## 2004-05 Organizational Behavior Seminars

Fall 2004	Speaker	Title
October 13	Waverly Ding UC Berkeley, Haas School	Patenting Activity among University Scientists
October 20	Mark Snyder University of Minnesota	The role of persuasion strategies in motivating individual and collective actions
October 27	Robert MacCoun UC Berkeley	Managing Actual and Perceived Bias in Policy-Relevant Research
November 3	Jeff Polzer Harvard Business School	Too many cooks spoil the broth: How high status individuals decrease group effectiveness
November 17	Joe Porac NYU	Gadfly Attacks on U.S. Corporations: Who Gets Attacked and Why?
December 1	Cameron Anderson New Your University	Knowing your place: Self-perceptions of status in social groups
Winter 2005	Speaker	Title
January 19	Mandy O'Niell Stanford University	Masculine Organizational Cultures: The effect of emotional norms on human resources decision-making
February 9	Marilynn Brewer Ohio State University	Multiple social identities: Implications for intergroup relations and organizational identity
March 2	Henning Hillmann Stanford University	Investment Networks and Merchant Elites in Early Modern England
Spring 2005	Speaker	Title
April 13	Jarrett Spiro & Robin Luo Stanford	The Dynamic Emergence of Idea Diversity as a Function of Network Characteristics at Earlier Time Periods: A Methodological Study of Resolutions Presented by Corporate Gadflies
		Size and Age Revisited: Mergers and Acquisitions' Long-term Influences on Organizational Growth
April 20	Nick Switanek & Kim Rios Stanford	Nick Switanek: "Abundance and adversity: Organizational rule making in response to threats to the status quo"
		Kim Rios: "Not All Minorities Are Silent and Conflicted: Opinion Expression Among Pronorms, Antinorms, and Normatives"
April 27	Cynthia Pickett UC Davis	From harmony to hostility: How self-construals shape behavior toward outgroup members
May 4	Jeff Sherman UC Davis	Beyond automaticity and control: Implicit measures of prejudice tap multiple processes
May 11	Chip Heath Stanford	Divergence in Cultural Practices: Tastes as Signals of Identity.
May 18	Miguel Unzueta Stanford	How (erroneous) beliefs about affirmative action can be used to affirm the self.
May 25	Rosalind Chow & Elizabeth Pontikes Stanford	Rosalind Chow: Paying the Price for Positive Group Image: White Privilege and its Effects on Support for Egalitarian Social Policies.  Liz Pontikes: Market position and innovative potential: A study of how
June 1	Jerker Denrell Stanford	knowledge misalignment affects organizational viability.  "Interdependent Sampling and Social Contagion".

## 2003-04 Organizational Behavior Seminars

Fall 2003	Speaker	Title
October 8	Olav Sorenson UCLA	Social Networks and Exchange Self-Confirming Dynamics in Hollywood
October 15	<b>Jim Sidanius</b> UCLA	The interactive nature of gender and racial discrimination: The dynamics of sexism and racism from an evolutionary and social dominance perspective
October 22	Chip Heath Stanford	Semantic stretch in the marketplace of ideas: A tragedy of the verbal commons?
October 29	Damon Phillips University of Chicago	The Commercialization of Innovative Cultural Products: The Emergence of Recorded Jazz
November 5	Elizabeth Mannix Cornell University	Matching conflict type to conflict resolution: Exploring effective performance in self-managed teams
November 12	Sheena lyengar Columbia University	How Choices are Demotivating: Evidence from 401(k) Investors and Speed Daters
November 19	Jerry Davis University of Michigan	Golfing alone? Elite cohesion and community social capital, 1986-1998
November 26	No seminar Thanksgiving	
December 3	Ted Mouw University of North Carolina	Social capital and job search: Do contacts matter?
Winter 2004	Speaker	Title
January 7	Joe Magee Stanford U.	From Action to Power: The (Strategic) Use of Action Orientation in Inferences of Power
January 14	Maia Young Stanford U.	Magic at work: Quasi-magical judgments of colleagues and leaders in work organizations
January 21	Dan Carpenter Harvard U.	The Petition as a Tool of Recruitment: Evidence from Abolitionists' Congressional Campaign
February 4	Brooke Harrington Brown U.	Dollars and Difference: How Values Affect the Performance of Investment Teams
February 11	Norbert Schwarz U. Michigan	When Thinking is Difficult: Meta-cognitive Experiences in Judgment and Decision Making
February 18	Pino Audia UC Berkeley	Why in Kalispell, MT? A Community Ecology of Organizational Founding
February 25	Noah Mark Stanford U.	The Cultural Evolution of Indiscriminate Altruism in Large Randomly Mixing Populations
March 3	Justin Kruger University of Ilinois	Egocentrism in Social Comparisons
March 10	<b>Lee Fleming</b> Harvard U.	Penguins, Camels, and Other Birds of a Feather: The Emergence of Leaders in Open Innovation Communities
Spring 2004	Speaker	Title
April 7	Rakesh Khurana Harvard U.	Social Matching and the CEO Succession Process
April 14	Ena Inesi Sanford DeVoe	Second Year Paper Presentations
April 21	Jon Krosnick Ohio State	When Government Policy Inspires Passionate Attitudes: The Psychology of Issue Publics in the American Electorate
April 28	Andy Perrin University of North Carolina	Building the Democratic Imagination: Sociability and Creativity in American Citizenship
May 5	Joel Brockner Columbia University	When is It "A Pleasure to Do Business With You"? The Effects of Relative Status, Outcome Favorability, and Procedural Fairness.
May 12	Mark Mizruchi University of Michigan	The Conditional Nature of Embeddedness: A Study of Borrowing by Large U.S. Firms, 1973-1994
May 19	Deborah Prentice Princeton U.	What's good for the goose is better for the gander: Evaluative and emotional reactions to norm violations.
May 26	Woody Powell Stanford U.	Network Dynamics and Field Evolution: The Growth of Interorganizational Collaboration in the Life Sciences
June 2	Nyla Branscombe University of Kansas	"Collective Guilt: Acceptance and Assignment Based on Group Membership."

## 2002-03 Organizational Behavior Seminars

Fall 2002	Speaker	Title
October 16	Jerker Denrell	Organizational Learning from Almost Random Success
	Stockholm School of Economics	3
October 23	Dale Miller	Why are People Self-Interested?
October 30	Jennifer Overbeck	Power and Social Perception: Is Instrumentality Mistaken for Corruption?
November 6	David Gibson Harvard University	Enacting Networks in Real Time: Sequential Constraints and Structural
November 13	David Dunning Cornell	Why People Fail to Recognize Their Own Incompetence
November 20	Nelson Repennig MIT	Structuring Low Capability in Product Development
December 4	Greta Hsu	The Structuration of Quality in Market Contexts
December 11	Ozgecan Kocak	Social Orders of Exchange: Problems of Valuation and the Emergence of Social Order in Markets
Winter 2003	Speaker	Title
January 15	Bob Frank Cornell University Joint seminar with Marketing	Adaptive Rationality and the Moral Emotions
January 22	Bilian Ni Stanford University	
February 5	Dan Wegner Harvard University Joint seminar with Marketing	Clever Hands: Studies in Uncontrollable Intelligence
February 12	Russell Spears University of Amsterdam Joint seminar with Marketing	Intergroup Schadenfruede: Causes, Conditions, Consequences
February 19	Frank Dobbin Princeton	The Rise and Stagnation of the COO: Fad and Fashion in Corporate Titles
February 26	Greg Northcraft University of Illinois	
March 5	Maia Young and Yuriko Zemba	Why Blamed Even When Innocent? An Alternate Logic of Responsibility Assignment
March 12	Martin Ruef Stanford University	The Demise of an Organizational Form: Emancipation and Plantation Agriculture in the American South, 1860-1880
Spring 2003	Speaker	Title
April 2	Second Year Students	
April 9	Second Year Students	
April 16	Paul Ingram Columbia University	Inter-builder Ties, Clientalized Relationships and Organizational Form Failure in Clyde Shipbuilding 1711-1990
April 23	Scott Atran Michigan	
April 30	Robyn LeBoeuf	Alternating Selves and Conflicting Choices: Identity Salience and Preference Inconsistency
May 7	Michele Lamont Harvard	Evaluating Quality in the Social Sciences and the Humanities
May 14	Steve Levitt	The Economics of Drug Selling Gangs
May 21	Laszlo Polos Stanford	Causal Stories: Rules with exceptions
May 28	James Kitts University of Washington	'Coupled Clocks' in Age-Dependent Mortality: Organizations and their Blueprints
June 4	Phil Tetlock Berkeley	Good Political Judgment: In Quest of an Elusive Construct