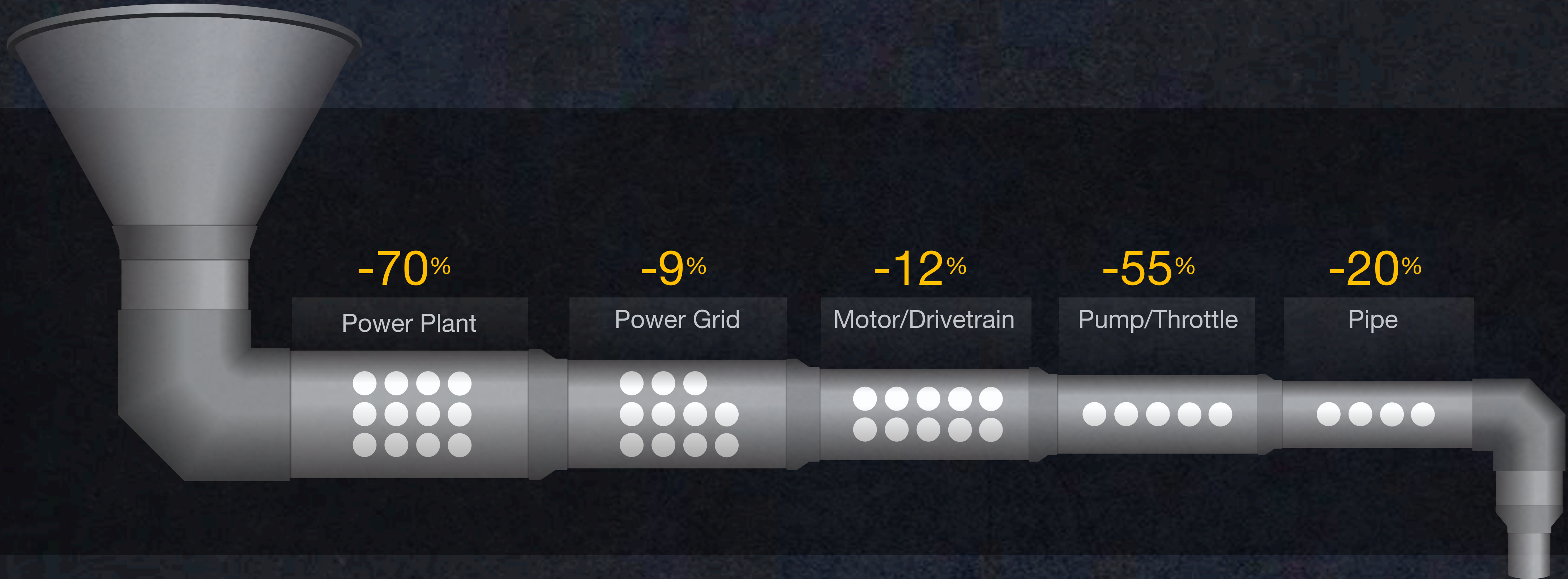
Less Capital Investment

smaller equipment



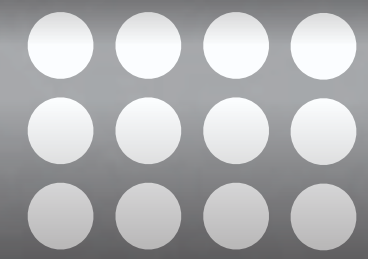


100
Energy units



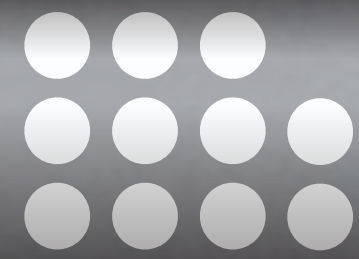
-70%

Power Plant



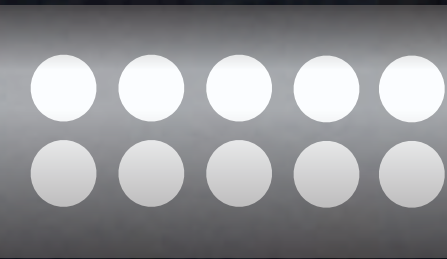
-9%

Power Grid



-12%

Motor/Drivetrain



-55%

Pump/Throttle



-20%

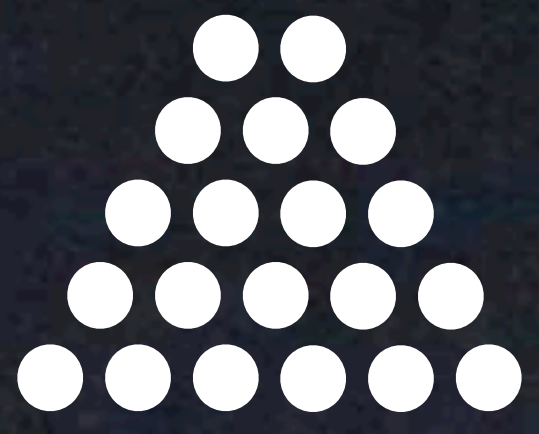
Pipe



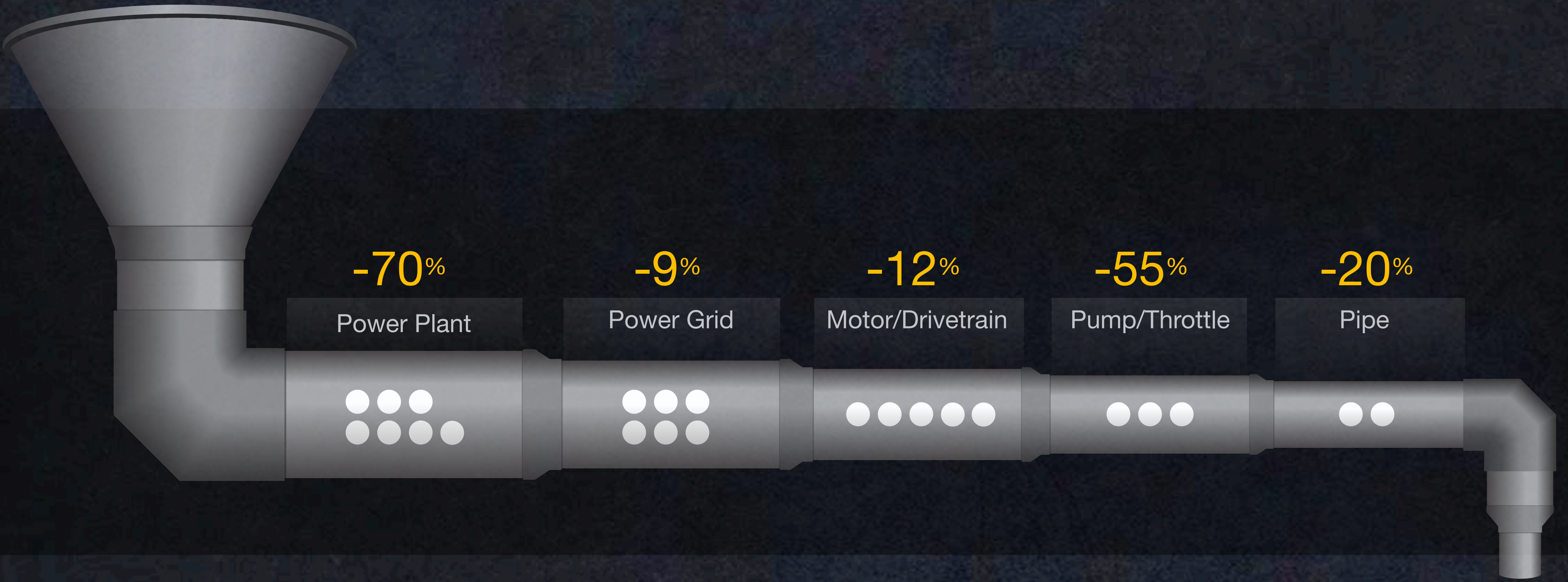
5%

Delivered flow



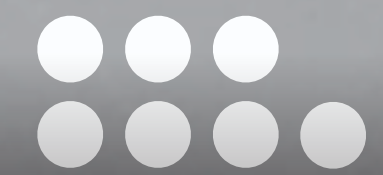


50
Energy units



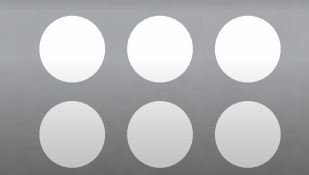
-70%

Power Plant



-9%

Power Grid



-12%

Motor/Drivetrain



-55%

Pump/Throttle



-20%

Pipe



5%

Delivered flow





radically efficient industrial redesign



Netherlands: community connection

Step 1: jouw situatie

Maak een schatting van je verbruik: ?

Rijtjeshuis 3 bewoners

Of vul je verbruik zelf in: ?

Ik heb een enkele meter

Elektriciteit

Gas 1200 m³

soorten bronnen: Wind Water Bio Zon

Icon	Personen	Beschikbaarheid	Bespaar	Maand *	€	per mnd	Status
	50	Beschikbaar	Bespaar €2,44 per maand *	€44,74	per mnd		
	1	Beschikbaar	Bespaar €0,00 per maand *	€51,67	per mnd		
	131	Beschikbaar	Bespaar €3,03 per maand *	€44,15	per mnd		
	6	Beschikbaar	Bespaar €3,02 per maand *	€44,17	per mnd		
	2	Beschikbaar	Bespaar €2,73 per maand *	€44,46	per mnd		
	0	Beschikbaar	Bespaar €2,73 per maand *	€44,46	per mnd		
	0	Beschikbaar	Bespaar €2,73 per maand *	€44,46	per mnd		Uitverkocht
	0	Beschikbaar	Bespaar €2,73 per maand *	€44,46	per mnd		Uitverkocht
	0	Beschikbaar	Bespaar €2,73 per maand *	€44,46	per mnd		Uitverkocht
	0	Beschikbaar	Bespaar €1,87 per maand *	€45,32	per mnd		Uitverkocht
	0	Beschikbaar	Bespaar €1,58 per maand *	€45,61	per mnd		Uitverkocht

Bioverglister van Gerard Oude Lenferink, FLERINGEN

Windenergie van Gerard en Monique, LELYSTAD

Windenergie van Jaap en Feikje, MOLKWERUM

Windenergie van Wim Fokkema, ZEEWOLDE

Zonnepark Azewijn, AZEWIJN

Windenergie van Gorrit Jansen, St. Annaparochie

Flexible demand

Integrative
design

Customer
preferences

Efficiency

Distributed
renewables

Utility revenues

Regulatory
shifts

New financial and
business models

Storage (including EVs)



Integrative
design



Efficiency



Utility revenues

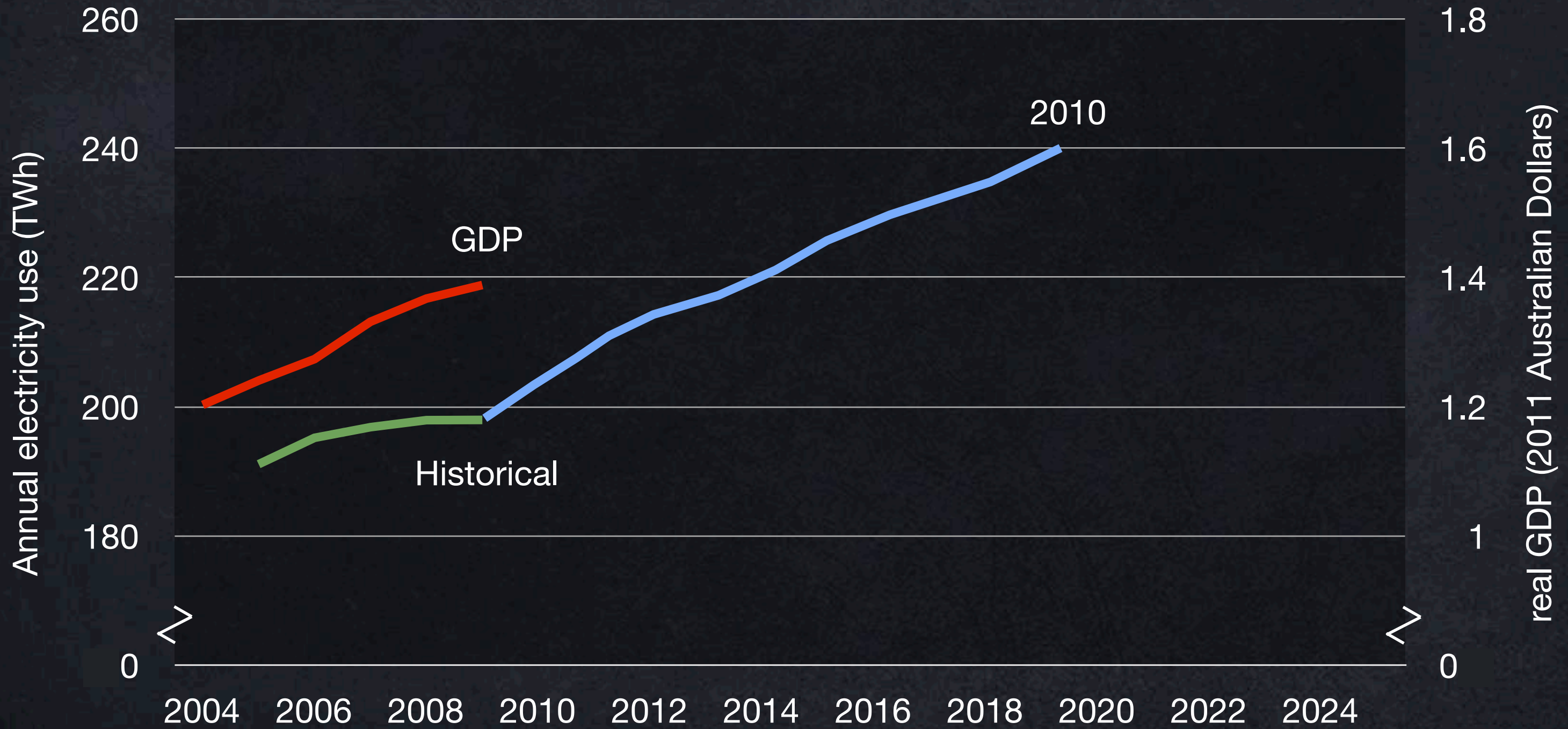
Australia national electricity market

Actual vs. forecast operational electricity demand



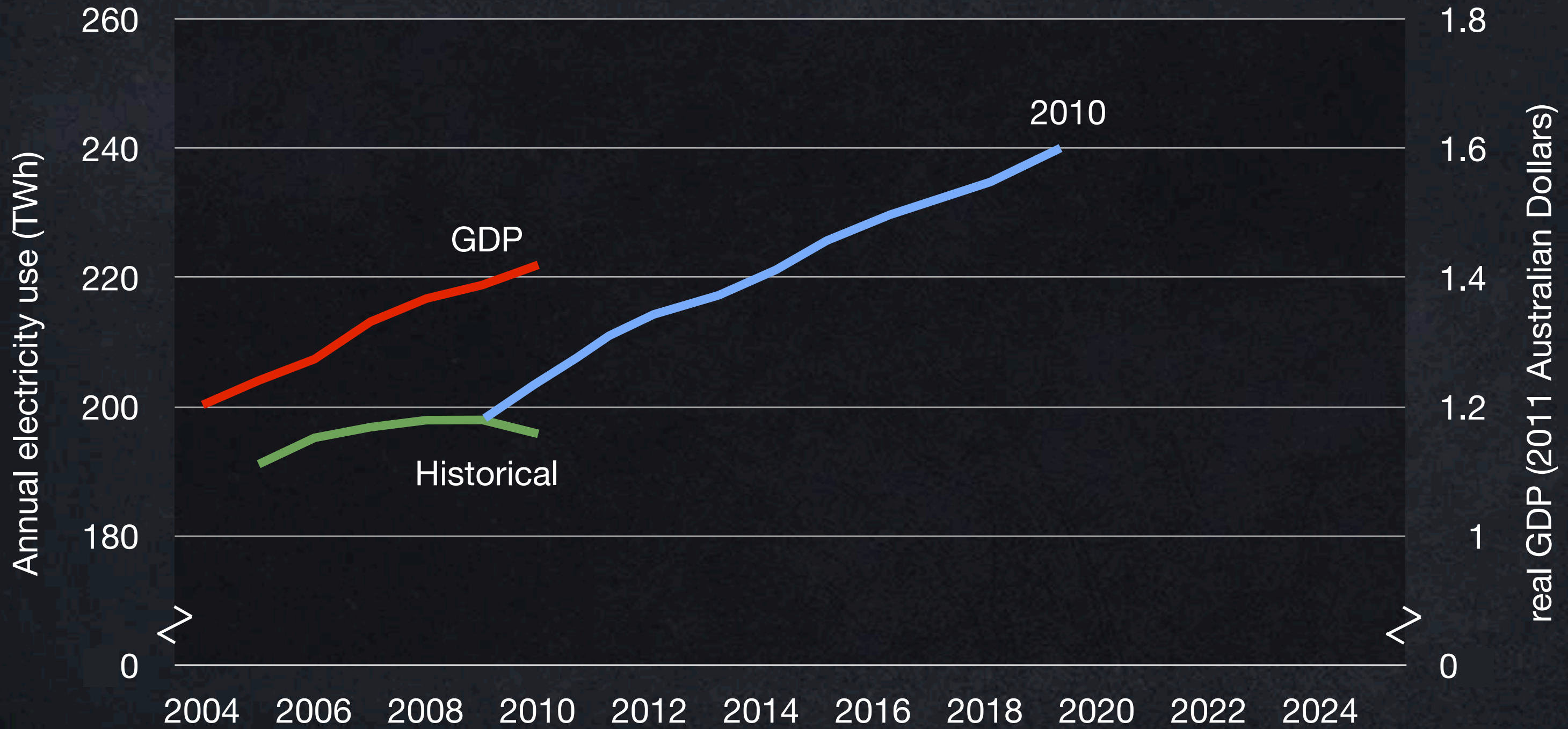
Australia national electricity market

Actual vs. forecast electricity demand



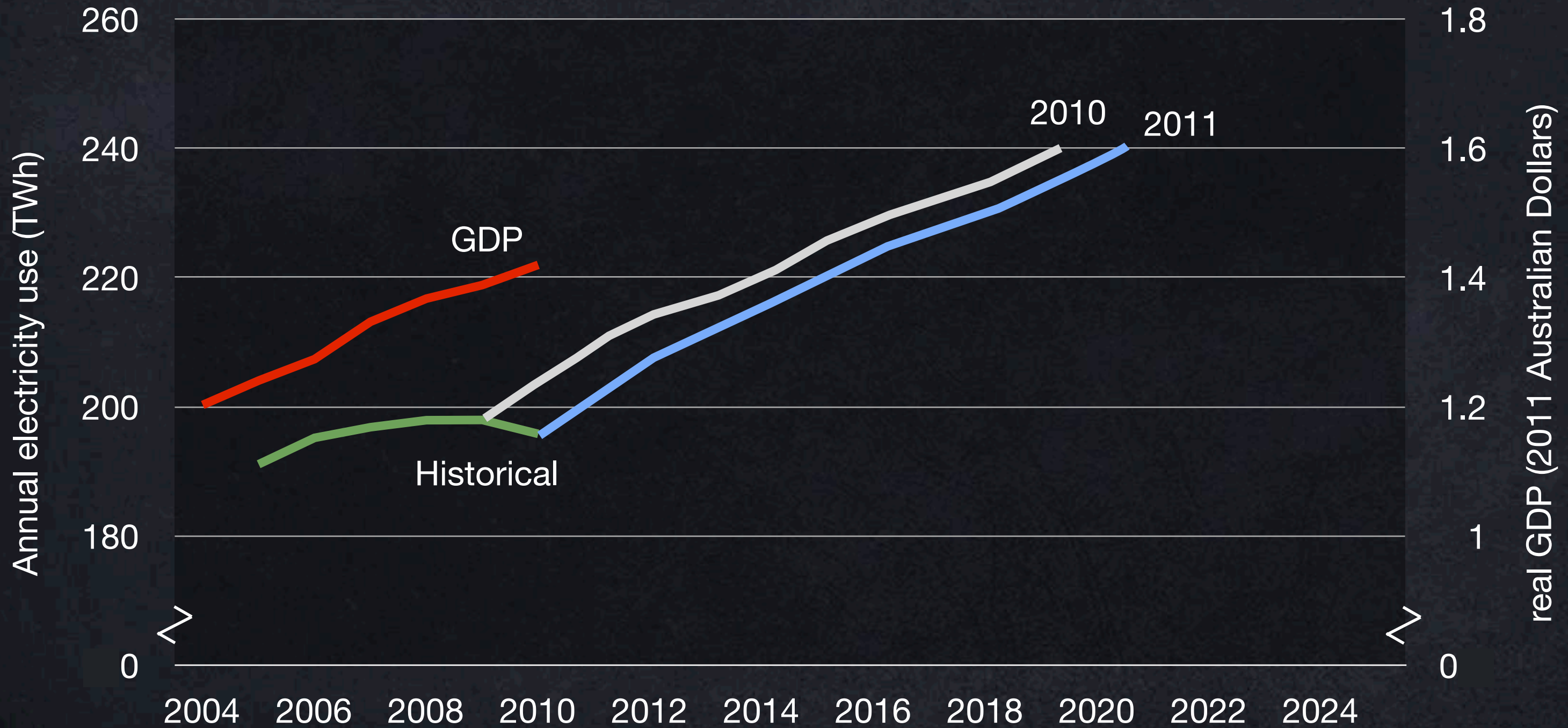
Australia national electricity market

Actual vs. forecast electricity demand



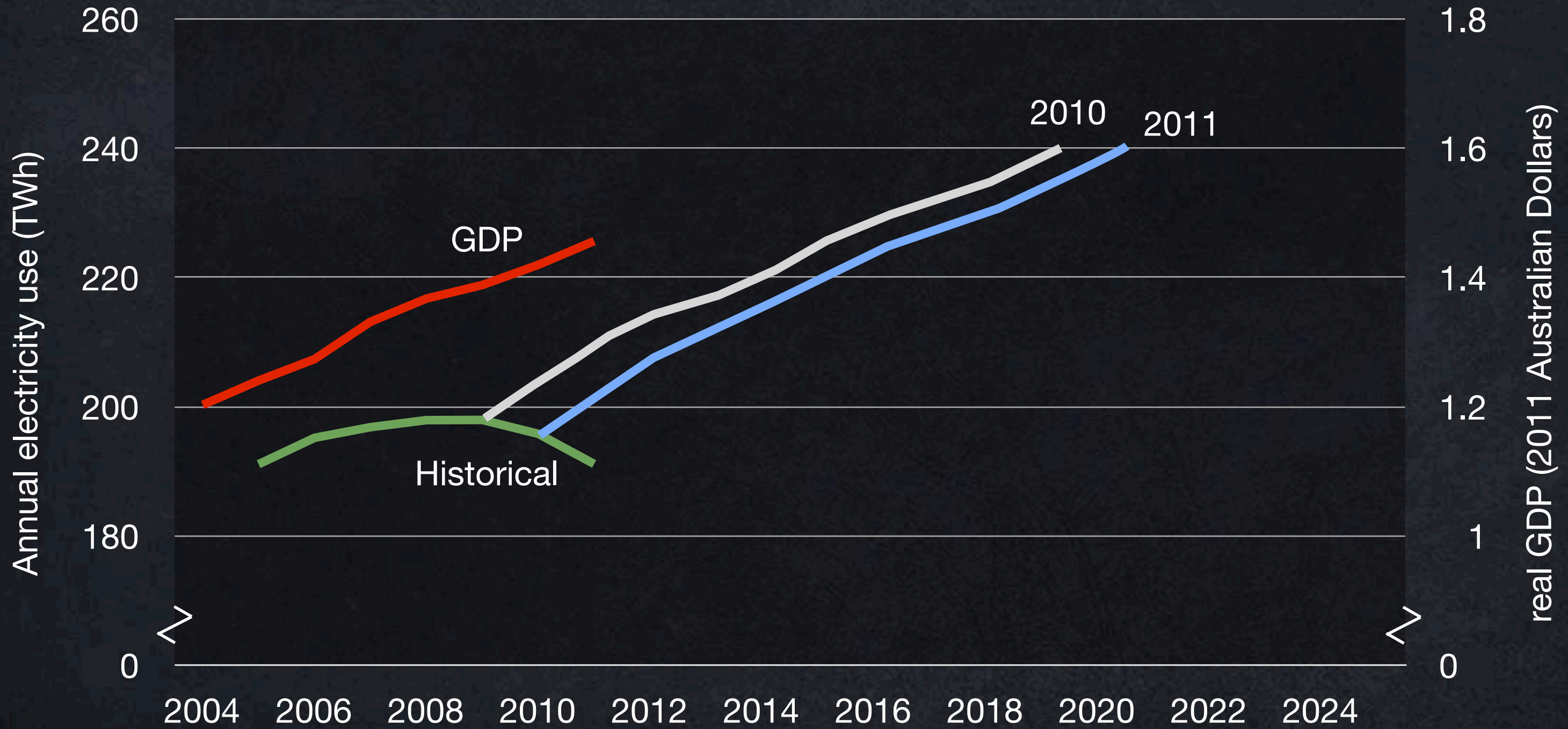
Australia national electricity market

Actual vs. forecast electricity demand



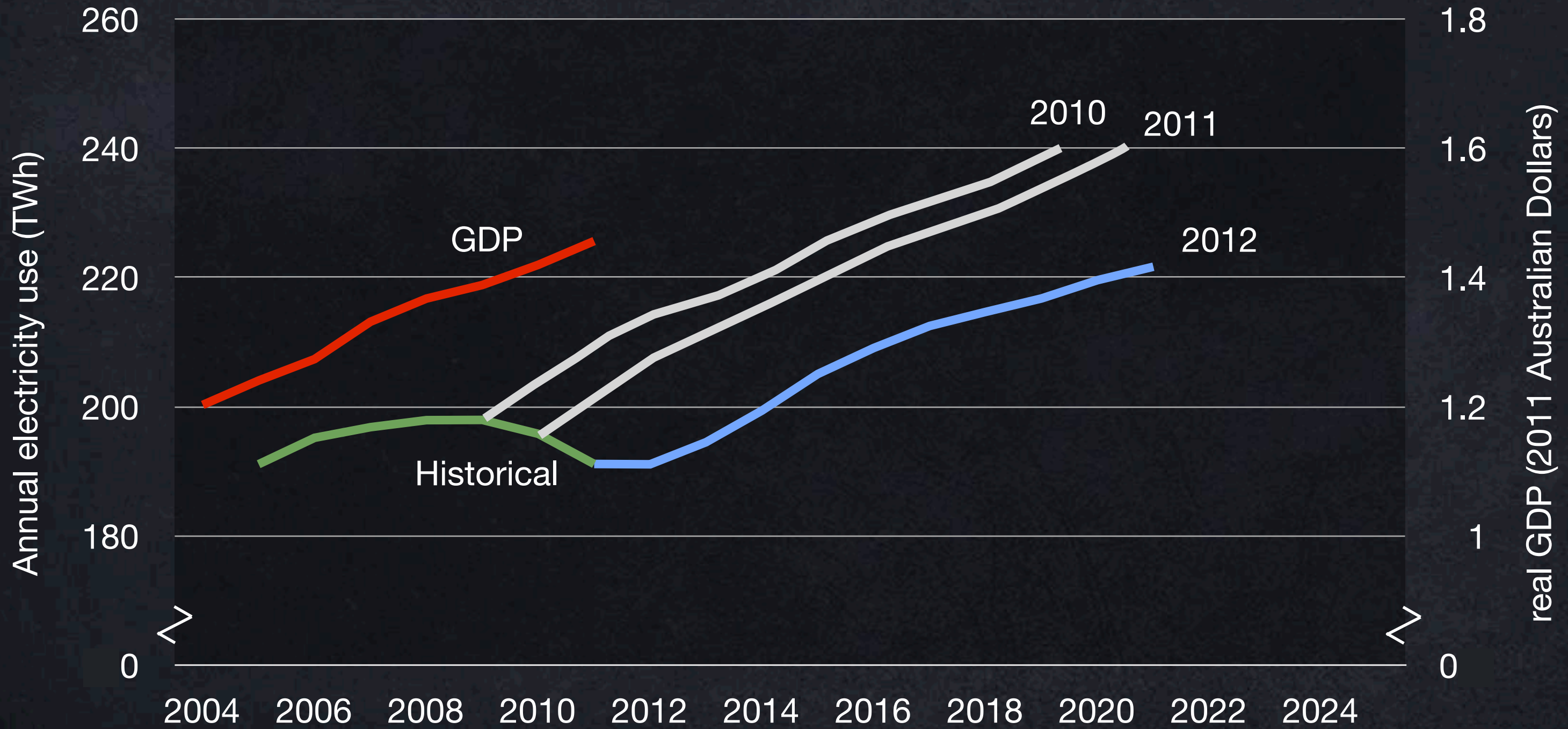
Australia national electricity market

Actual vs. forecast electricity demand



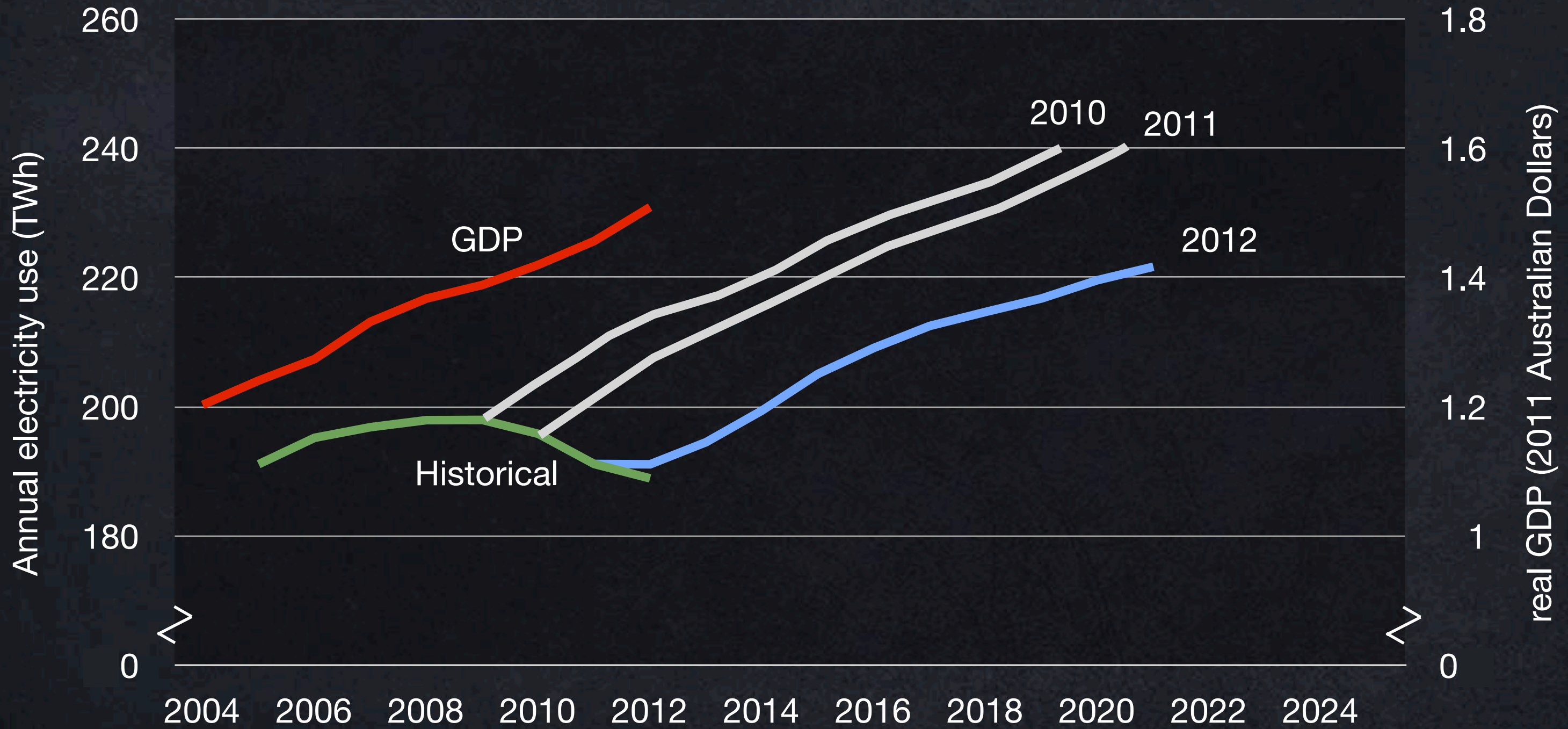
Australia national electricity market

Actual vs. forecast electricity demand



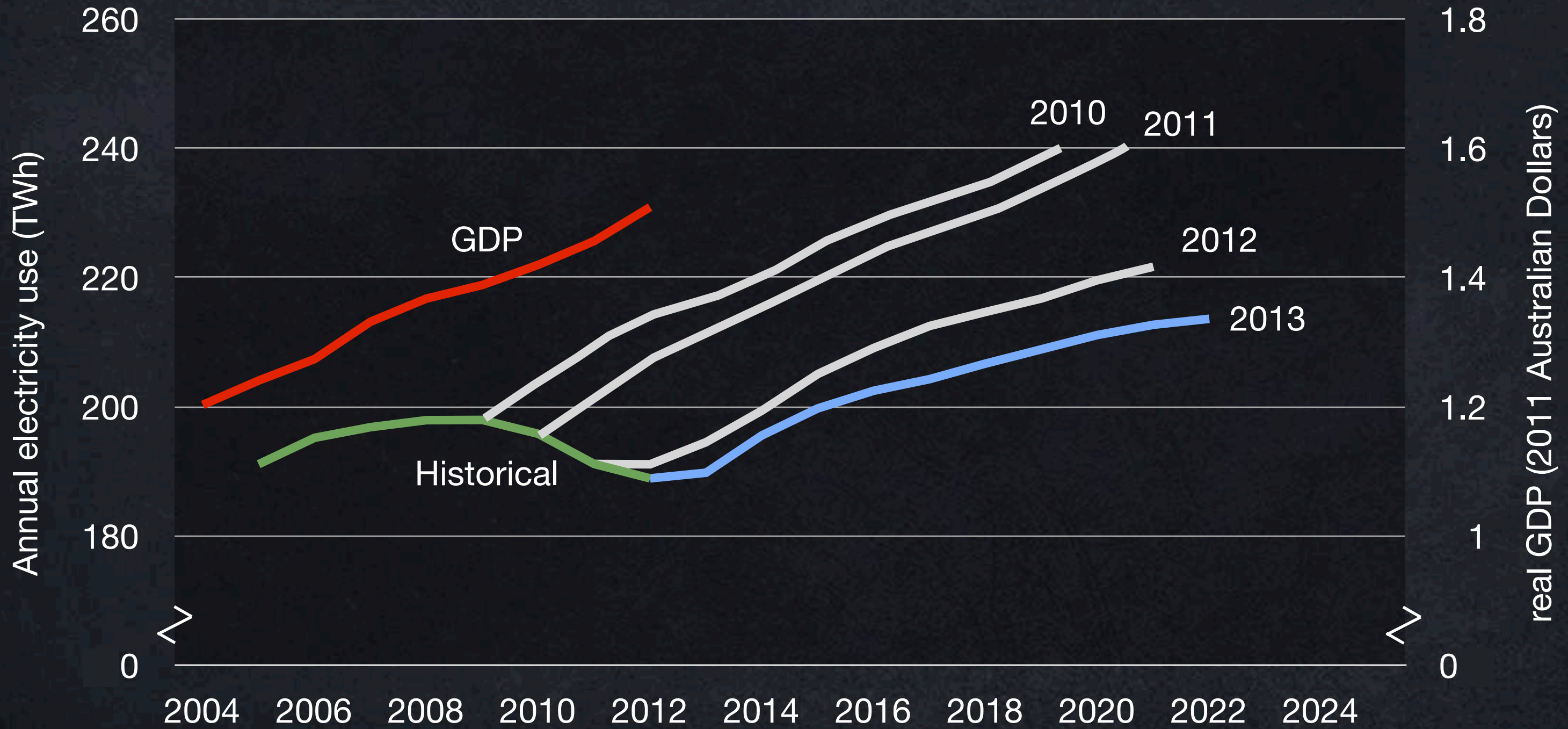
Australia national electricity market

Actual vs. forecast electricity demand



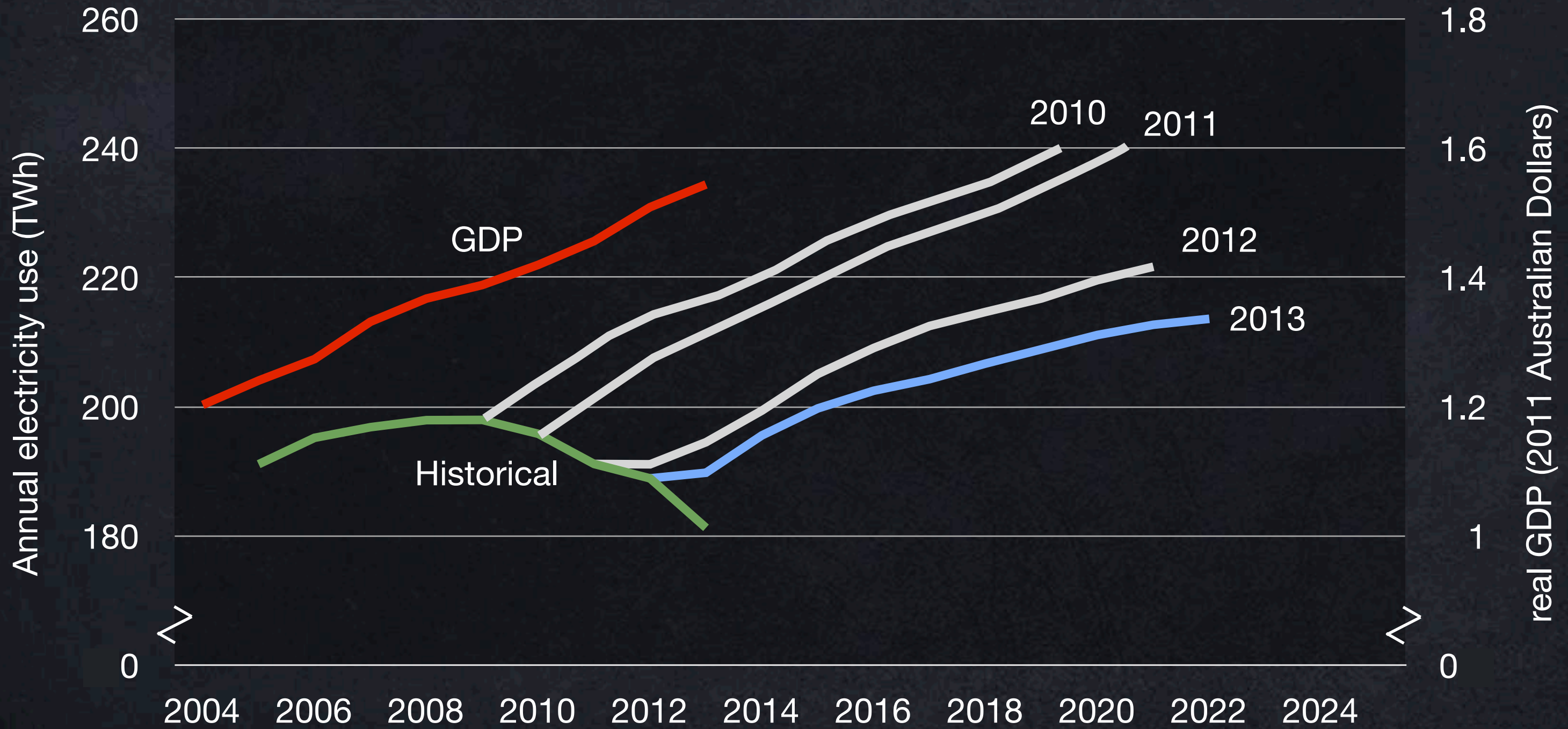
Australia national electricity market

Actual vs. forecast electricity demand



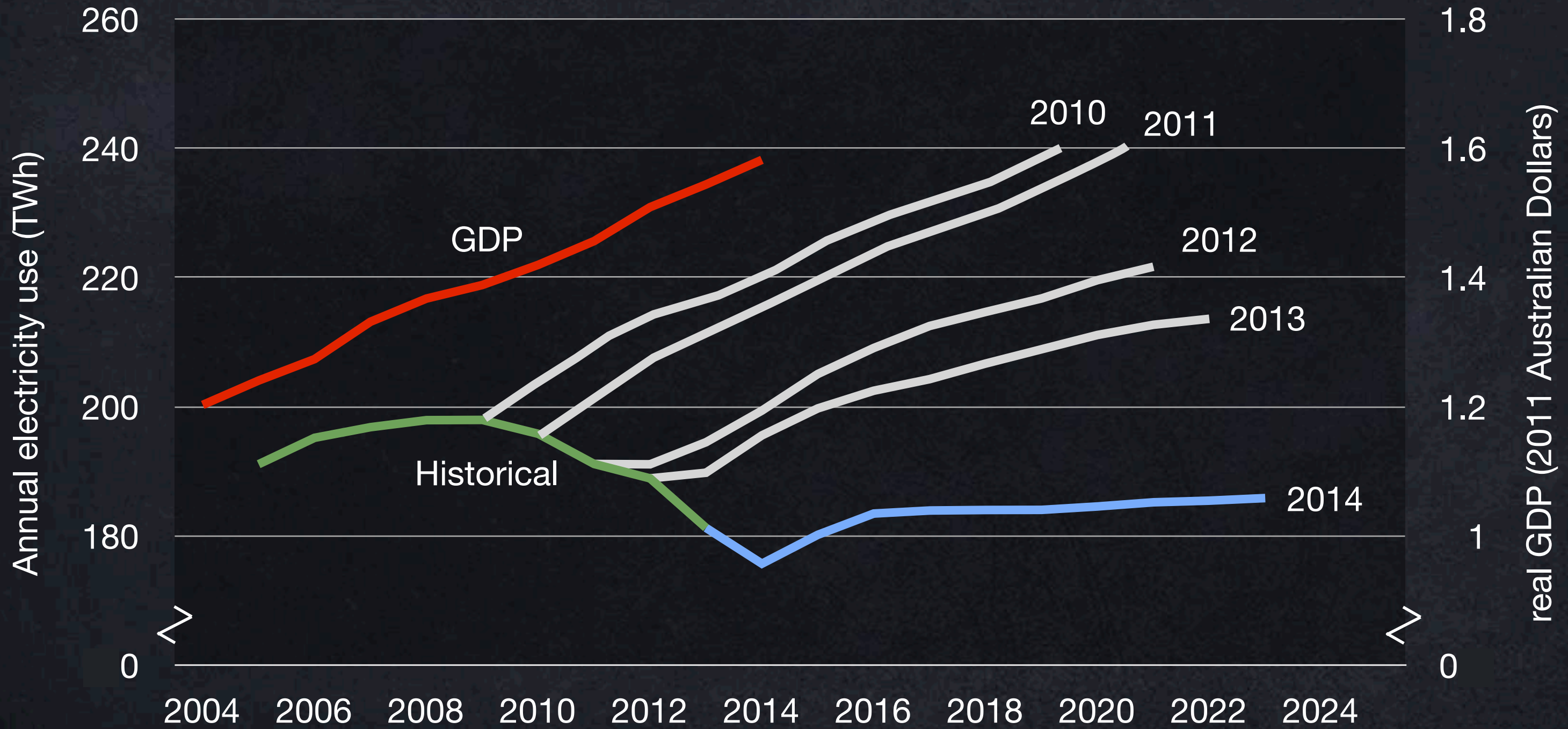
Australia national electricity market

Actual vs. forecast electricity demand



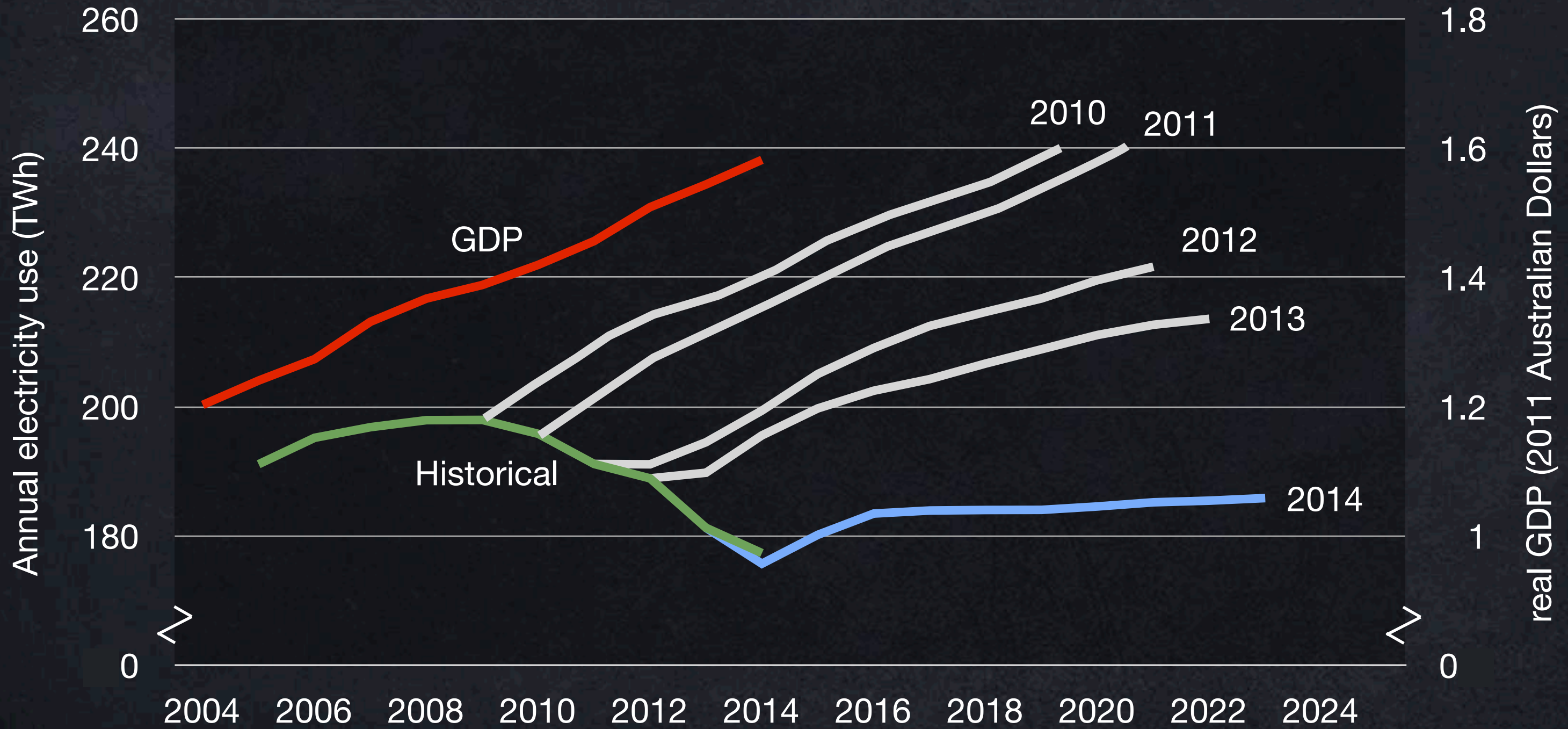
Australia national electricity market

Actual vs. forecast electricity demand



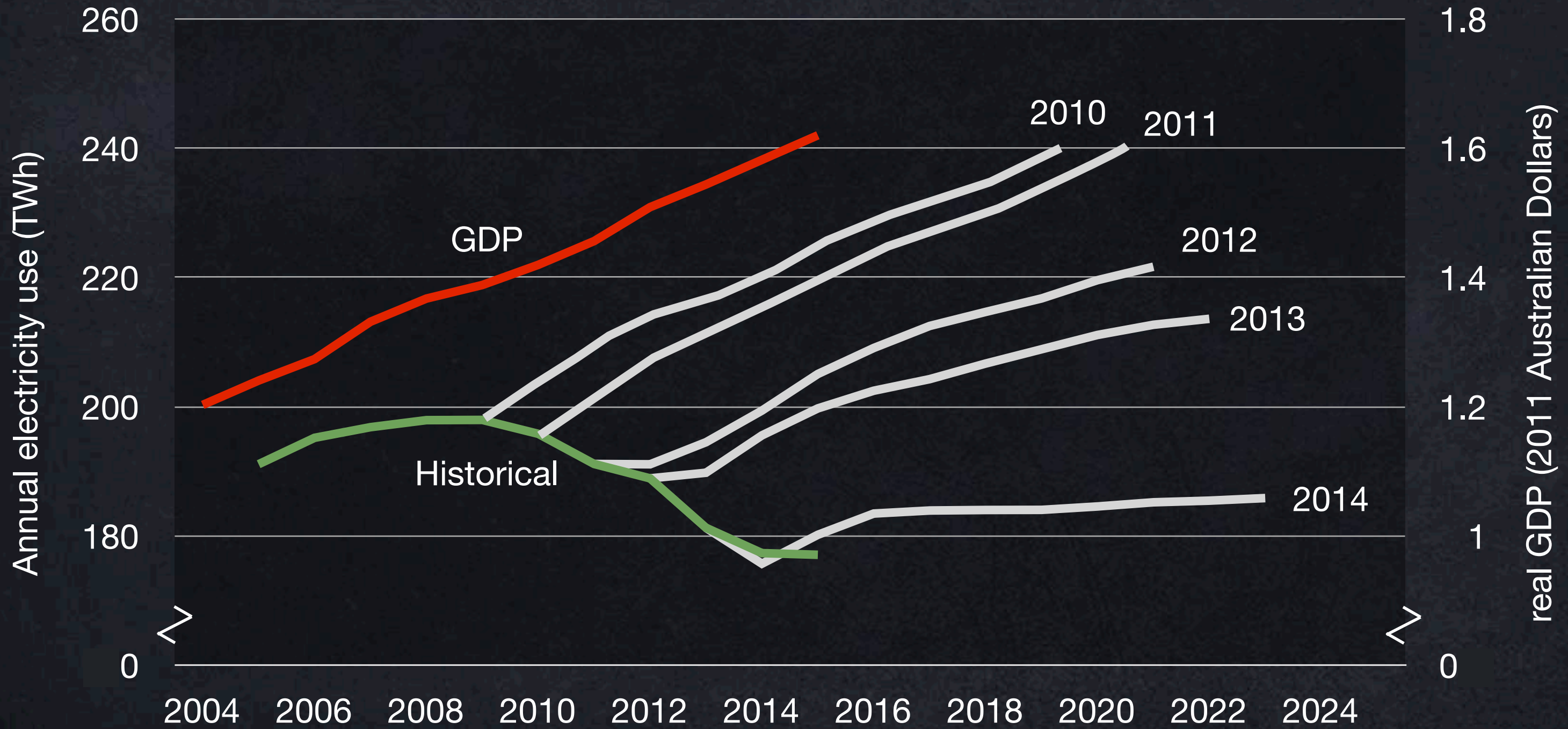
Australia national electricity market

Actual vs. forecast electricity demand



Australia national electricity market

Actual vs. forecast electricity demand



Flexible demand



Utility revenues



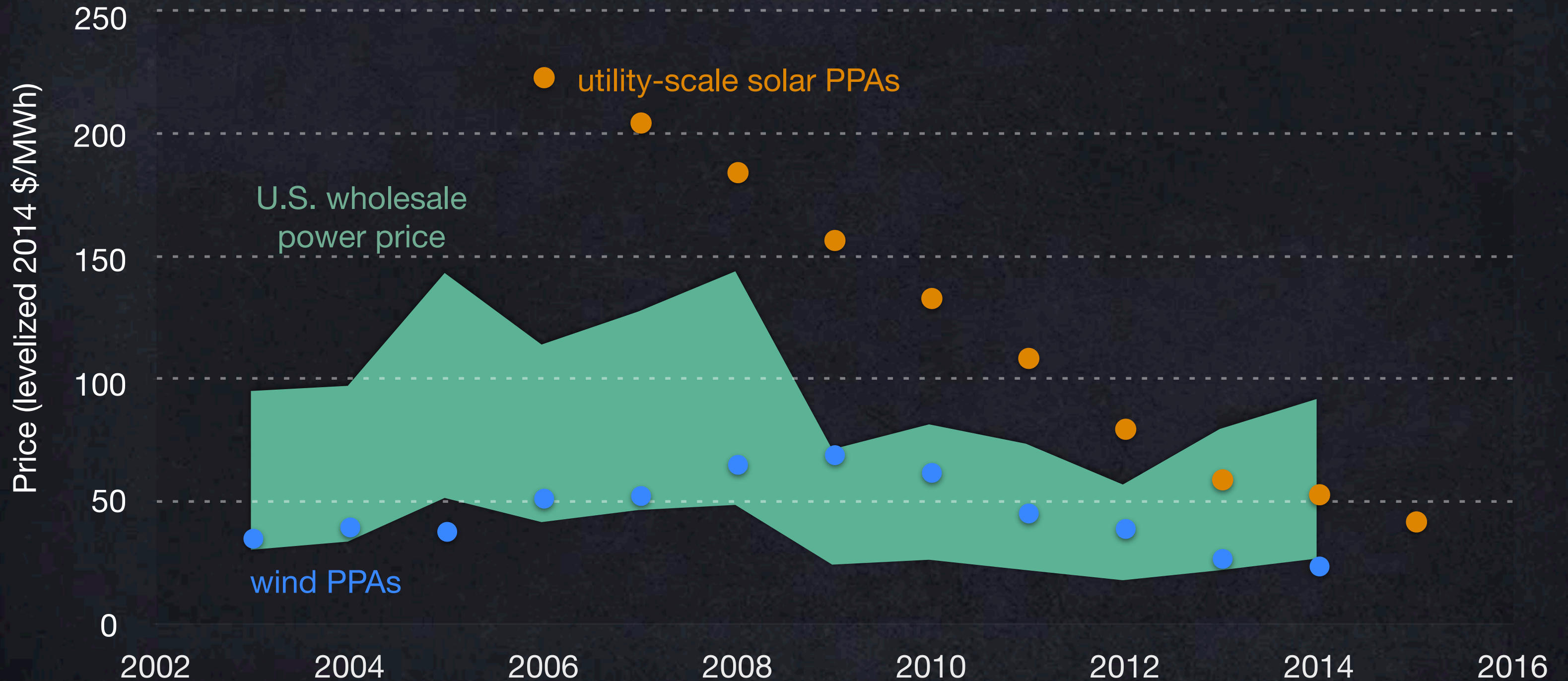
Distributed
renewables



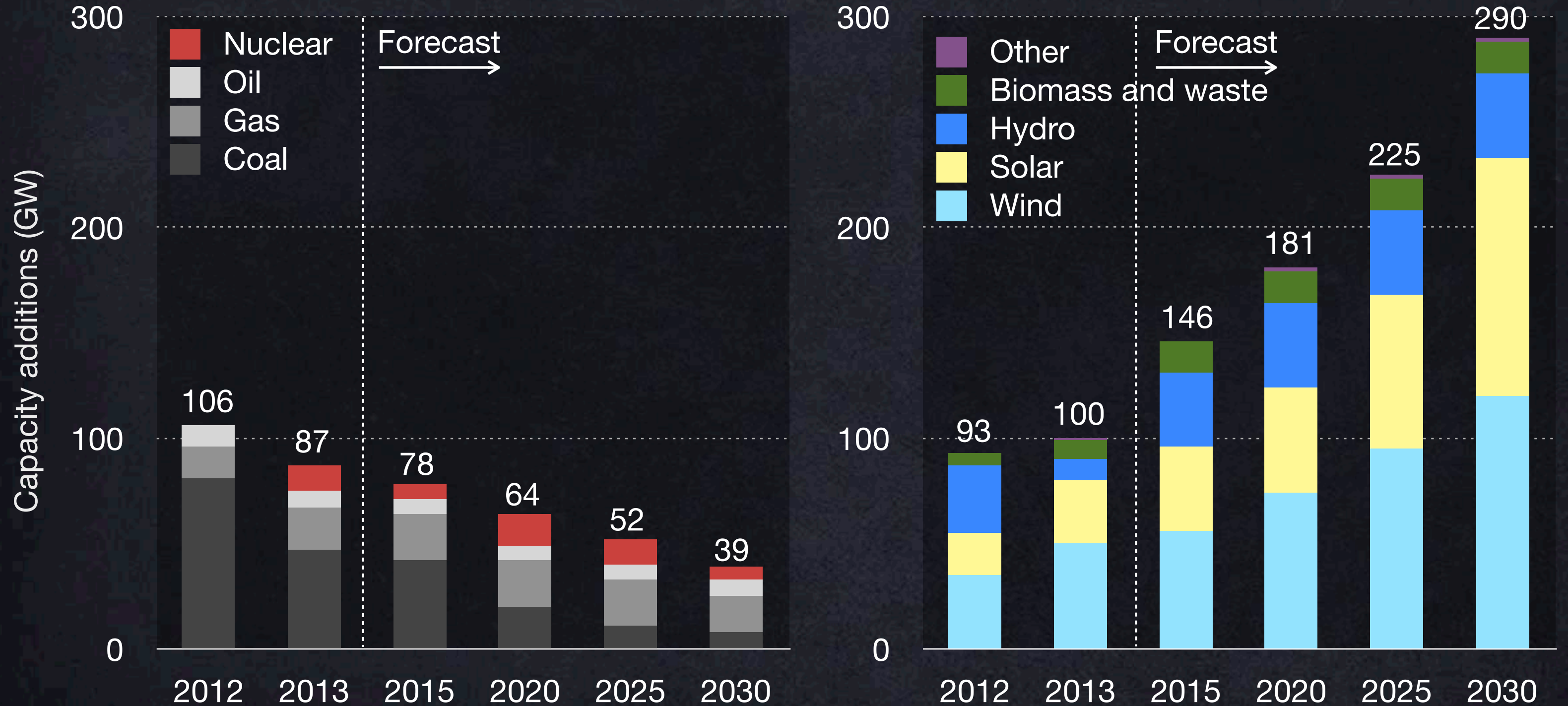
Storage (including EVs)

Renewable Energy's Costs Continue to Plummet

Wind and photovoltaics: U.S. generation-weighted-average Power Purchase Agreement prices, by year of signing



Global power generation capacity additions, 2012–30





1 GW-y

“Cathedral”



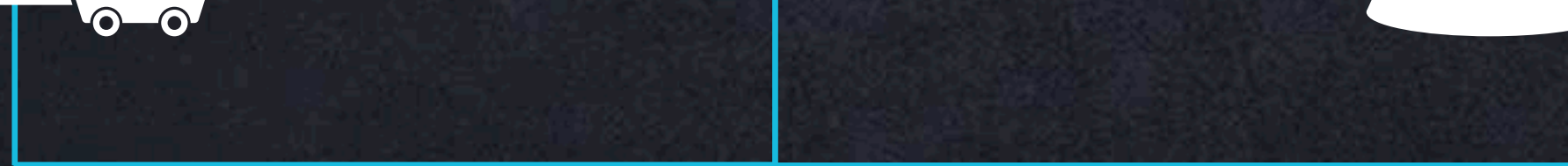
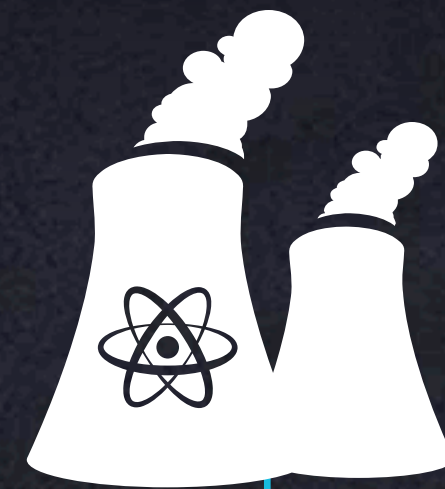
Photovoltaics

20 GW-y



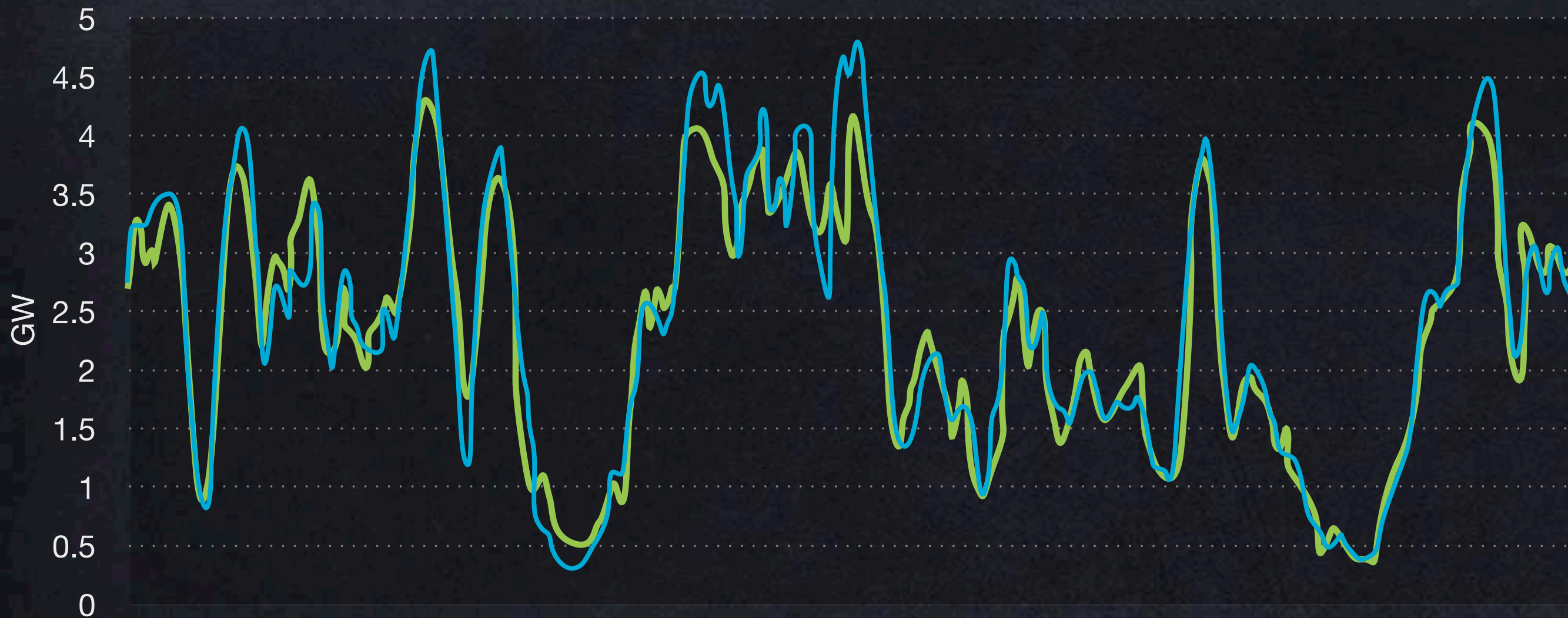
Years





Variable Renewables Can Be Forecasted At Least as Accurately as Electricity Demand

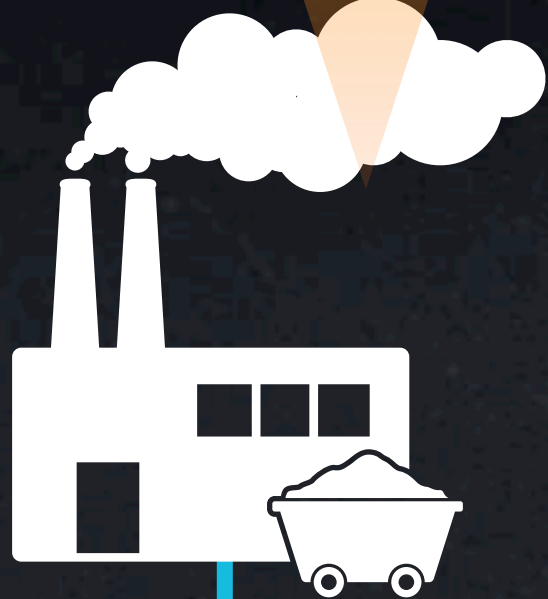
French windpower output, December 2011: **forecasted one day ahead** vs. **actual**



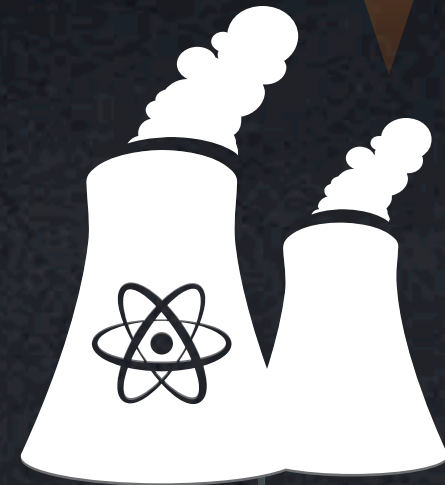
Source: Bernard Chabot,
10 April 2013, Fig. 7,
www.renewablesinternational.net/wind-power-statistics-by-the-hour/150/505/61845/,
data from French TSO RTE

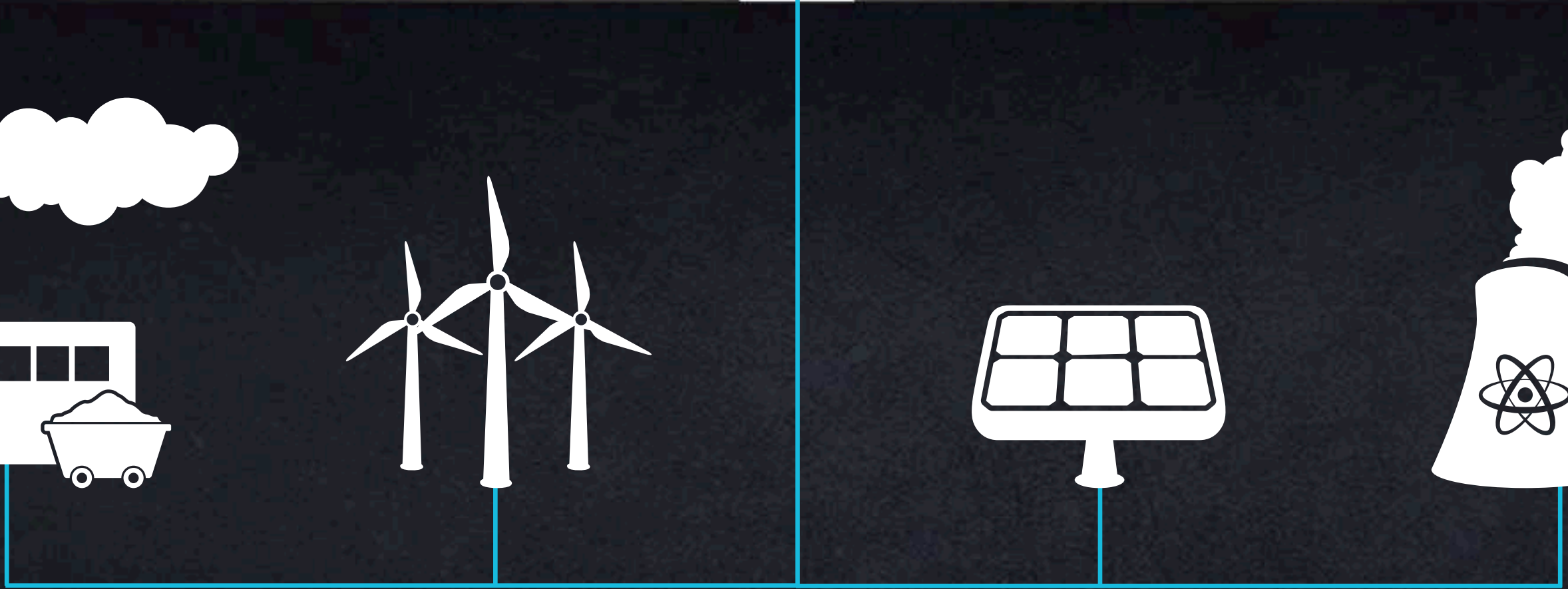
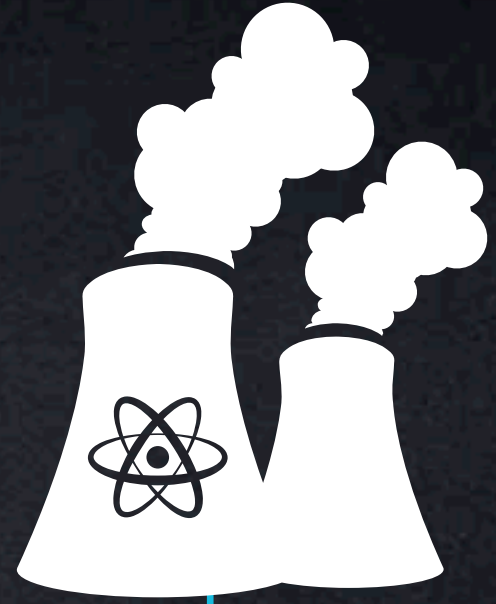
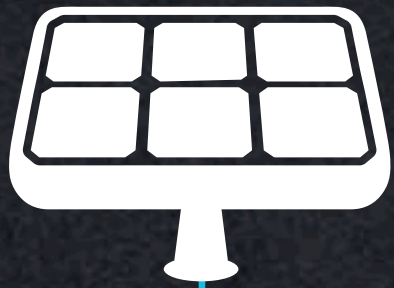


12% Downtime



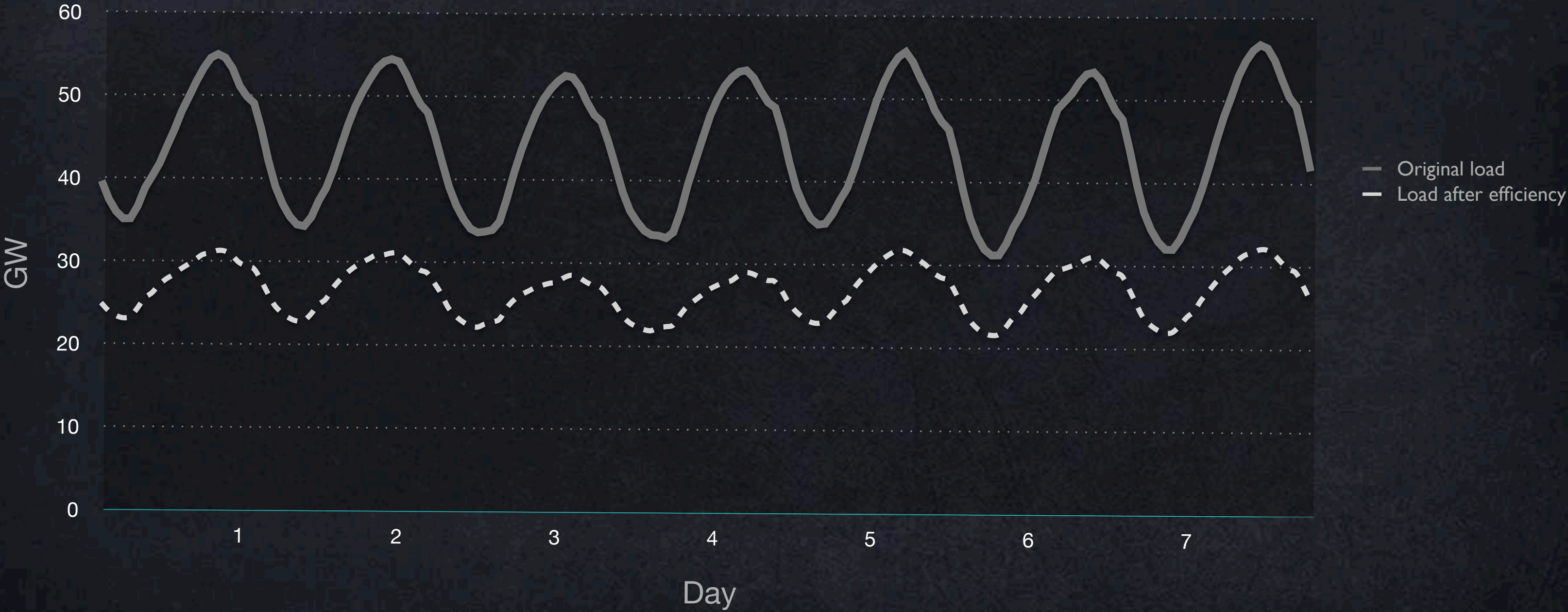
10% Downtime





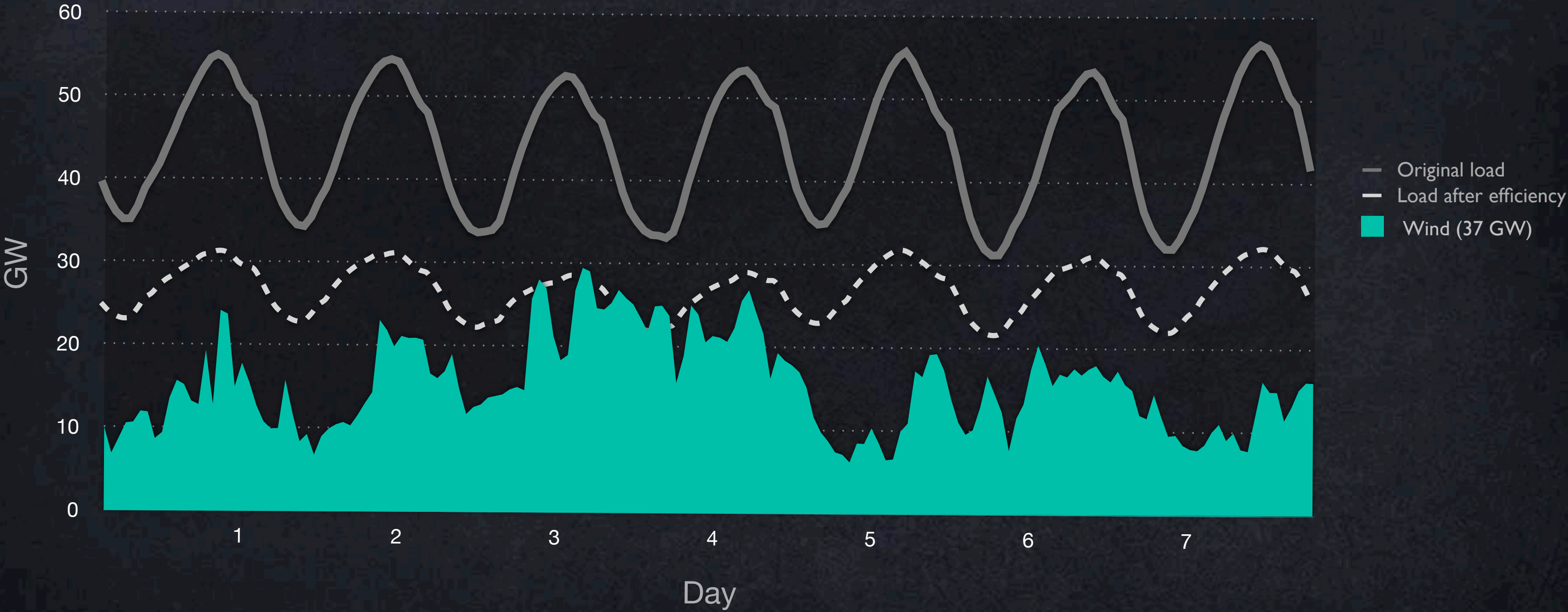
Choreographing Variable Renewable Generation

ERCOT power pool, Texas summer week, 2050 (RMI hourly simulation)



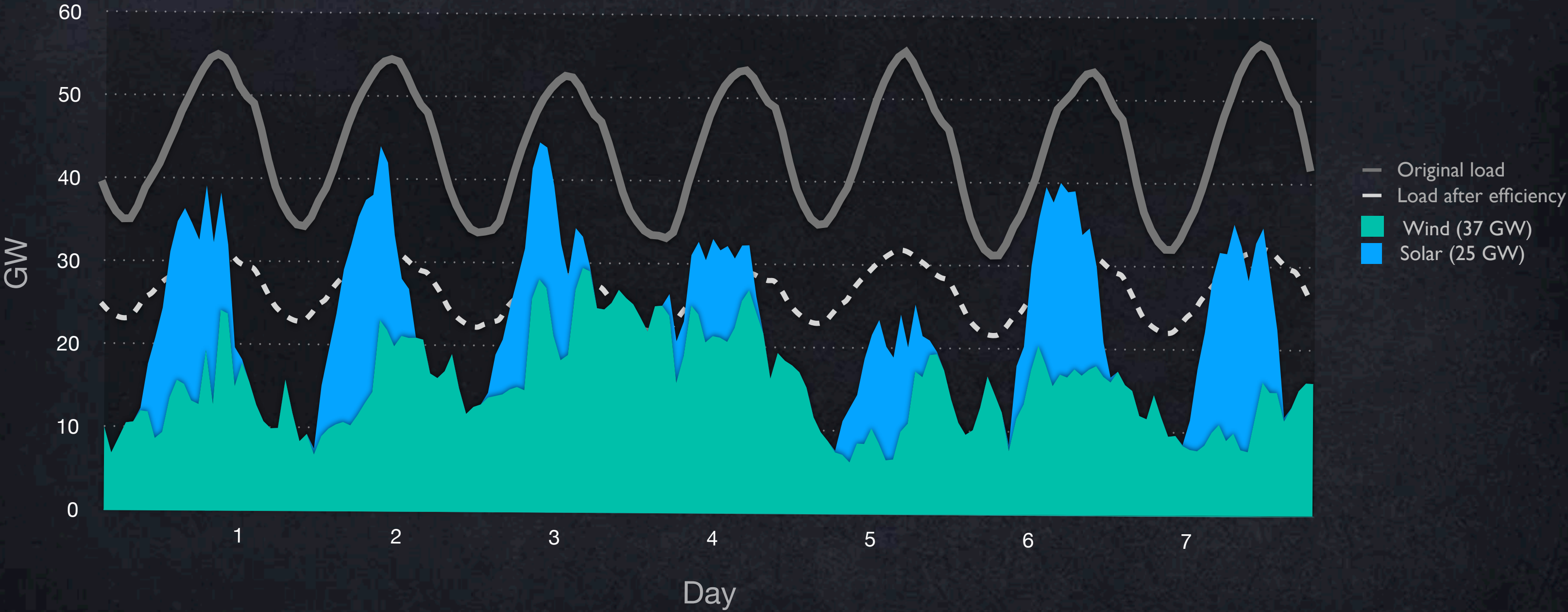
Choreographing Variable Renewable Generation

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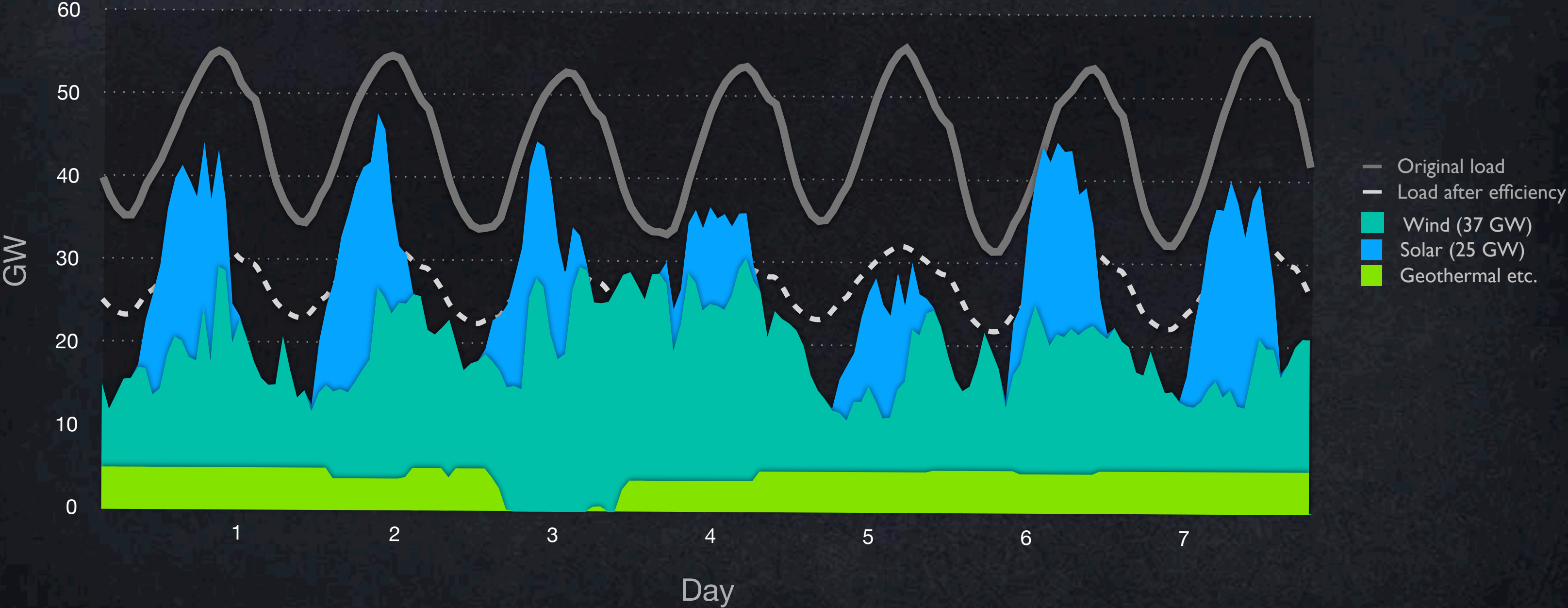
Choreographing Variable Renewable Generation

ERCOT power pool, Texas summer week, 2050 (RMI hourly simulation)



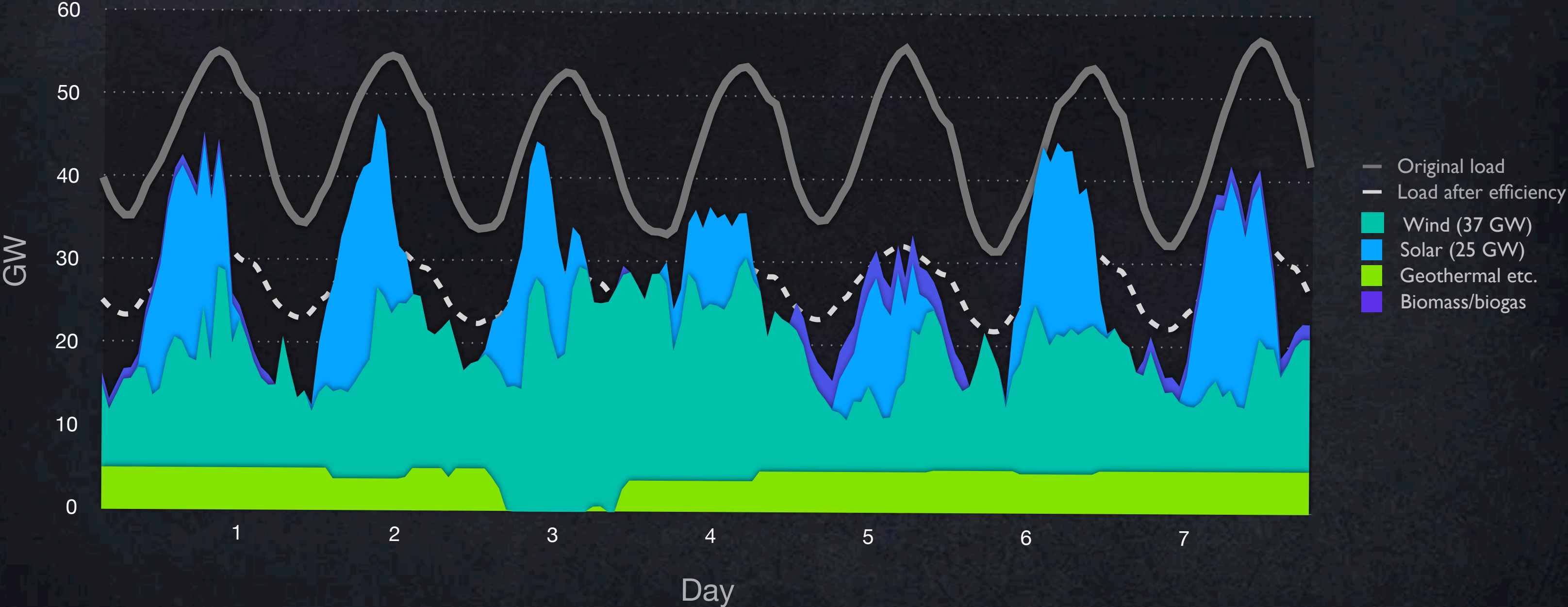
Choreographing Variable Renewable Generation

ERCOT power pool, Texas summer week, 2050 (RMI hourly simulation)



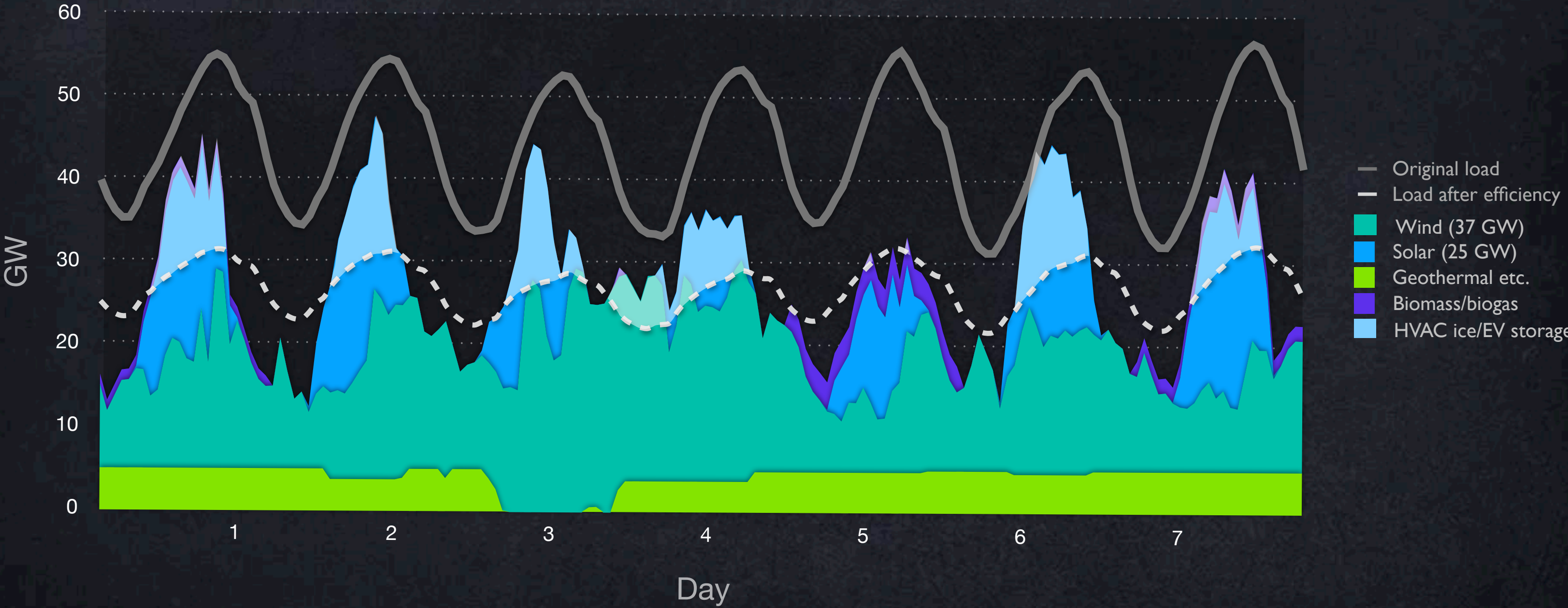
Choreographing Variable Renewable Generation

ERCOT power pool, Texas summer week, 2050 (RMI hourly simulation)



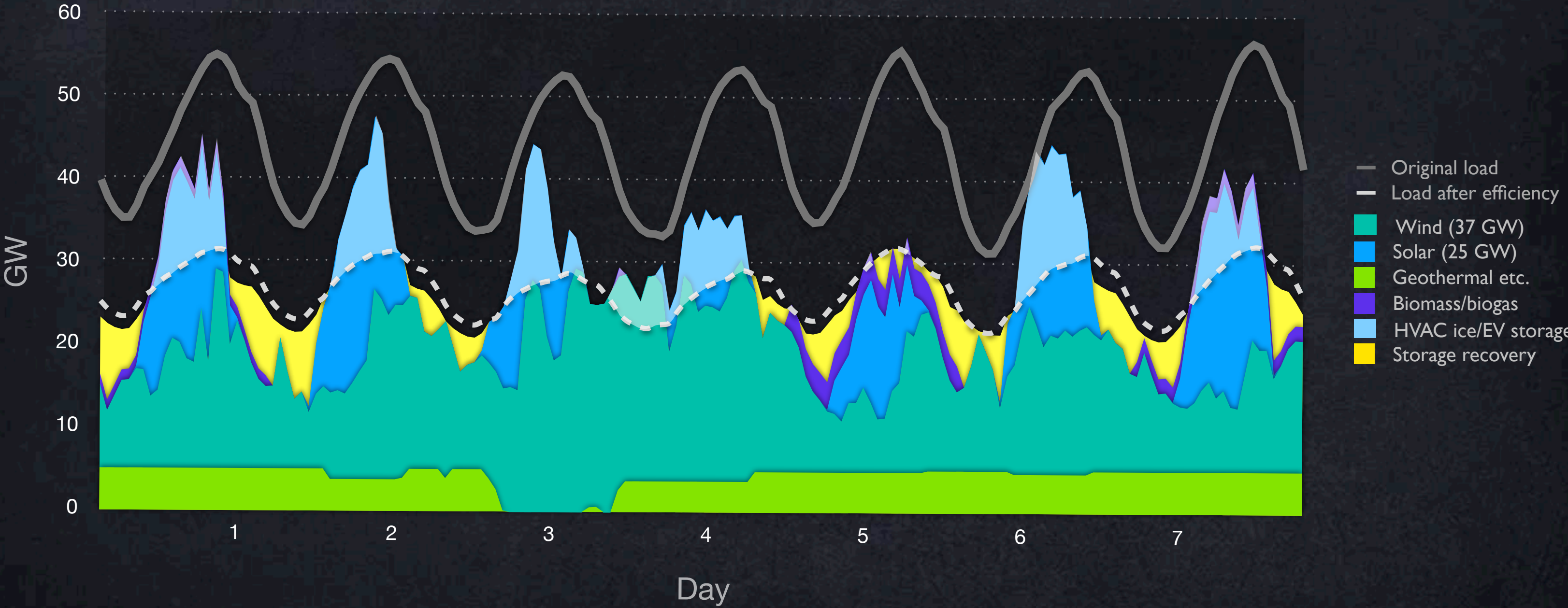
Choreographing Variable Renewable Generation

ERCOT power pool, Texas summer week, 2050 (RMI hourly simulation)



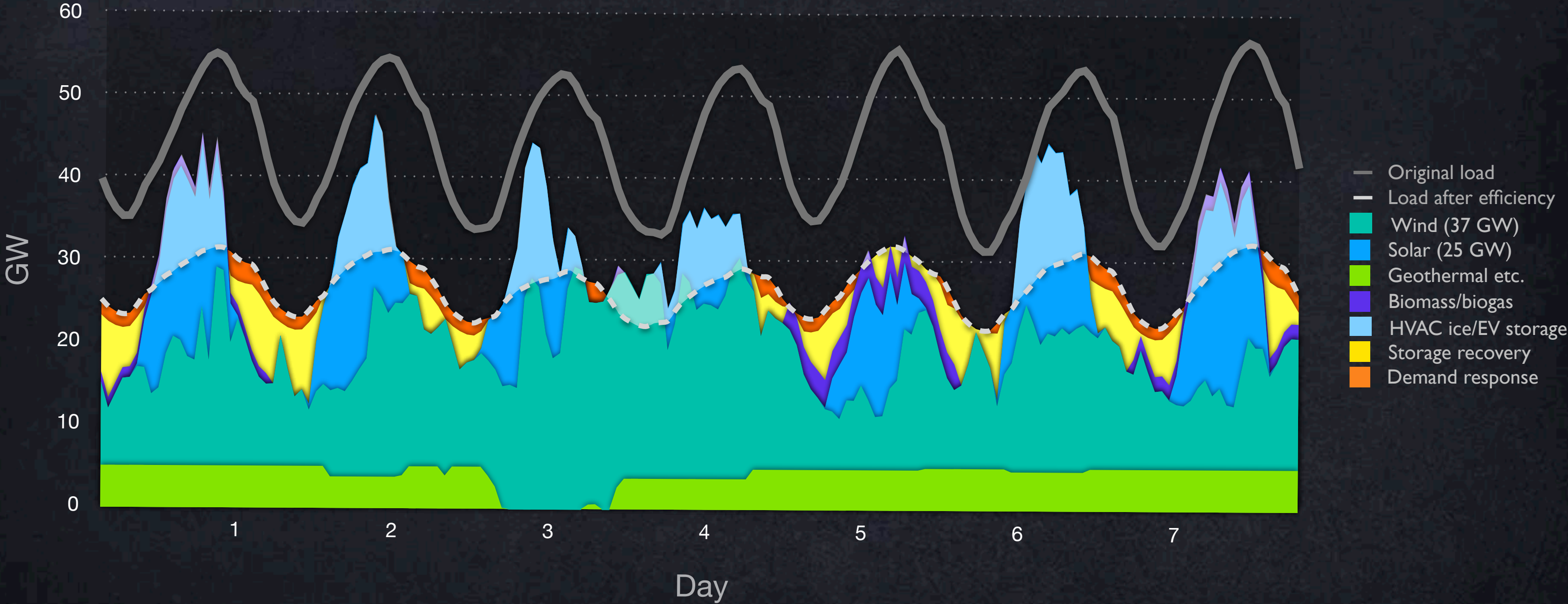
Choreographing Variable Renewable Generation

ERCOT power pool, Texas summer week, 2050 (RMI hourly simulation)



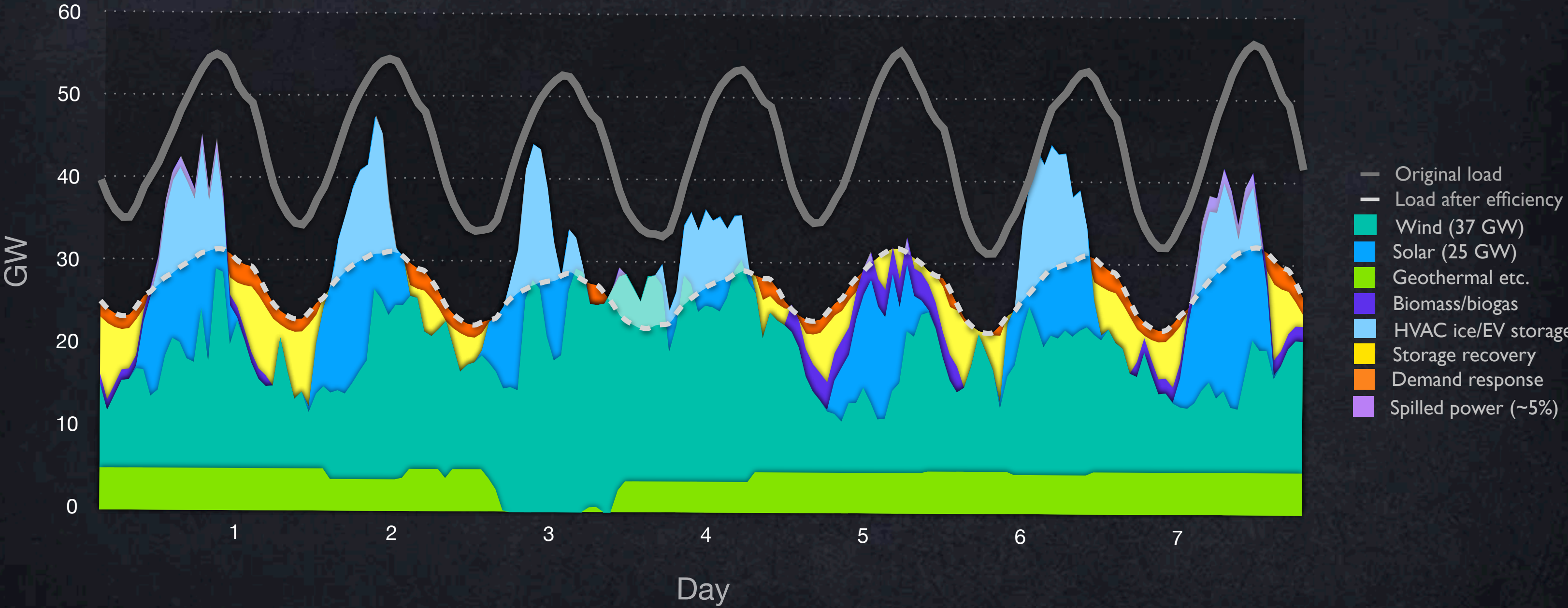
Choreographing Variable Renewable Generation

ERCOT power pool, Texas summer week, 2050 (RMI hourly simulation)



Choreographing Variable Renewable Generation

ERCOT power pool, Texas summer week, 2050 (RMI hourly simulation)



Choreographing Variable Renewable Generation

Europe, 2014 renewable %
of total electricity consumed



50%

Scotland

≥55%

Denmark (33% wind; 2013 windpower peak 136% —55% for all December)

27%

Germany (2013 peak 70%)

64%

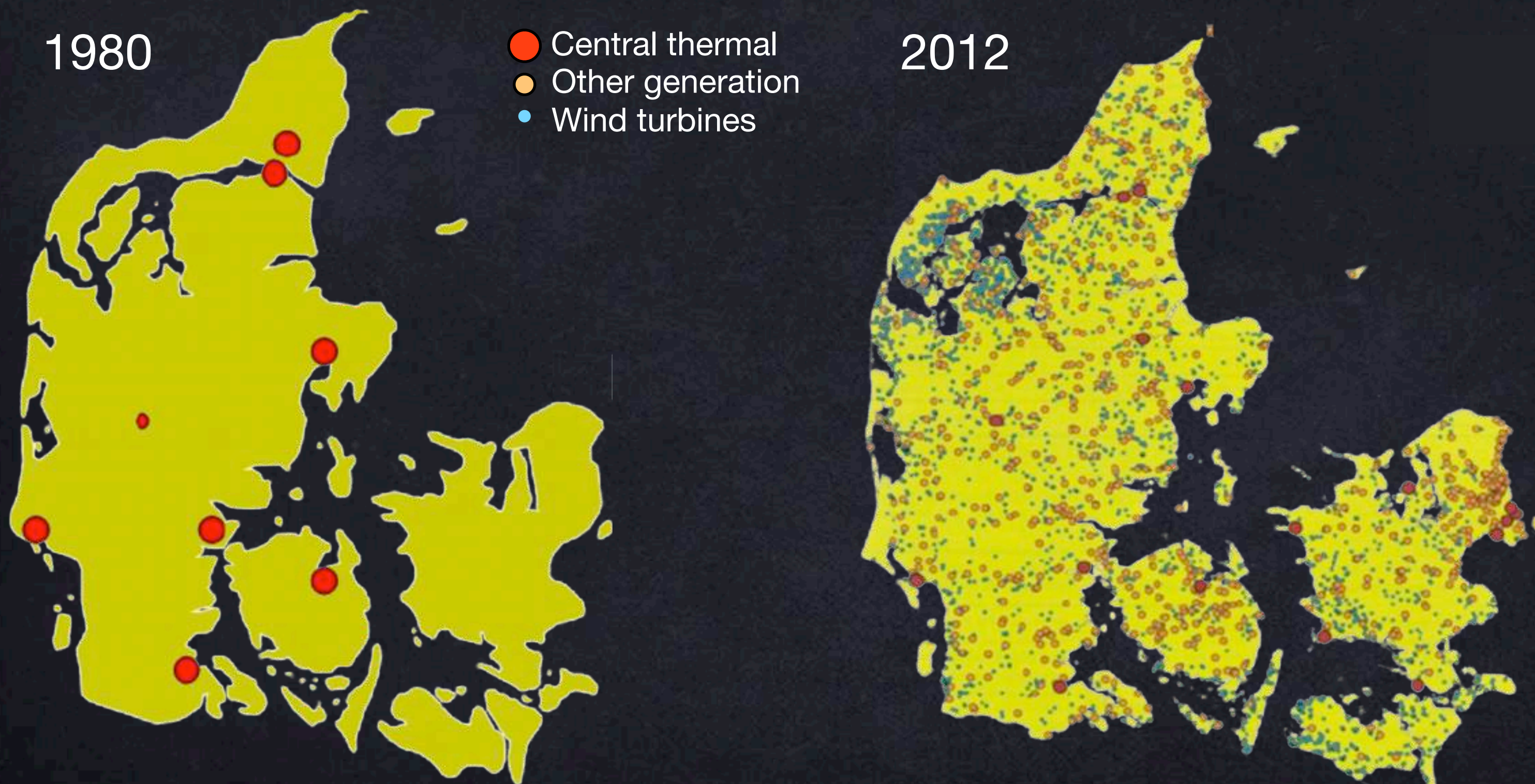
Portugal (peak 100% in 2011; 70% for the whole first half of 2013, incl, 26% wind & 34% hydro; 17% in 2005)

46%

Spain (including 21% wind, 14% hydro, 5% solar)



Denmark's transition to distributed electricity, 1980–2012



Source: Risø



Customer preferences



Utility revenues

Cascading blackouts threaten security



New Jersey, United States: resilience



Costs

Risks

India: air, reliable electricity, and development



Beijing, China: air



Germany: prosperity, climate, democracy



www.earthzine.org/wp-content/uploads/2013/08/solar-power.jpg



Stephen Glassman, <https://stevenglassman.files.wordpress.com/2014/07/ballooning-10.jpg>



Stork near Schöneck, Frank Rumpenhorst/EPA, www.theguardian.com/environment/gallery/2014/may/02/the-beauty-of-windfarms-in-pictures

Hawai'i, United States: affordability and independence



Flexible demand



Utility revenues



Distributed
renewables



Storage (including EVs)

Cheaper renewables *and* batteries change the game

In Westchester, NY, 60% of residential consumption in the next decade could come more cheaply from PV

FIGURE ES3:

ECONOMICALLY OPTIMAL GENERATION MIX
RESIDENTIAL

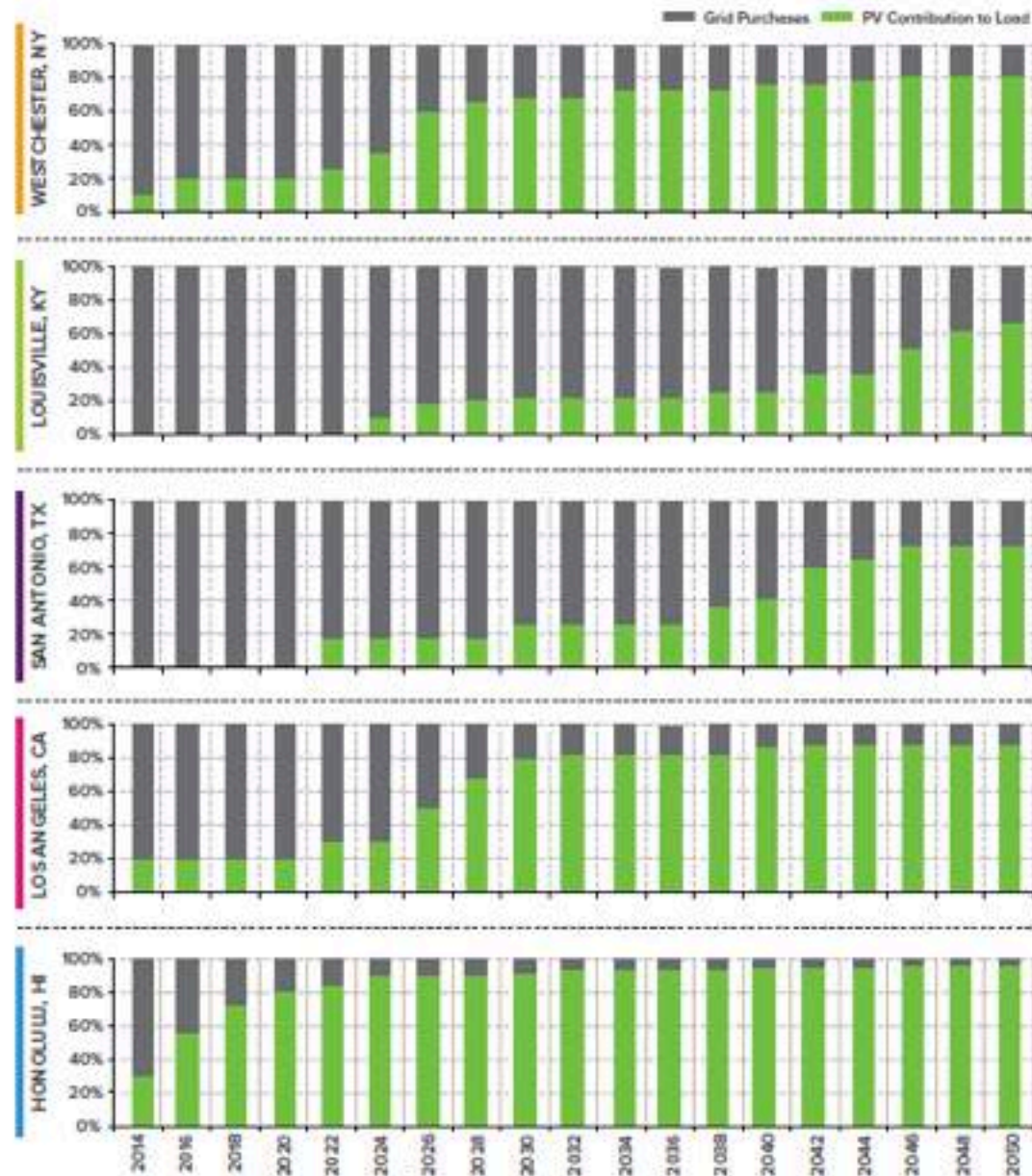
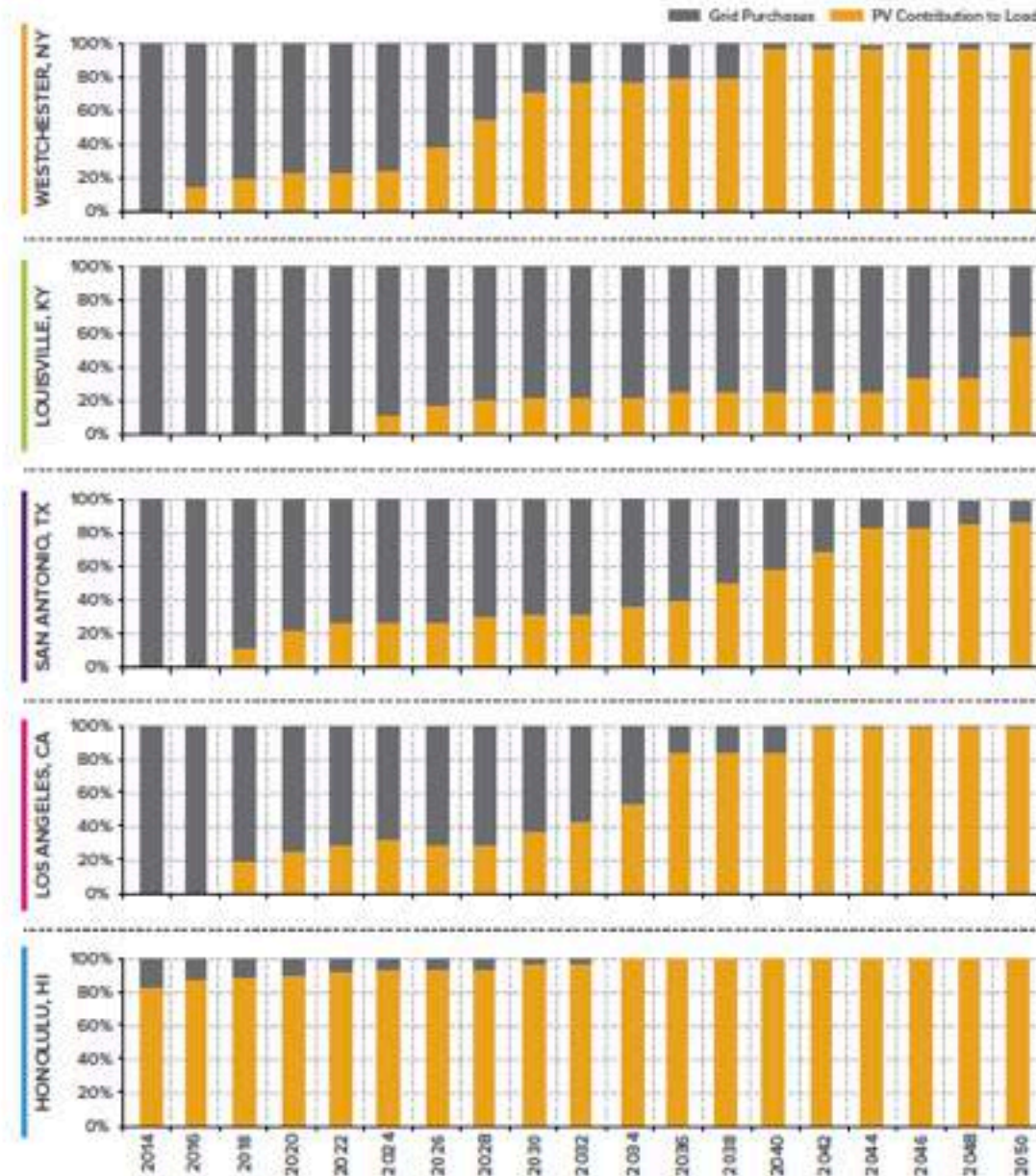
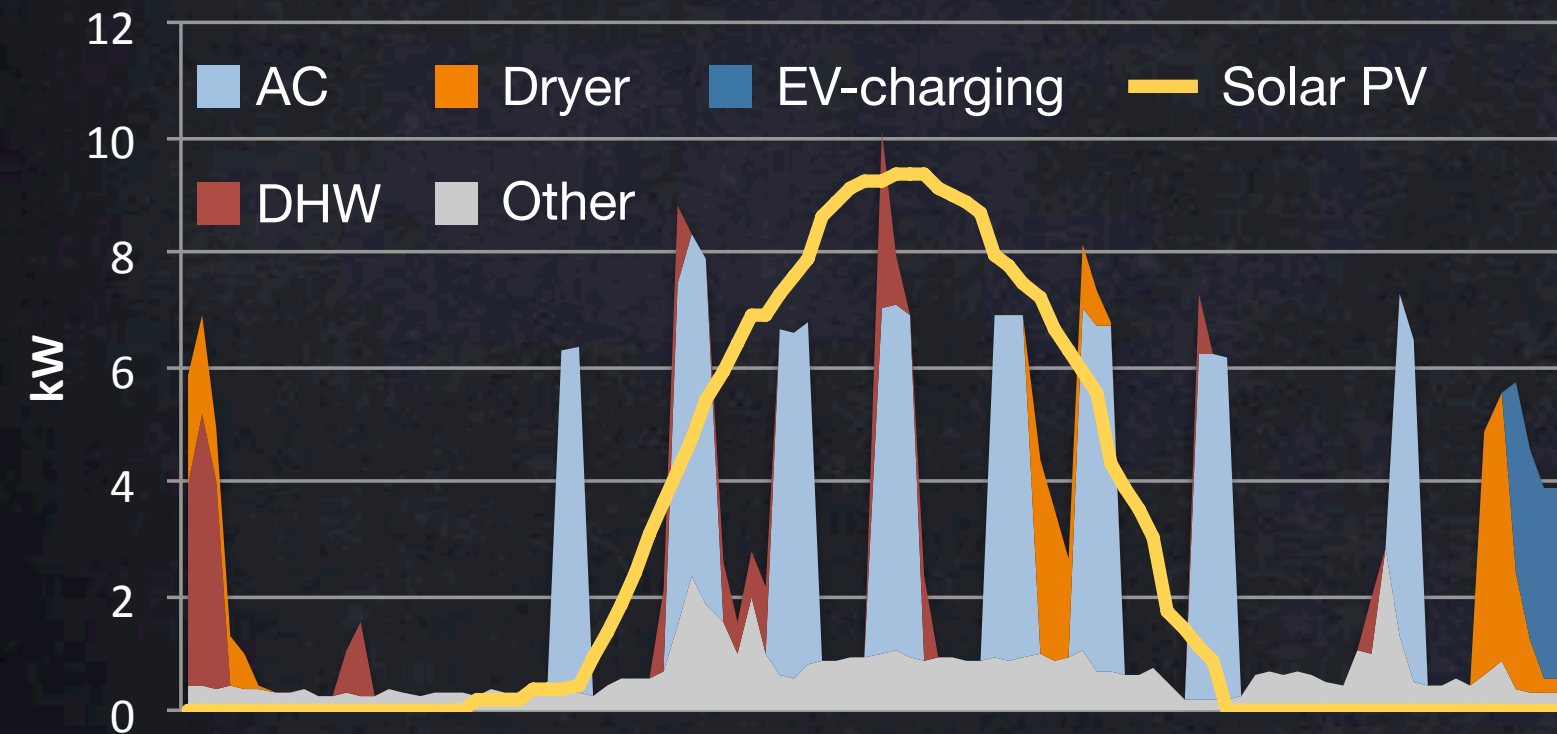


FIGURE ES4:

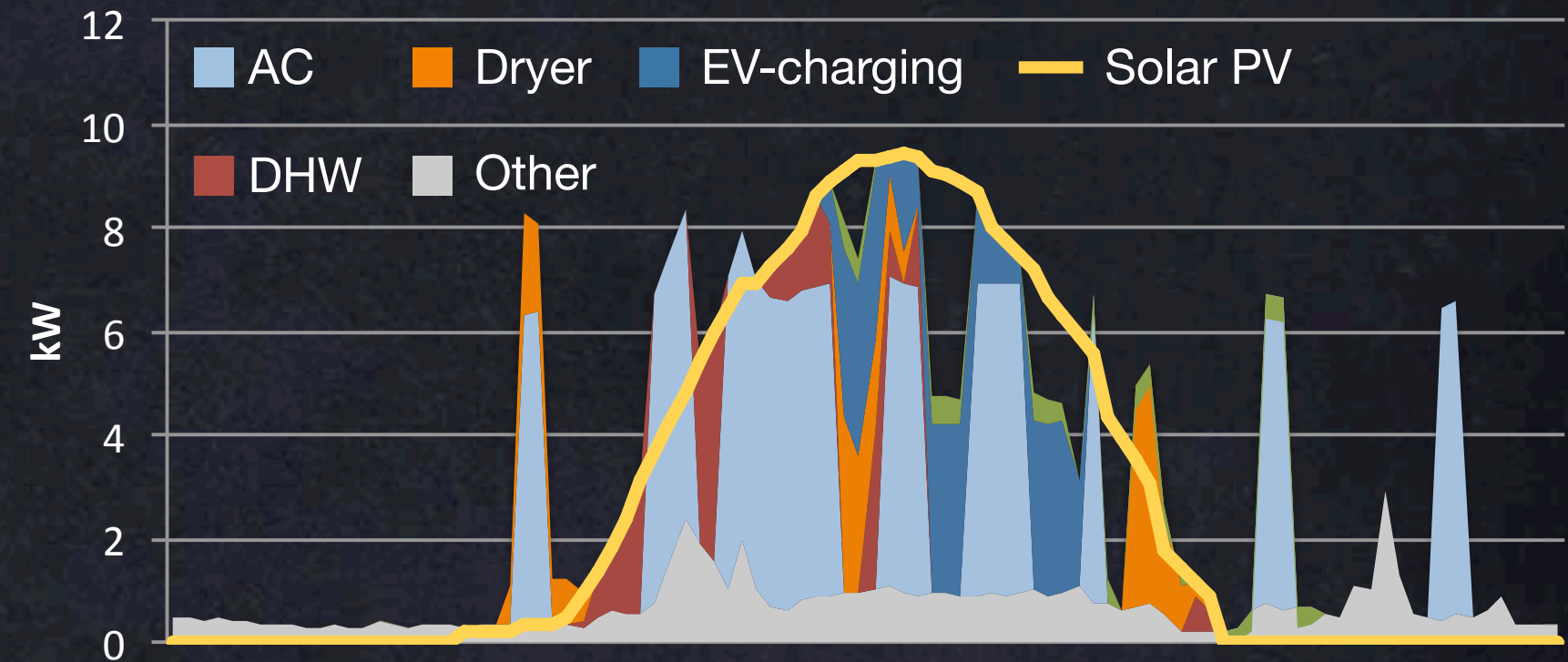
ECONOMICALLY OPTIMAL GENERATION MIX
COMMERCIAL



Load control + PVs = grid optional



Uncontrolled: ~50% of solar PV production is sent to the grid, but if the utility doesn't pay for that energy, how could customers respond?



Controlled: flexible load enables customers to consume >80% of solar PV production onsite. The utility loses nearly all its windfall and most of its ordinary revenue.



Utility revenues



Regulatory shifts



New financial and business models

How can incumbents respond to the electricity shift?



The Koch Attack on Solar Energy

By THE EDITORIAL BOARD APRIL 26, 2014

No Free Sun for You! Why Arizona Wants to ‘Tax’ Solar Power

A new proposal would slap existing solar-paneled homeowners with a fee of up to \$100 per month for the privilege of selling excess power back to the grid.

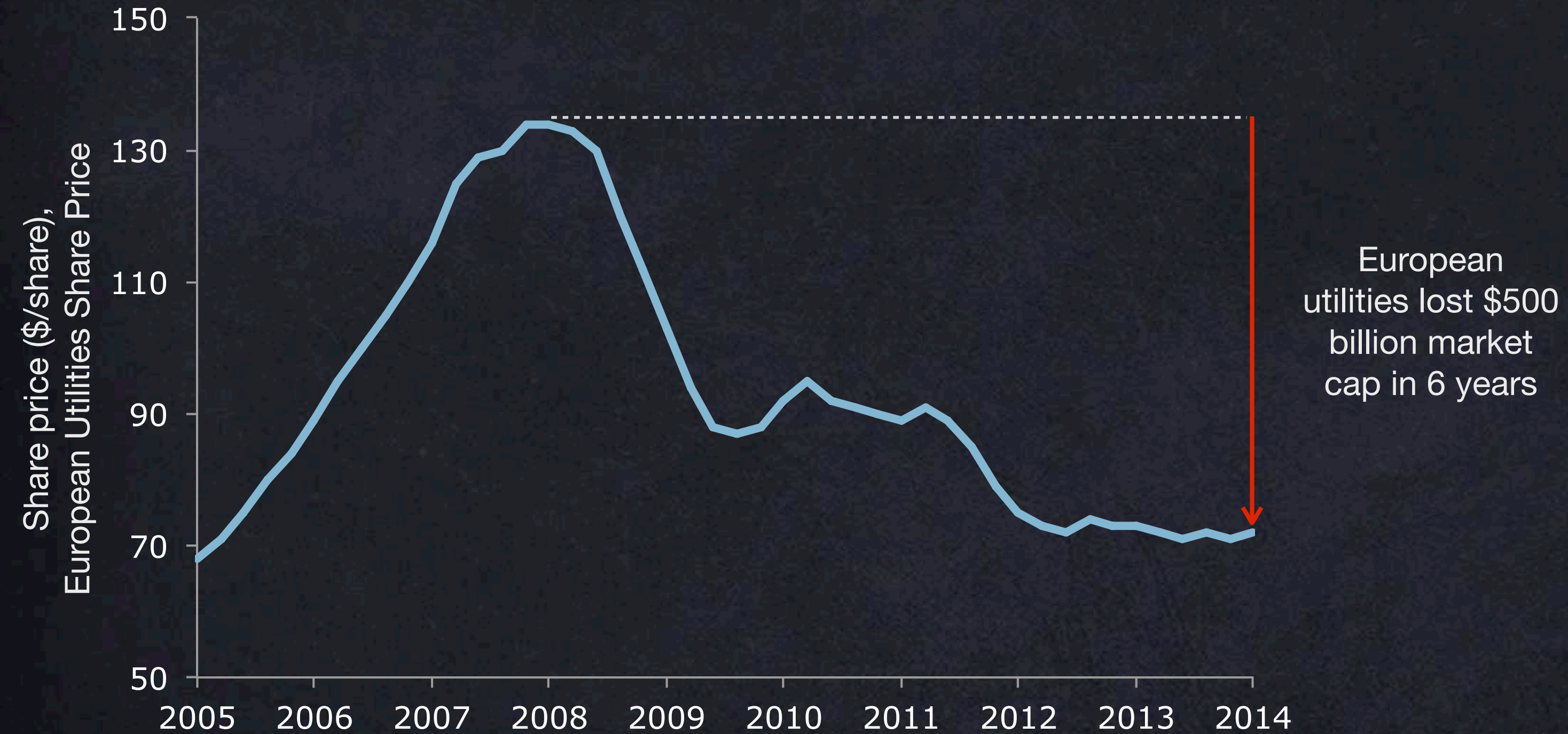
Solar Companies Sue Over New Rooftop Solar Tax In Arizona

The world's dumbest idea: Taxing solar energy

Conservative group ALEC pushes stealth tax on homeowners who install solar panels



The German example



Source: Morgan Stanley Capital International

The German example



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FOR THE NEW ENERGY ERA

重塑能源：中国

面向2050年能源消费和生产革命路线图研究

Value > Price > Cost

Easter Parades on Fifth Avenue, New York, 13 years apart

1900: where's the first car?



1913: where's the last horse?



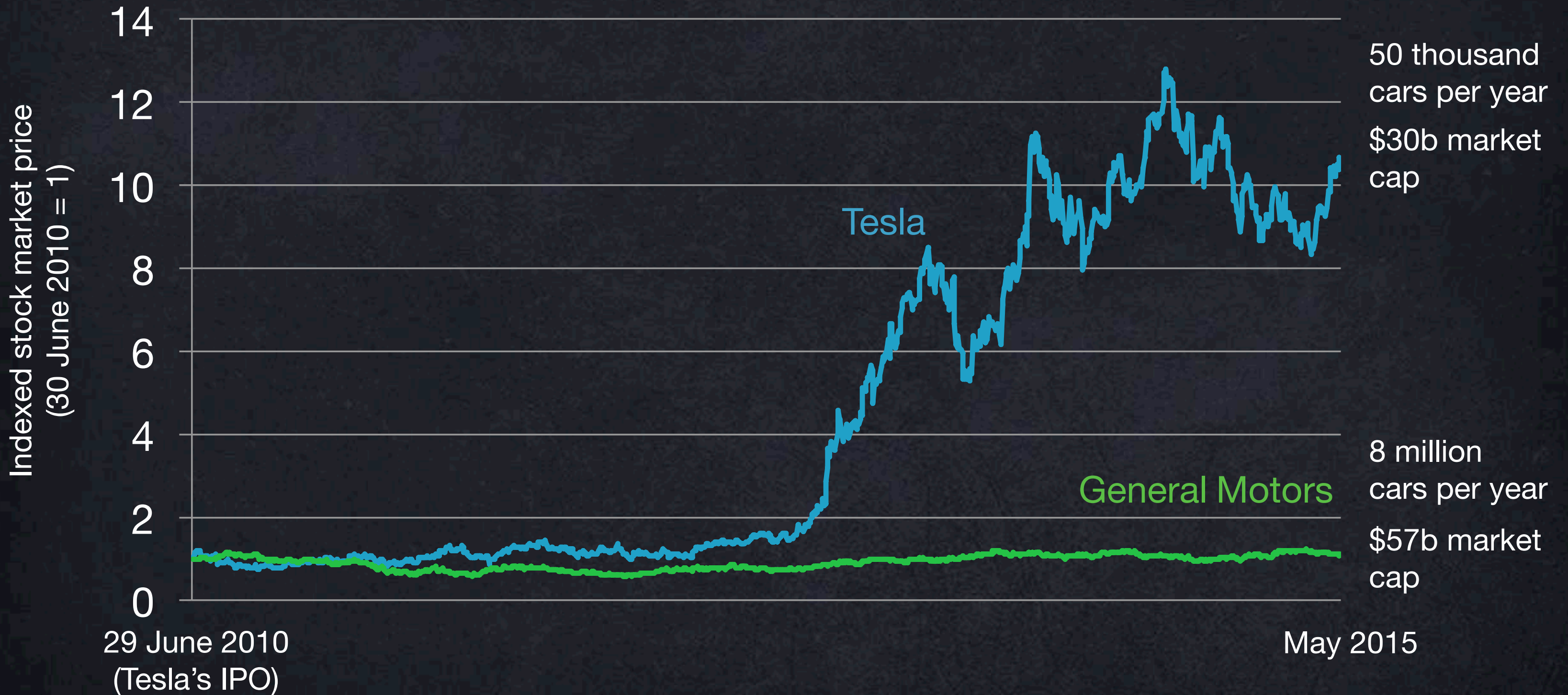
Images: L, National Archive, www.archives.gov/research/american-cities/images/american-cities-101.jpg; R, shorpy.com/node/204.

Inspiration: Tona Seba's keynote lecture at AltCar, Santa Monica CA, 28 Oct 2014, <http://tonyseba.com/keynote-at-altcar-expo-100-electric-transportation-100-solar-by-2030/>

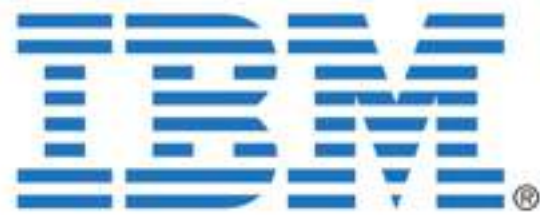
A new and old utility



A new and old automaker



WHERE WOULD YOU INVEST YOUR MONEY?



OR



WHERE WOULD YOU INVEST YOUR MONEY?



OR



From the Age of Carbon to the Age of Silicon



Renewables replacing \$38b/y kerosene market





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www.rmi.org/Knowledge-Center/Library/2012-01_FarewellToFossilFuels