

# Student Loan Exit Counseling and Repayment

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### **Presentation Overview**



- Loan Terminology
- Federal Loan Repayment Options and Examples
- Federal Loan Forgiveness and Discharge Programs
- Suspension of Payment
- Delinquency
- Helpful Information



#### **Master Promissory Note (MPN)**

- » Must sign before receiving any loan funds
- » A legal document
- » Gives terms and conditions of loans

#### Direct Subsidized Loan

- » Available to Undergraduate Students with a Financial Need
- » Must be enrolled at least half-time
- » No interest accrues while in school

#### Direct Unsubsidized Loan

- » No requirement for Financial Need
- » Must be enrolled at least half-time
- » Responsible for paying interest during all periods



#### Direct Plus Loans

- » Enrolled at least half-time
- » No adverse credit history
- » Fixed interest rates for life of loan (July 1, 2016-June 30, 2017; rate is 6.31%)
- » Enters repayment once fully disbursed
- » Parent Plus Loan cannot be transferred to the child

#### Grace Period

- » 6 month period after graduation
- » Plus Loans do not have a grace period
- » No Interest will accumulate on Subsidized Loans
- » Can make payments

#### Repayment Period

» Time your loan payments are due to loan servicer

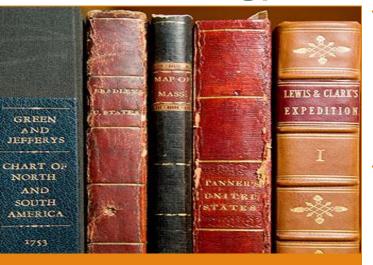


 <u>Discretionary Income-</u> the difference between your income and 150% of the poverty guidelines <u>www.aspe.hhs.gov</u> for your family size and state of residence

#### Loan Consolidation

- » Allows borrowers to combine federal student loans into one loan
- » Consolidation is free
- » Consolidate loans through <u>www.studentloans.gov</u> or contact your Loan Servicer

| <u>PROS</u>                   | <u>CONS</u>                    |  |  |
|-------------------------------|--------------------------------|--|--|
| ONE PAYMENT                   | PAY MORE                       |  |  |
| FIXED INTEREST RATE           | INTEREST RATE MAY BE HIGHER    |  |  |
| LOWER PAYMENT                 | ONLY CERTAIN LOANS INCLUDED    |  |  |
| DEFERMENT/FORBERANCE RESTARTS | LOSE REMAINDER OF GRACE PERIOD |  |  |
| AVOID DEFAULT                 | LOSE CREDIT FOR PSLF PAYMENTS  |  |  |



#### Federal Family Education Loan Program (FFELP)

- » Private lenders provided loans to students guaranteed by government
- » No new loans made as of July 1, 2010

#### Loan Servicer

- » Handles all services and options on your federal student loan
- » Loans may be transferred amongst Servicers
- » Find your student Loan Servicer(s) on <u>www.nslds.ed.gov</u> or <u>www.studentloans.gov</u>
- MAINTAIN CONTACT WITH YOUR SERVICER!!!

# Repayment Options

- Standard
- Graduated
- Extended
- Income-Driven
- Examples

|   | <u>Plan</u>                 | <u>Payment</u>   | <u>Repayment</u><br><u>Term</u> | <u>Eligible Loans</u>   | <u>Eligibility</u><br><u>Requirements</u>                                     |
|---|-----------------------------|--|---------------------------------|---|---|
| ı | Standard<br>Repayment Plan  | Fixed payment of at least \$50   | 10yrs ; 30yrs if consolidated   | <ul><li>Direct Subsidized</li><li>Direct Unsubsidized</li><li>Direct Plus</li><li>FFELP</li></ul> | None  |
| ı | Graduated<br>Repayment Plan | Payments start low but increase every 2yrs for 10yrs; will never be less than monthly interest | 10yrs                           | <ul><li>Direct Subsidized</li><li>Direct Unsubsidized</li><li>Direct Plus</li><li>FFELP</li></ul> | Upon request  |
| ı | Extended<br>Repayment Plan  | Fixed or Graduated payments  | up to 25yrs                     | <ul><li>Direct Subsidized</li><li>Direct Unsubsidized</li><li>Direct Plus</li><li>FFELP</li></ul> | \$30,000 of student<br>loan debt; Obtain<br>loans on or after Oct.<br>7, 1998 |

| <u>Plan</u>                              | <u>Payment</u>   | <u>Repayment</u>   | <u>Eligible Loans</u>   | <u>Information</u>  |
|--|--|--|---|---|
| Revised Pay as<br>You Earn<br>(REPAYE)   | 10% of discretionary income  | 20yrs undergraduate loans only; 25yrs graduate loans; remaining balance may be forgiven and taxed        | <ul><li>Direct Subsidized</li><li>Direct Unsubsidized</li><li>Grad Plus</li></ul>   | Recertify Yearly; sub<br>loans int paid for first<br>3yrs then half; half on<br>unsub loans |
| Pay as You Earn<br>(PAYE)                | 10% of discretionary income  | 20yrs, remaining balance may be forgiven and taxed   | <ul><li>Direct Subsidized</li><li>Direct Unsubsidized</li><li>Grad Plus</li></ul>   | Recertify Yearly; sub<br>loans int paid for first<br>3yrs                                   |
| Income-Based<br>Repayment (IBR)          | 15% of discretionary income (10% of discretionary income as of 7/1/14) | 25yrs, 20yrs if borrowed<br>on or after 7/1/14;<br>remaining balance <u>may</u> be<br>forgiven and taxed | <ul><li>Direct Subsidized</li><li>Direct Unsubsidized</li><li>Grad Plus</li><li>FFELP</li></ul>   | Recertify Yearly; sub<br>loans int paid for first<br>3yrs                                   |
| Income-<br>Contingent<br>Repayment (ICR) | 20% of discretionary income  | 25yrs, remaining balance<br>may be forgiven and<br>taxed   | <ul> <li>Direct Subsidized</li> <li>Direct Unsubsidized</li> <li>Grad Plus</li> <li>Consolidated Parent Plus<br/>Loans made after 7/1/06</li> </ul> | Recertify Yearly;<br>You are responsible for<br>int   |

# Repayment Example

| <u>Loan amount</u> | Payment for Standard                     | Payment for Graduated                            | Payment for Extended *fixed            |
|--------------------|--|--|--|
| \$10,000           | \$111/month<br>\$13,322 total payment    | \$63 - \$190/month<br>\$14,212 total payment     | Not Applicable                         |
| \$25,000           | \$278/month<br>\$33,360 total payment    | \$159 - \$476/month<br>\$35,530 total payment    | Not Applicable                         |
| \$50,000           | \$555/month<br>\$66,612 total payment    | \$317 - \$952/month<br>\$71,060 total payment    | \$322/month<br>\$96,645 total payment  |
| \$100,000          | \$1,110/month<br>\$133,225 total payment | \$635 - \$1,905/month<br>\$142,120 total payment | \$644/month<br>\$193,290 total payment |

<sup>\*6%</sup> interest rate

### Repayment Example

Based on a family size of one with an adjusted gross income (AGI) of \$35,000. No additional federal loan debt. Assumes a 5% increase in income each year. \$50,000 in total loan debt (\$23,000 subsidized and \$27,000 unsubsidized). All loans have a 4.66% interest rate.

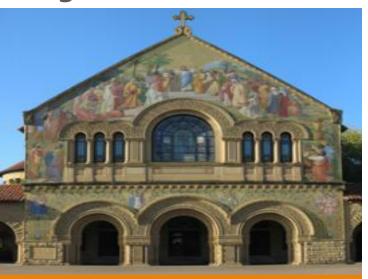
|                        | <u>REPAYE</u> | <u>PAYE</u>               | <u>IBR</u> | <u>ICR</u>        |
|------------------------|---------------|---------------------------|------------|-------------------|
| <u>Initial Payment</u> | \$143         | \$143                     | \$217      | \$370             |
| <u>Final Payment</u>   | \$606         | \$507                     | \$523      | \$439             |
| Time in Repayment      | 22.9 years    | 20 years                  | 16.8 years | 14.5 years        |
| <u>Total Paid</u>      | \$90,779      | \$71,171                  | \$77,191   | \$69 <b>,</b> 676 |
| Forgiven Amount        | \$0           | \$20,327 (may be taxable) | \$0        | \$0               |

<sup>\* \$62,763</sup> total paid under 10-year Standard Repayment Plan

# Forgiveness and Discharge

- Teacher Loan Forgiveness
- Public Service
- Discharges

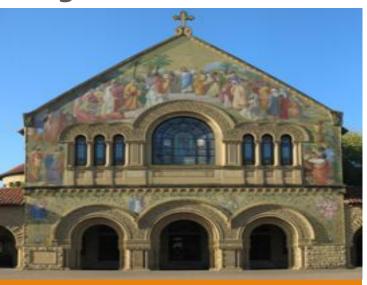
### Forgiveness



#### Teacher Loan Forgiveness (TLF)

- » Must teach full-time for 5 complete and consecutive academic years
- » Must be a low-income school; visit <u>www.tcli.ed.gov</u>
- » All schools operated by the Bureau of Indian Education (BIE) qualify
- » Forgiveness of up to \$17,500
  - A highly qualified teacher in Science, Mathematics, or Special Education
- » Forgiveness of up to \$5,000
  - A highly qualified Elementary or Secondary education teacher
- » Direct Loans; FFELP; (Plus Loans not eligible)
- » Teaching at multiple schools acceptable
  - Each school will require an application

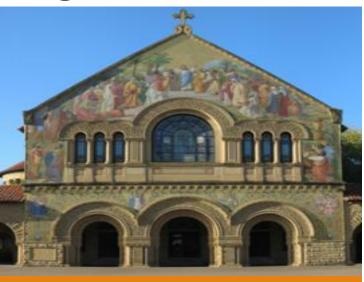
### Forgiveness



#### Public Service Loan Forgiveness (PSLF)

- » 120 non-consecutive qualifying payments
  - No later than 15 days after due date, Full-Months payment
- » Employed Full-Time by Qualifying Employer
- » On a qualifying repayment plan
  - REPAYE, PAYE, IBR, ICR, 10-Year Standard Repayment Plan
- » Remaining balance will be forgiven; Not considered income
- » Direct Loans, Grad Plus
- » Parent Plus Loans
  - Eligibility is based on parent employment, not students

# Forgiveness



### Public Service Loan Forgiveness (cont)

- » May not use the 5 years that were accepted for the Teacher Loan Forgiveness (TLF)
- » Private-Loans are not eligible
- » Consolidated loans on standard repayment plan do not qualify
- » If you have been paying into PSLF, but consolidate, you will lose those prior qualifying payments made

# Discharges

- Closed School if your school closes while enrolled and unable to complete program
- Total and Permanent Disability if you are no longer able to work due to physical or mental impairments
- <u>Due to Death</u>- if acceptable documentation of your death is received by your loan servicer
- Borrower Defense to Repayment if a school misled or engaged in other misconduct in violation of certain state laws

# Suspension of Payment

- Deferment
- Forbearance

#### Deferment

- » Entitlements offered by the Department of Education
- » Interest will not accrue on Subsidized Loans
- » Account will remain current on option

#### Deferment Types

- 1. <u>Economic Hardship</u> may be granted during a period of financial difficulty (3 years available)
  - On public assistance
  - Full-time monthly income and family size below poverty guidelines
- 2. <u>In-School</u> may be granted if attending a qualifying school at least half-time (unlimited)
  - Must have exhausted 6 month grace period
  - In repayment status
- 3. <u>Unemployment</u> may be granted if unemployed or working less than 30 hours per week (3 years available)
  - Must be eligible for unemployment benefits or
  - Must be registered with employment agency

- Deferment Types (cont)
  - 4. <u>Graduate Fellowship</u> may be granted if participating in Graduate Fellowship Program
    - Enrolled in program full-time
    - Must provide statement of objectives
  - 5. <u>Post-Enrollment</u> may be granted for parent plus borrower or graduate plus borrower following the date student ceases to be enrolled at least half-time
    - Only for 6 months
  - 6. <u>Military</u> must be active military duty during a war or other military operations
    - Must begin on or after 10/01/2007
    - Prior to 10/01/2007, Military deployment must be associated with attacks on or after 09/11/2001

#### Forbearance

- » Interest still accrues on subsidized and unsubsidized loans
- » Account will remain current on option

#### Forbearance Types

- 1. <u>General</u> may be granted to borrowers if time available
  - 12 months per request; check with servicer
  - 36 months available
- 2. <u>Internship/Residency</u> may be granted if in a medical or dental or other residency program
  - Authorized official certifies the begin and end dates of participation in program
  - 12 months per request
  - 36 months available
- 3. <u>Teacher Loan Forgiveness</u> may be granted if qualify for Teacher Loan Forgiveness Program
  - Only if expected forgiveness amount will satisfy the <u>anticipated</u> outstanding balance at the end of the fifth year of qualifying service
  - 12 months per request

- Forbearance Types (cont)
  - 4. <u>Loan Debt Burden</u> may be granted if total monthly loan payment exceeds 20% of gross monthly income
    - Proof of income
    - 12 months per request
    - 36 months available
  - 5. <u>Emergency/Disaster</u> may be granted due to local or national disaster
    - Verification of a state of emergency in area <u>www.fema.gov</u>
    - 90 days per request

# Delinquent

- Delinquency
- Default
- Rehabilitation

# Delinquent

#### Delinquency

- Occurs first day after due date
- » Negative credit reporting at 90 days at end of month and every 30 days after

#### Default

- » Happens between 270 360 days of delinquency
- » Lose options
- » Lose eligibility for future federal aid
- » Negative credit reporting
- » Wage garnishment
- Tax offset
- » Bank accounts frozen

# Delinquent

#### Rehabilitation Loan

- » Loan that initially defaulted and turned over to Default Management and Collections Systems (DMCS)
- » Have to make 9 consecutive payments within 10 consecutive months
- » Payment based off income and individual circumstances
- » DMCS sends letter asking if you would like loans rehabilitated
- » Default status will be removed
- » Eligible to receive additional student aid
- You can rehabilitate a defaulted loan only once

# Helpful Information

• Tips

# Helpful Information

- Get organized; Use NSLDS to determine loan servicer(s)
  www.nslds.gov
- Compare different repayment plans. Use the repayment estimator at <a href="www.studentloans.gov">www.studentloans.gov</a>
- Budget; Know how much you can afford
- Know eligibility for the loan forgiveness programs and discharges
- Know your loans
- Make payments during deferment and forbearance periods

# Helpful Information

- Make payments on time
- Set up automatic debit payments and receive 0.25% interest rate reduction
- You can receive a federal tax deduction for interest paid on student loans; Form 1098E
- Able to change your due date and repayment plan
- Any difficulties, questions, or concerns with your student loan contact Loan Servicer(s)
- Any problems with Loan Servicer contact <u>Ombudsman Group</u>

# **Loan Portals**

#### Studentloans.gov

#### Students can:

- Complete Federal Loan Counseling requirements (Entrance, Exit, TEACH Entrance)
- Complete the Federal MPN
- Apply for an income driven repayment plan
- View a repayment estimator
- Appeal a PLUS credit decision. Note: Stanford does not allow a student (or parent) to apply for a PLUS loan through this site. They must apply through Stanford Financial Aid.
- Endorse a PLUS loan (co-sign)
- Apply for Loan consolidation

# National Student Loan Data for Students (nslds.gov)

#### Students can:

- View their Federal Aid history
- View their enrollment history
- Complete Exit Counseling for TEACH grant (this is the only counseling done on this site)
- Update contact info

Database for all Federal Financial Aid including grants like Pell and SEOG

#### Lender website

Examples: Sallie Mae, SoFi

#### Students can:

Make payments

# Questions/Comments

