## **CURRICULUM VITAE**

# October 2015

# WILLIAM P. BARNETT

Thomas M. Siebel Professor of Business Leadership, Strategy, and Organizations Affiliated Faculty, Woods Institute for the Environment, Stanford University Affiliated Faculty, Stanford Interdisciplinary Program in Environment and Resources

# **EDUCATION**

Ph.D., Business Administration, 1988 University of California, Berkeley

A.B., Economics and Political Science, 1982 University of California, Berkeley

# **EMPLOYMENT**

2004-present	Thomas M. Siebel Professor of Business Leadership, Strategy, and Organizations, Graduate School of Business, Stanford University
2001-2004	Professor of Strategic Management and Organizational Behavior Graduate School of Business, Stanford University
1996-2001	Associate Professor of Strategic Management and Organizational Behavior Graduate School of Business, Stanford University
1994-1996	Associate Professor of Strategic Management Graduate School of Business, Stanford University
1991-1994	Assistant Professor of Strategic Management Graduate School of Business, Stanford University
1988 - 1991	Assistant Professor of Management, Graduate School of Business, University of Wisconsin – Madison

### **PUBLICATIONS**

Elizabeth G. Pontikes and William P. Barnett

2015 "The Persistence of Lenient Market Categories." *Organization Science*, 26: 1415-1431...

Barnett, William P., Mi Feng, and Xiaoqu Luo

2013 "Social Identity, Market Memory, and First-Mover Advantage." *Industrial and Corporate Change*, doi: 10.1093/icc/dts030.

Barnett, William P.

2008 *The Red Queen Among Organizations: How Competitiveness Evolves.* Princeton, NJ: Princeton University Press.

Barnett, William P. and Elizabeth G. Pontikes

2008 "The Red Queen, Success Bias, and Organizational Inertia." *Management Science*, 54: 1237-1251.

Dobrey, Stanislav D. and William P. Barnett

2005 "Organizational Roles and Transitions to Entrepreneurship." *Academy of Management Journal*, 48, 3: 433-449.

Barnett, William P. and Elizabeth G. Pontikes

2005 "The Red Queen: History-Dependent Competition Among Organizations," in Staw and Kramer (eds.) *Research in Organizational Behavior*.

Barnett, William P. and David McKendrick

2004 "Why Are Some Organizations More Competitive Than Others? Evidence from a Changing Global Market." *Administrative Science Quarterly*.

Barnett, William P. and Michael Woywode

2004 "From Red Vienna to the Anschluss: Ideological Competition among Viennese Newspapers During the Rise of National Socialism." *American Journal of Sociology*, 109, 6: 1452–99.

Barnett, William P., Aimee Noelle-Swanson, and Olav Sorenson

2003 "Asymmetric Selection from Among Organizations." *Industrial and Corporate Change*, 12, 4: 673-695.

Barnett, William P. and Olav Sorenson

2002 "The Red Queen in Organizational Creation and Development." *Industrial and Corporate Change*, 11, 2: 289-325.

# Barnett, William P. and John Freeman

"Too Much of a Good Thing? Product Proliferation and Organizational Failure." *Organization Science*, 12, 5: 539-558.

## Barnett, William P., Gary A. Mischke, and William Ocasio

2000 "The Evolution of Collective Strategies Among Organizations." *Organization Studies*, 21: 325-354.

## Barnett, William P., James Baron, and Toby Stuart

2000 "Avenues of Attainment: Occupational Demography and Organizational Careers in the California Civil Service." *American Journal of Sociology*, 106: 88-144.

# Barnett, William P.

1997 "The Dynamics of Competitive Intensity." *Administrative Science Quarterly*, 42: 128-160.

### Barnett, William P. and Morten Hansen

1996 The Red Queen in Organizational Evolution." *Strategic Management Journal*, 17: 139-157.

## Barnett, William P. and Robert A. Burgelman

1996 "Evolutionary Perspectives on Strategy." Strategic Management Journal, 17: 5-19.

# Barnett, William P. and Carroll, Glenn R.

1995 "Modeling Internal Organizational Change," in Hagan (ed.) *Annual Review of Sociology*, volume 21: 217-36.

## Barnett, William P.

1995 "Telephone Companies," pp. 277-289 in Carroll and Hannan (eds.) *Organizations* in *Industry: Strategy, Structure, and Selection.* New York: Oxford.

## Barnett, William P.

1995 "Population Ecology," in Nicolson (ed.) *Blackwell Dictionary of Organizational Behavior*.

# Barnett, William P.

1994 "The Liability of Collective Action: Growth and Change Among Early American Telephone Companies," pp. 337-354 in Baum and Singh (eds.) *Evolutionary Dynamics of Organizations*. New York: Oxford.

# Barnett, William P., Henrich Greve, and Douglas Park

1994 "An Evolutionary Model of Organizational Performance." *Strategic Management Journal*, 15: 11-28.

# Amburgey, Terry L., Dawn Kelly, and William P. Barnett

1993 "Resetting the Clock: The Dynamics of Organizational Transformation and Failure." *Administrative Science Quarterly*, 38: 51-73.

# Barnett, William P. and Glenn R. Carroll

1993 "How Institutional Constraints Affected the Organization of Early American Telephony." *Journal of Law, Economics and Organization*, 9: 98-126.

# Barnett, William P.

1993 "Strategic Deterrence Among Multipoint Competitors." *Industrial and Corporate Change*, 2: 249-278.

## Barnett, William P. and Glenn R. Carroll

1993 "Organizational Ecology Approaches to Institutions," pp. 171-181 in Lindenberg and Schreuder (eds.) *Interdisciplinary Perspectives on Organisations*. Riverside, NJ: Pergamon Press.

## Barnett, William P. and Anne S. Miner

"Standing on the shoulders of others: Career interdependence in job mobility." Administrative Science Quarterly, 37: 262-281.

## Barnett, William P.

1990 "The Organizational Ecology of a Technological System." *Administrative Science Quarterly*, 35: 31-60.

# Barnett, William P. and Terry L. Amburgey

1990 "Do Larger Organizations Generate Stronger Competition?" pp. 78-102 in J. Singh (ed.) *Organizational Evolution: New Directions*. Beverly Hills: Sage.

## Barnett, William P.

1989 Review of Schlesinger et al., *Chronicles of Corporate Change*, in *Administrative Science Quarterly*, 34: 492-494.

## O'Reilly, Charles A., David F. Caldwell, and William P. Barnett

1989 "Work Group Demography, Social Integration, and Turnover." *Administrative Science Quarterly*, 34: 21-37.

# Barnett, William P. and Glenn R. Carroll

1987 "Competition and Mutualism Among Early Telephone Companies." *Administrative Science Quarterly*, 32: 400-421.

## WORKING PAPERS

Barnett, William P. and Scott C. Ganz

2015 "Organizational Failure and Industrial Regeneration." Working paper, Graduate School of Business, Stanford University.

Barnett, William P., David McKendrick, and James Wade

2015 "What Competes, Organizations or Products?" Working paper, Graduate School of Business, Stanford University.

Elizabeth G. Pontikes and William P. Barnett

2015 "Organizational Knowledge and Technological Change." Working paper, Graduate School of Business, Stanford University.

Elizabeth G. Pontikes and William P. Barnett

2015 "When to be a Nonconformist Entrepreneur: Organizational Responses to Market Events." Working paper, Graduate School of Business, Stanford University.

### **WORK-IN-PROGRESS**

Barnett, William P.

"Metacompetition: Competing Over the Game to be Played." Working paper, Graduate School of Business, Stanford. University.

Barnett, William P. and Xiaoqu Luo

"Development and Recombination in Organizational Growth." Working paper, Graduate School of Business, Stanford University.

Barnett, William P., Sasha Goodman, and Daniel Stewart

"Ideological Competition in Status Contests." Working paper, Graduate School of Business, Stanford University.

Barnett, William P. and Jerker Denrell

"Status, Quality, and the Senators' Sons Problem." Graduate School of Business, Stanford University.

Barnett, William P. and Mi Feng

"Predator-Prey: A Contending Logic of Competition." Graduate School of Business, Stanford University.

Barnett, William P.

"Globalization, Organizational Growth, and Logics of Competition." Graduate School of Business, Stanford University.

Barnett, William P. and Nick Switanek

"Ideological Competition among Environmental Social Movements." Graduate School of Business, Stanford University.

### CONFERENCE PRESENTATIONS

Barnett, William P.

2015 "Organizational Failure and Industrial Regeneration." Organizational Ecology Conference, Istanbul.

Barnett, William P.

2014 "Metacompetition: Competing Over the Game to be Played." Organizational Ecology Conference, Barcelona.

Barnett, William P.

2014 "Globalization and Strategy." Symposium at the Annual Meeting of the Academy of Management, Philadelphia.

Barnett, William P. and David McKendrick

2014 "What Competes, Organizations or Products?" Annual Meeting of the Academy of Management, Philadelphia.

Barnett, William P. and David McKendrick

2013 "What Competes, Organizations or Products?" Organizational Ecology Conference, Budapest Hungary.

Elizabeth G. Pontikes and William P. Barnett

2012 "The Persistence of Ambiguous Market Labels." Organizational Ecology Conference, Copenhagen.

Elizabeth G. Pontikes and William P. Barnett

2012 "Organizational Knowledge and Technological Change." Annual Meeting of the Academy of Management, Boston.

Barnett, William P. and Jerker Denrell

2011 "Status, Quality, and the Senator's Sons Problem." Organizational Ecology Conference, Lugano Switzerland.

Barnett, William P., Sasha Goodman, and Daniel Stewart

2010 "Ideological Competition in Status Contests." Organizational Ecology Conference, Helsinki Finland.

Barnett, William P., Mi Feng, and Xiaoqu Luo

2009 "Organizational Identity and First-Mover Advantage." Organizational Ecology Conference, Verona Italy.

Feng, Mi and William P. Barnett

2008 "Predator-Prey Competition Among Cosmopolitan and Local Organizations." Annual Meeting of the Academy of Management, Anaheim.

Barnett, William P., Mi Feng, and Xiaoqu Luo

2008 "Organizational Identity and First-Mover Advantage." Annual Meeting of the Academy of Management, Anaheim.

Elizabeth G. Pontikes and William P. Barnett

2008 "Stigma and Halo Following Iconic Events: Why Nonconformity Pays After Salient Successes and Failures." Organizational Ecology Conference, Antwerp.

Luo, Xiaoqu and William P. Barnett

2007 "Recombination and Variability as Organizations Grow." Annual Meeting of the Academy of Management, Philadelphia.

Luo, Xiaoqu and William P. Barnett

2007 "Recombination and Variability as Organizations Grow." Organizational Ecology Conference, Istanbul, Turkey.

Elizabeth G. Pontikes and William P. Barnett

2006 "How Adaptive is R&D? Cumulative Research and Technical Change in Organizational Communities." Annual Meeting of the Academy of Management, Atlanta.

Elizabeth G. Pontikes and William P. Barnett

2006 "How Adaptive is R&D? Cumulative Research and Technical Change in Organizational Communities." Organizational Ecology Conference, Lisbon, Portugal.

Barnett, William P. and Elizabeth G. Pontikes

2005 "The Red Queen, Success Bias, and Organizational Inertia." Harvard Business School Strategic Management Conference, October.

Barnett, William P. and Elizabeth G. Pontikes

2005 "The Red Queen, Success Bias, and Organizational Inertia." Annual Meeting of the Academy of Management, Honolulu.

Barnett, William P. and Elizabeth G. Pontikes

2005 "The Red Queen, Success Bias, and Organizational Inertia." Organizational Ecology Conference, Durham, UK.

Barnett, William P. Aimee Noelle Swanson, and Thekla Rura-Polley

2004 "The "Senators'-Sons" Problem and the Survival of Weak Competitors." Conference on Organizational Ecology and Strategy, Olin School of Business, Washington University, St. Louis.

Barnett, William P. Aimee Noelle Swanson, and Thekla Rura-Polley

2003 "The "Senators'-Sons" Problem and the Survival of Weak Competitors." Annual Meeting of the Academy of Management, Seattle.

Barnett, William P., Aimee Noelle-Swanson, and Olav Sorenson

2002 "Asymmetric Selection from Organizational Founding to Survival." Annual meeting of the Nagymaros group, Wassenaar, The Netherlands.

Barnett, William P., Aimee Noelle-Swanson, and Olav Sorenson

2002 "Asymmetric Selection from Organizational Founding to Survival." Conference in Honor of James March, Lucca, Italy.

Barnett, William P., Aimee Noelle-Swanson, and Olav Sorenson

2002 "Asymmetric Selection from Organizational Founding to Survival." Annual meeting of EGOS, Barcelona, Spain.

Barnett, William P. and David McKendrick

2001 "The Evolution of Global Technological Competition." Annual meeting of the Nagymaros group, Chicago.

Barnett, William P. and Michael Woywode

1999 "From Red Vienna to the Anschluss: Ideological Competition among Viennese Newspapers During the Rise of National Socialism." Annual meeting of the Academy of Management, Chicago.

Barnett, William P. and Aimee Swanson

1999 "The Leverage Curse in New Market Entry". Annual meeting of the Academy of Management, Chicago.

Barnett, William P. and David McKendrick

1998 "The Evolution of Global Competition in the Disk Drive Market." Annual meeting of the Academy of Management, San Diego.

Barnett, William P. and John Freeman

1997 "Too Much of a Good Thing? Product Proliferation and Organizational Failure." Annual meeting of the Academy of Management, Boston.

Barnett, William P. and Olav Sorenson

1997 "The Red Queen in Organizational Creation and Development." Annual meeting of INFORMS.

Barnett, William P.

1996 "The Red Queen in Organizational Growth." Stanford Conference on Organizational Learning.

Barnett, William P.

1996 "Competitive Release Among Organizations." Annual meeting of the Academy of Management, Cincinnati.

Barnett, William P.

1995 "The Dynamics of Competitive Intensity." University of Mannheim Conference on the Evolution of Industries and Labor Markets.

Barnett, William P. and Morten Hansen

1995 "The Red Queen in Organizational Evolution." Annual meeting of the Academy of Management, Vancouver.

Barnett, William P., Henrich Greve, and Douglas Park

1994 "An Evolutionary Model of Organizational Performance," conference on competitive organizational behavior, Northwestern University.

Barnett, William P. and John Freeman

"Do the Most Competitive Firms Survive?" Annual meeting of the Academy of Management, Dallas, Texas.

Barnett, William P., James Baron and Toby Stuart

1994 "Compared to What: Gender Inequality in Organizational Careers." Annual meeting of the American Sociological Association, Los Angeles.

Barnett, William P. and Thekla Rura

1993 "Strategic Competition in the Ecology of Organizations: Evidence from the Evolution of American Banks, 1935-1978," annual meeting of the National Academy of Management, Atlanta.

Barnett, William P. and Henrich R. Greve

1993 "Darwinian Competitive Advantage," annual meeting of the National Academy of Management, Atlanta.

Barnett, William P., Gary Mischke, and William Ocasio

1993 "Cooperative Strategy in Ecological Perspective: Evidence From U.S. Research and Development Consortia," annual meeting of the National Academy of Management, Atlanta.

Barnett, William P.

1992 "The Community Ecology of Organizational Growth in the Early American Telephone Industry," NYU conference on organizational evolution, New York.

Barnett, William P. and Anne S. Miner

1991 "Standing on the Shoulders of Others: Institutional Interdependence in Job Mobility," annual meeting of the National Academy of Management, Miami Beach. Barnett, William P.

1991 "Strategic Deterrence Among Multipoint Competitors," annual meeting of the National Academy of Management, Miami Beach.

Amburgey, Terry L. and William P. Barnett

1990 "Duration dependency and dynamic effects in organizational research," XII World Congress of Sociology, Madrid, Spain.

Amburgey, Terry L., Dawn Kelly, and William P. Barnett

1990 "Resetting the Clock: The Dynamics of Organizational Transformation and Failure," annual meeting of the National Academy of Management, San Francisco.

Barnett, William P. and Glenn R. Carroll

1990 "How Institutional Constraints Shaped and Changed Competition in the American Telephone Industry: An Ecological Analysis," International Symposium on Interdisciplinary Perspectives on Organization Studies, Netherlands Institute for Advanced Study, Wassenaar, Netherlands.

Barnett, William P.

1989 "Partial Likelihood Estimation of the Proportional Hazards Model," annual meeting of the National Academy of Management, Washington D.C..

Barnett, William P.

1988 "Organizational Mortality in a Technological System," annual meeting of the National Academy of Management, Anaheim.

Barnett, William P.

1987 "Organizational Growth and Competition in the Early American Telephone Industry," annual meeting of the National Academy of Management, New Orleans.

Barnett, William P. and Glenn R. Carroll

1987 "Competition and Mutualism in the Early American Telephone Industry," annual meeting of the Pacific Sociological Association, Eugene Oregon.

## RESEARCH SUPPORT AND ACADEMIC HONORS

- 2008-present Affiliated faculty, Interdisciplinary Program in Environment and Resources, Stanford University.
- 2005-present Affiliated faculty, Woods Institute on the Environment, Stanford University.
- 2008-2013 BP Faculty Fellow in Global Management, Stanford Graduate School of Business.
- 2005-2011 Senior Fellow, Woods Institute on the Environment, Stanford University.
- 2008 Distinguished Service Award in the PhD program, Stanford Graduate School of Business.
- 2005-2009. Senior Research Fellow, Global Entrepreneurship Research Center, Zhejiang University, Hangzhao China.
- 2006-2007. Dhirubhai Ambani Faculty Fellow in Entrepreneurship, Stanford Graduate School of Business.
- 2004-5. Fellow, Center for Advanced Study in the Behavioral Sciences, Palo Alto.
- Thomas M. Siebel Professor of Business Leadership, Strategy, and Organizations, Graduate School of Business, Stanford University.
- 1998-99 GSB Faculty Fellow, Stanford University Graduate School of Business
- 1995-97 Principal Investigator: "Innovation and Growth in the U.S. Computer Industry." Sponsored by the Stanford Computer Industry Project.
- 1995-96 Fellow, Center for Advanced Study in the Behavioral Sciences, Palo Alto.
- 1995 Administrative Science Quarterly Award for Scholarly Contribution (for "Work Group Demography, Social Integration, and Turnover" by O'Reilly, Caldwell, and Barnett, 1989).
- 1992-93 James and Doris McNamara Faculty Fellow, Graduate School of Business, Stanford University.
- 1989 Principal Investigator: "Deregulation, Competition and Mutualism: An Ecological Study of the Modern American Telephone Industry." Funded by the Graduate School of the University of Wisconsin Madison (Grant #900687).
- 1989 Ameritech Fellow, University of Wisconsin Madison.
- 1988 Dissertation support from the Chancellor's Patent Fund of the University of California, Berkeley.
- 1988 Lou Pondy award for the best paper based on a dissertation, Organizational and Management Theory Division of the National Academy of Management.
- 1987 AT&T Fellow in Telephone History.
- 1982 Phi Beta Kappa, University of California, Berkeley

## **TEACHING**

Stanford University, Graduate School of Business

Courses designed and taught:

Managing in the Global Context (MBA)

Aligning Start Ups and their Markets (MBA)

Organizational Growth (MBA)

Social Entrepreneurship in Sustainable Ecotourism (University-wide)

Strategic Change (MBA)

Organizations in Competition (PhD)

Research Topics in Strategy and Organizations (PhD)

Research Methods for the Behavioral Sciences (PhD)

# Other courses taught:

Organizational Dynamics (MBA)

Entreprenship: The Formation of New Ventures (MBA)

Strategic Management (MBA)

Organizational Behavior (MBA)

Executive education programs designed and directed:

Stanford Executive Program (current)

Stanford Executive Program in Strategy and Organization, 2000-2015

Stanford Business Strategies for Environmental Sustainability Executive

Program, 2007-2010.

Stanford Executive Management Program, 2000-2007

Stanford Human Resources Executive Program, 1999

# Executive education programs taught:

Stanford Chief Technology Officer forum

Marketing Management Program

Summer Institute on Entrepreneurship

Stanford-Endeavor executive program (global growth companies)

Program on Innovation and Entrepreneurship

Stanford Program on Regions of Innovation and Entrepreneurship

**Executive Program for Growing Companies** 

Stanford/NUS Singapore Executive Program

Human Resources Executive Program

Leading Change and Organizational Renewal executive program

Stategic Leadership of Supply Chains executive program

Strategic Uses of Information Technology executive program

Stanford Executive Program for Nonprofit Leaders

# Custom executive education programs:

Aalto Executive program, ALFA, AMA, BP, Caterpillar, Cemex, China Mobile, Cisco, Citigroup Private Bank, Enterprise Ireland, Esade Barcelona program in CSR, Federation of Korean Industries, Flextronics, Genentech, Grupo M&M, Indian Bankers Association, MLC, Nielsen, Qualcomm,

Technicolor, University of Zagreb, University of Zurich, UT Starcomm, Visa China, Young Presidents' Organization

# University of Wisconsin - Madison, School of Business

Courses designed and taught:

Innovation and Technology Management (MBA)

Seminar in Organization Theory (PhD)

# Courses taught:

Organization and Management Processes (undergraduate)

Business Planning and Policy (undergraduate)

Organization and Management Processes (MBA)

Competitive Strategy (MBA)

## **SERVICE**

### Editorial:

Senior Editor, Strategy Science

Editor, Research Policy (2001-2002)

Special Issue Editor, Strategic Management Journal Special Issue on "Evolutionary Perspectives on Strategy" (with Robert Burgelman), 1996.

## **Editorial Boards:**

Industrial and Corporate Change (2000-current), Management and Organizations Review (2013-current), California Management Review (2000-current),

Management Science (2004-2008), Strategic Management Journal (1996-2004),

Wanagement Science (2004-2000), Strategic Wanagement Journal (1770-2004),

Organization Studies (1994-96), Academy of Management Review (1994-96), Administrative Science Quarterly (1990-93).

## Occasional Reviewer:

American Journal of Sociology, American Sociological Review, Organization Science, Management Science, Academy of Management Journal, Administrative Science Quarterly, Journal of Business Research, Journal of Management Studies, Research in the Sociology of Organizations.

Opponent in the PhD defense of Juha Mattsson, Helsinki Univ of Technology, 2008 Member: American Sociological Association, Strategic Management Society, Academy of Management.

### Stanford University:

Steering Committee, Haas Center for Public Service, Stanford University, 2014-current.

PhD Admissions Committee, Interdisciplinary Graduate Program in Environment and Resources, 2007-current.

Faculty Selection Committee, Stanford Interdisciplinary Graduate Fellowship program, 2008-current.

Faculty Leadership Committee, Woods Institute for the Environment, Stanford University, 2005-2010.

Co-Director, Center for Global Business and the Economy, 2008-2013 Member, Provost's Committee on Students and Globalization, 2008-2009.

Co-Chair, Stanford University Board on Judicial Affairs, Spring 2003-Winter 2004.

Stanford University Board on Judicial Affairs, 2002-2004.

GSB Executive Education Strategic Review Committee, 2010.

GSB Executive Education Faculty Director Search Committee, 2008.

GSB Area Coordinator, Organizational Behavior, 2005-2008.

GSB Area Coordinator, Strategic Management group, 2001-2002.

GSB Organizational Behavior PhD liaison, 1999-2001.

GSB Organizational Behavior Faculty Search Subcommittee, 2005-2008.

GSB Global Faculty Search Committee, 2006-2009.

GSB Strategy Faculty Search Committee, 1991-2002.

GSB Public Management Program Committee, 1997-2004.

GSB Recruitment Committee, 1992-1994.

#### **CORPORATE**

Boards of Directors:

iloop Mobile, 2007-2012

Lineo, 1998-2001

Advisory, Consulting, Case Development, and Speaking:

Abbey Capital eBay China
Agilent EON
American Craft Brewing Co Facebook
Amore Pacific Flipkart

Applied Materials Franklin Templeton Investments

Atlus Handysoft

Avianca HP

Badgeville Hyundai Motor Company
Bankers Administration Institute International Game Technology

Bechtel Intuit Boise Kosar

Borland Linbeck Construction

BSI Bank, Switzerland Maersk

BT Bank Mendocino Brewing Company

Change Capital Mercado Livre

Citigroup MLC

EA Sports M&M Media
Eachnet Napster

National Australian Bank SM Entertainment

NetApp Spotify
Newell Stone Group

Nielsen Swire Pacific Offshore

Novo Nordisk Taobao
Oracle Technicolor
PICS Tenaris

PE Bioscience ThermoFisher

Prevoty Third Federal Savings

QualcommTrader Joe'sRiverbed TechnologiesUF SoftSalesgenieVarianSeagateVolantisShiseidoWikiaSiemensWind River

Skystream WR Hambrecht