

## 2004-05 Applied Microeconomics Seminars

<b>Fall 2004</b>	<b>Speaker</b>	<b>Title</b>
October 1	<b>Brian McManus</b> Washington University	<b>Infertility Treatment Markets: The Effects of Competition and Policy</b>
October 8	<b>Mara Lederman</b> University of Toronto	<b>Do Enhancements to Loyalty Programs Affect Demand? The Impact of International Frequent Flyer Partnerships on Domestic Airline Demand</b>
October 15	<b>Steven Tadelis</b> Stanford University	<b>Employment versus Contracting in Procurement: Theory and Evidence from U.S. Cities</b>
October 22	<b>Chad Syverson</b> University of Chicago	<b>Cementing Relationships: Vertical Integration, Foreclosure, Productivity, and Prices</b>
October 29	<b>Guenter Hitsch</b> University of Chicago	<b>What Makes You Click: An Empirical Analysis of Online Dating</b>
November 5 Joint w/Econ	<b>R. Preston McAfee</b> California Institute of Technology	<b>Dynamic Price Discrimination: Theory and Airline Behavior</b>
November 12	<b>Alexandre Mas</b> University of California Berkeley	<b>Do Disappointing Pay Raises Lower Productivity? Final-Offer Arbitration and the Performance of New Jersey Police Officers</b>
November 19	<b>Kate Antonovics</b> University of California San Diego	<b>A New Look at Racial Profiling: Evidence from the Boston Police Department</b>
December 3	<b>Rob Porter</b> Northwestern University	<b>A Structural Analysis of Bidding in Ohio School Milk Auctions</b>
December 10	<b>Mike Mazzeo</b> Kellogg School of Management	<b>Competition, Product Differentiation and Quality Provision: An Empirical Equilibrium Analysis of Bank Branching Decisions</b>
<b>Winter 2005</b>	<b>Speaker</b>	<b>Title</b>
February 25	<b>Armin Falk</b> Institute for the Study of Labor (IZA)	<b>Distrust - The Hidden Cost Of Control</b>
<b>Spring 2005</b>	<b>Speaker</b>	<b>Title</b>
April 1	<b>Atif Mian</b> University of Chicago	<b>Do Lenders Favor Politically Connected Firms? Rent Provision in an Emerging Financial Market</b>
April 8	<b>David Card</b> University of Berkley	<b>Racial Segregation and the Black-White Test Score Gap</b>
April 22	<b>Paul Devereux</b> UCLA	<b>The More The Merrier? The Effect of Family Size and Birth Order on Children's Education</b>
April 29	<b>Jan Eeckhout</b> University of Pennsylvania	<b>Economic Institutions as Matching Markets</b>
May 6	<b>Andrew Sweeting</b> Northwestern University	<b>Music Variety, Station Listenership and Station Ownership in the Radio Industry</b>
May 13	<b>Daniel Bergstresser</b> Harvard Business School	<b>Earnings Manipulation, Pension Assumptions and Managerial Investment Decisions</b>
May 20	<b>Brian Jacob</b> Kennedy School	<b>What Do Parents Value in Education? An Empirical Investigation of Parents Revealed Preferences for Teachers</b>
May 27	<b>Asaf Zussman</b> Cornell University	<b>The Quest for Knowledge and the Pursuit of Grades</b>
June 3	<b>Luis Cabral</b> Stern, NYU	<b>The Dynamics of Seller Reputation: Theory and Evidence from eBay</b>

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October 3	<b>Marc Rysman</b> Boston University	<b>Coordination versus Differentiation in a Standards War: the Adoption of 56K Modems</b>
October 10	<b>Elie Tamer</b> Princeton University	<b>Market Structure and Multiple Equilibria in Airline Markets (Paper available at seminar)</b>
October 17	<b>Guido Imbens</b> U.C. Berkeley	<b>Random Effects Estimators with Many Instrumental Variables</b>
October 24	<b>Gary Fields</b> Cornell University	<b>Regression-Based Decompositions: A New Tool For Personnel Economics and Human Resource Management</b>
October 31	No Seminar This Week	
November 7	<b>Joel Waldfogel</b> Wharton	<b>Does Information Undermine Brand? Information Intermediary Use and Preference for Branded Web Retailers</b>
November 14	<b>David Lee</b> U.C. Berkeley	<b>Economic Impacts of Unionization on Private Sector Employees:1984-2001</b>
November 21	<b>Jon Guryan</b> Chicago GSB	<b>Does Teacher Testing Raise Teacher Quality? Evidence From State Certification Requirements</b>
November 28	THANKSGIVING	
December 5	<b>Hanming Fang</b> Yale University	<b>Time Inconsistency and Welfare Participation: Evidence from the NLSY</b>
<b>Winter 2004</b>	<b>Speaker</b>	<b>Title</b>
February 18	<b>David Autor</b> MIT Department of Econ	<b>Screening for Hourly Wages Jobs: Is there a Trade-Off between Efficiency and Equality?</b>
February 27	<b>Christopher Snyder</b> University of Chicago	<b>Are Drugs More Profitable Than Vaccines?</b>
March 5	<b>Florian Zettelmeyer</b> U.C. Berkeley	<b>The Effect of Information and Institutions on Price Negotiations: Matched Survey and Auto Transaction Data</b>
March 12	<b>Greg Crawford</b> Arizona University	<b>Uncertainty and Learning in Pharmaceutical Demand</b>
<b>Spring 2004</b>	<b>Speaker</b>	<b>Title</b>
April 9	<b>Philippe Aghion</b> Harvard University	<b>Firm Entry and Growth, Theory and Micro Evidence</b>
April 16	<b>Otto Toivanen</b> Helsinki School of Economics	<b>Selection or Self Rejection? Applications into a Treatment Program: The Case of R&amp;D Subsidies</b>
April 23	<b>Justin Wolfers</b> Stanford GSB	<b>Using Markets to Evaluate Policy: The Case of the Iraq War</b>
May 7	<b>Larry Katz</b> Harvard University	<b>Moving to Opportunity and Tranquility: ... Youth Criminal Behavior in the MTO Experiment</b>
May 14	<b>Leemore Dafny</b> Kellogg	<b>Games Hospitals Play: Entry Deterrence in Hospital Procedure Markets</b>
May 21	<b>Adriana Kugler</b> University of Houston	<b>Coca, Conflict, and Rural Income: Evidence from Colombia</b>
June 4	<b>Phillip Leslie</b> Stanford GSB	<b>Reputational Incentives for Restaurant Hygiene</b>

## 2002-03 Applied Microeconomics Seminars

<b>Fall 2002</b>	<b>Speaker</b>	<b>Title</b>
October 4	<b>Steve Levitt</b> University of Chicago	<b>Rotten Apples: Estimating the Prevalence and Predictors of Teacher Cheating</b>
October 11	<b>Mike Keane</b> Yale University	<b>Brand And Quantity Choice Dynamics Under Price Uncertainty</b>
October 25	<b>Amy Finkelstein</b> Harvard University	<b>Health Policy and Technological Change: Evidence From the Vaccine Industry</b>
November 1	<b>Alma Cohen</b> Harvard University & NBER	<b>Asymmetric Information and Learning: Evidence from the Automobile Insurance Market</b>
November 6 (Wednesday)	<b>Sendhil Mullainathan</b> Massachusetts Institute of Technology	Joint with GSB Finance Seminar
November 8	<b>Peter Davis</b> London School of Economics	<b>Fine Young Cannibals in the U.S. Motion Picture Exhibition Market</b>
November 15	<b>Frank Wolak</b> Stanford University	<b>Identification and Estimation of Cost Functions Using Observed Bid Data: An Application to Competitive Electricity Markets</b>
November 22	<b>Brian McManus</b> Washington University	<b>Nonlinear Pricing in an Oligopoly Market: The Case of Specialty Coffee</b>
<b>Spring 2003</b>	<b>Speaker</b>	<b>Title</b>
March 28	<b>Bill Harbaugh</b> University of Oregon	<b>Bargaining By Children</b>
April 11	<b>Steven Stern</b> University of Virginia	<b>A Dynamic, Empirical Model of Adverse Selection in the Used Car Market; Are Lemons Really Hot Potatoes; Mileage and Used Car Prices Automobile Maintenance Costs, Used Cars, and Adverse Selection</b>
April 18	<b>Hank Farber</b> Princeton University	<b>The Labor Supply of NYC Cab Drivers: Going Home Happy</b>
April 25	<b>Enrico Moretti</b> UCLA (visiting Berkeley)	<b>Bidding on 'Million Dollar Plants': Do Local Subsidies Increase Local Welfare?</b>
May 9	<b>Tat Chan</b> Washington University. at St. Louis	<b>Estimating Dynamic Pricing Decisions in Oligopolistic Markets: An Empirical Approach Using Micro- and Macro-Level Data</b>
May 16	<b>Erica Field</b> Princeton University	<b>Educational Debt Burden and Career Choice: Evidence from a Financial Aid Experiment</b>
May 23	<b>Estelle Cantillon</b> Harvard Business School	<b>Combination Bidding in Multi-Unit Auctions</b>
May 30	<b>Ron Goettler</b> Carnegie Mellon University	<b>Consumer Learning About Experience Goods: Evidence From An Online Grocer</b>
June 6	<b>Dan Akerberg</b> UCLA	<b>Structural Identification of Production Functions: An Application to the Timing of Input Choice</b>

## 2001-02 Applied Microeconomics Seminars

<b>Fall 2001</b>	<b>Speaker</b>	<b>Title</b>
October 5	<b>Robert Topel</b> University of Chicago	<b>The Economics Value of Medical Knowledge</b>
October 12	<b>Gerald Oettinger</b> University of Texas	<b>The Effects of Tournaments on Effort and Risk-Taking: Evidence From Professional Golf</b>
October 19	<b>James Rebitzer</b> Case Western	<b>Incentives in HMO's</b>
October 26	<b>Alan Sorensen</b> UC San Diego	<b>Social Learning in the Demand for Employer Sponsored Health Insurance</b>
November 2	<b>Paul Oyer</b> Stanford	<b>Why Do Some Firms Give Stock Options To All Employees?: An Empirical Examination of Alternative Theories</b>
November 9	<b>Hal Varian</b> UC Berkeley	<b>Conditioning Prices on Purchase History</b>
November 16	<b>Victor Aguirregabiria</b> Boston University	<b>Price Dispersion and Intertemporal Price Discrimination in Supermarkets: Evidence from the Estimation of a Dynamic Game</b>
November 30	<b>Tim Bresnahan</b> Stanford	<b>Microsoft</b>
December 7	<b>Maurice Obstfeld</b> UC Berkeley	<b>Globalization and Capital Markets</b>
<b>Spring 2002</b>	<b>Speaker</b>	<b>Title</b>
March 15	<b>Jeff Campbell</b> University of Chicago	<b>Market Size Matters</b>
March 22	<b>Gautam Gowrisankaran</b> University of Minnesota	<b>Learning the Value of Information: The Case of Health Plan Report Cards</b>
April 5	<b>Matthew White</b> Stanford University	<b>Household Electricity Demand, Revisited</b>
April 12	<b>Ken Cortis</b> Harvard Business School	<b>The Effect of Relationships on Contract Choice: Evidence From Offshore Drilling</b>
April 19	<b>David Autor</b> MIT	<b>Women, War, and Wages</b>
April 26	<b>Adam Copeland</b> University of Minnesota	<b>The Welfare Effects of Incentive Schemes</b>
May 3	<b>Steve Tadelis and Pat Bajari</b>	<b>Auctions Versus Negotiations in Procurement: An Empirical Analysis</b>
May 24	<b>Robert Town</b> University of Minnesota	<b>Government Created Markets, Competitions and Welfare: The Case of Medicare HMO's</b>

## 2000-01 Applied Microeconomics Seminars

<b>Winter 2001</b>	<b>Speaker</b>	<b>Title</b>
February 21	<b>James Poterba</b> MIT	<b>Adverse Selection in Insurance Markets</b>
February 28	<b>Meghan Busse</b> Yale	<b>Firm Financial Condition and Airline Price War</b>
March 14	<b>Eugenio Miravete</b> University of Pennsylvania	<b>Quantity Discounts for Taste-Varying Consumers</b>
March 28	<b>Nick Economides</b> New York University	<b>The Microsoft Antitrust Case</b>
<b>Spring 2001</b>	<b>Speaker</b>	<b>Title</b>
April 4	<b>Phil Haile</b> University of Wisconsin	<b>Inference with an Incomplete Model of English Auctions</b> <b>Inference at English Auctions with Asymmetric Affiliate Private Values</b>
April 11	<b>David Cutler</b> Harvard University	<b>The Economics of Better Health</b>
April 18	<b>Joel Waldfoegel</b> University of Pennsylvania	<b>Who Benefits Whom in Daily Newspaper Markets</b>
April 25	Marc Rysman Boston University	<b>Unobserved Product Differentiation in Discrete Choice Models, Estimating Price Elasticities and Welfare Effects</b>
May 2	<b>Paul Ellickson</b> University of Rochester	<b>Supermarkets as a Natural Oligopoly</b>
May 9	<b>Alvin Roth</b> Harvard University	<b>Last-Minute Bidding and the Rules for Ending Second-Price Auctions...</b> <b>Strategic Late-Bidding in Continuous-Time Second-Price Internet Auctions</b>
May 16	<b>Mark Satterthwaite</b> Northwestern University	<b>Competition and Market Power in Option Demand Markets</b>
May 30	<b>Michael D. Smith</b> Carnegie-Mellon University	<b>The Great Equalizer? Consumer Choice Behavior at Internet Shopbots</b>
June 6	<b>Chris Avery</b> Harvard University	<b>What Worms for the Early Bird? Early Admissions at Selective Colleges</b> <b>Tables</b>