

# Neil Malhotra

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## Current Appointment

Associate Professor, Graduate School of Business, Stanford University, 2011-present

Associate Professor (by courtesy), Department of Political Science, Stanford University, 2011-present

## Previous Appointments

Associate Professor, Department of Political Science, University of Pennsylvania, 2010-2011

Assistant Professor, Graduate School of Business, Stanford University, 2008-2010

## Education

### **Stanford University**

Ph.D., Political Science (2008)

M.A., Political Science (2005)

Melvin & Joan Lane Graduate Fellow, 2003-2008

### **Yale University**

B.A., *summa cum laude*, Economics (2002)

Phi Beta Kappa

Distinction in the Major

## Publications

48. Anderson, Ashton, Sharad Goel, Gregory Huber, Neil Malhotra, and Duncan J. Watts. In press. "Political Ideology and Racial Preferences in Online Dating." *Sociological Science*.
47. Jessee, Stephen, and Neil Malhotra. In press. "Ideological Proximity and Support for the Supreme Court." *Political Behavior*.
46. Krosnick, Jon A., Neil Malhotra, and Urja Mittal. In press. "Public Misunderstanding of Political Facts: How Question Wording Affected Estimates of Partisan Differences in Birtherism." *Public Opinion Quarterly*.
45. Healy, Andrew, and Neil Malhotra. In press. "Partisan Bias among Interviewers." *Public Opinion Quarterly*.
44. Malhotra, Neil, Joanne Miller, and Justin Wedeking. In press. "The Relationship between Nonresponse Strategies and Measurement Error: Comparing Online Panel Surveys to Traditional Surveys." In *Online Panel Research: A Data Quality Perspective*. Eds. M. Callegaro, R. Baker, P. Lavrakas, J. Krosnick, J. Bethlehem, and A. Gritz. New York: Wiley.
43. Fair, Christine, Neil Malhotra, and Jacob Shapiro. In press. "Democratic Values and Support for Militancy: Evidence from a National Survey of Pakistan." *Journal of Conflict Resolution*.

42. Healy, Andrew, and Neil Malhotra. 2013. "Childhood Socialization and Political Attitudes: Evidence from a Natural Experiment." *Journal of Politics*. 75(4): 1023-1037.
41. Keele, Luke, Neil Malhotra, and Colin McCubbins. 2013. "Do Term Limits Restrain State Fiscal Policy? Approaches for Causal Inference in Assessing the Effects of Legislative Institutions." *Legislative Studies Quarterly*. 38(3): 291-326.
40. Jessee, Stephen, and Neil Malhotra. 2013. "Public (Mis)perceptions of Supreme Court Ideology: A Method for Directly Comparing the Positions of Citizens and Justices." *Public Opinion Quarterly*. 77(2): 619-634.
39. Healy, Andrew, and Neil Malhotra. 2013. "Retrospective Voting Reconsidered." *Annual Review of Political Science*. 16: 285-306.
38. Malhotra, Neil, Yotam Margalit, and Cecilia Hyunjung Mo. 2013. "Economic Explanations for Opposition to Immigration: Distinguishing Between Prevalence and Conditional Impact." *American Journal of Political Science*. 57(2): 391-410.
37. Blair, Graeme, Christine Fair, Neil Malhotra, and Jacob Shapiro. 2013. "Poverty and Support for Militant Politics: Evidence from Pakistan." *American Journal of Political Science*. 57(1): 30-48.
36. Fair, Christine, Neil Malhotra, and Jacob Shapiro. 2012. "Faith or Doctrine? Religion and Support for Political Violence in Pakistan." *Public Opinion Quarterly*. 76(4): 688-720.
35. Michelson, Melissa R., Neil Malhotra, Andrew J. Healy, Donald P. Green, Allison Carnegie, and Ali Adam Valenzuela. 2012. "The Effect of Prepaid Postage on Turnout: A Cautionary Tale for Election Administrators." *Election Law Journal*. 11(3): 279-290.
34. Cor, Ken, Edward Haertel, Jon A. Krosnick, and Neil Malhotra. 2012. "Improving Ability Measurement in Surveys by Following the Principles of IRT: The Wordsum Vocabulary Test in the General Social Survey." *Social Science Research*. 41(5): 1003-1016.
33. Malhotra, Neil, Melissa R. Michelson, and Ali Adam Valenzuela. 2012. "Emails from Official Sources Can Increase Turnout." *Quarterly Journal of Political Science*. 7(3): 321-332.
32. Malhotra, Neil, and Edmund Helmer. 2012. "Inflation in Weekend Box Office Estimates." *Applied Economics Letters*. 19(14): 1411-1415.
31. Malhotra, Neil, and Elizabeth Popp. 2012. "Bridging Partisan Divisions over Anti-Terrorism Policies: The Role of Threat Perceptions." *Political Research Quarterly*. 65(1): 34-47.
30. Harbridge, Laurel, and Neil Malhotra. 2011. "Electoral Incentives and Partisan Conflict in Congress: Evidence from Survey Experiments." *American Journal of Political Science*. 55(3): 494-510.
29. Malhotra, Neil, and Alexander M. Tahk. 2011. "Specification Issues in Assessing the Moderating Role of Issue Importance: A Comment on Grynaviski and Corrigan (2006)." *Political Analysis*. 19(3): 342-350.
28. Meredith, Marc, and Neil Malhotra. 2011. "Convenience Voting Can Change Election Outcomes." *Election Law Journal*. 10(3): 227-253.
27. Shafer, Emily Fitzgibbons, and Neil Malhotra. 2011. "The Effect of a Child's Sex on Traditional Gender Roles: Evidence from a Natural Experiment." *Social Forces*. 90(1): 209-222.
26. Malhotra, Neil, Melissa R. Michelson, Todd Rogers, and Ali Adam Valenzuela. 2011. "Text Messages as Mobilization Tools: The Conditional Effects of Habitual Voting and Election Salience." *American Politics Research*. 39(4): 664-681.

25. Healy, Andrew, and Neil Malhotra. 2010. "Random Events, Economic Losses, and Retrospective Voting: Implications for Democratic Competence." *Quarterly Journal of Political Science*. 5(2): 193-208.
24. Healy, Andrew J., Neil Malhotra, and Cecilia Hyunjung Mo. 2010. "Irrelevant Events Affect Voters' Evaluations of Government Performance." *Proceedings of the National Academy of Sciences*. 107(29): 12804-12809.
23. Malhotra, Neil, and Yotam Margalit. 2010. "Short-Term Communication Effects or Longstanding Dispositions? The Public's Response to the Financial Crisis of 2008." *Journal of Politics*. 72(3): 852-867.
22. Jessee, Stephen, and Neil Malhotra. 2010. "Are Congressional Leaders Middlepersons or Extremists? Yes." *Legislative Studies Quarterly*. 35(3): 361-392.
21. Fair, C. Christine, Neil Malhotra, and Jacob N. Shapiro. 2010. "Islam, Militancy and Politics in Pakistan: Insights from a National Sample." *Terrorism and Political Violence*. 22(4): 495-521.
20. Gerber, Alan S., Neil Malhotra, Conor M. Dowling, and David Doherty. 2010. "Publication Bias in Two Political Behavior Literatures." *American Politics Research*. 38(4): 591-613.
19. Healy, Andrew, and Neil Malhotra. 2009. "Myopic Voters and Natural Disaster Policy." *American Political Science Review*. 103(3): 387-406.
18. Elis, Roy, Neil Malhotra, and Marc Meredith. 2009. "Apportionment Cycles as Natural Experiments." *Political Analysis*. 17(4): 358-376.
17. Malhotra, Neil, Jon A. Krosnick, and Randall K. Thomas. 2009. "Optimal Design of Branching Questions to Measure Bipolar Constructs." *Public Opinion Quarterly*. 73(2): 304-324.
16. Malhotra, Neil. 2009. "Order Effects in Complex and Simple Tasks." *Public Opinion Quarterly*. 73(1): 180-98.
15. Malhotra, Neil, and Alexander G. Kuo. 2009. "Emotions as Moderators of Information Cue Use: Citizen Attitudes towards Hurricane Katrina." *American Politics Research*. 37(2): 301-326.
14. Malhotra, Neil, and Alexander G. Kuo. 2008. "Attributing Blame: The Public's Response to Hurricane Katrina." *Journal of Politics*. 70(1): 120-135.
13. Malhotra, Neil, and Matthew E. Carnes. 2008. "Political Stability under Uncertainty: Applying Bounded Rationality to the Study of Governance and Civil Conflict." *British Journal of Political Science*. 38(1): 45-64.
12. Malhotra, Neil. 2008. "Completion Time and Response Order Effects in Web Surveys." *Public Opinion Quarterly*. 72(5): 914-934.
11. Gerber, Alan, and Neil Malhotra. 2008. "Do Statistical Reporting Standards Affect What Is Published? Publication Bias in Two Leading Political Science Journals." *Quarterly Journal of Political Science*. 3(3): 313-326.
10. Malhotra, Neil. 2008. "Disentangling the Relationship between Legislative Professionalism and Government Spending." *Legislative Studies Quarterly*. 33(3): 387-414.
9. Malhotra, Neil. 2008. "The Impact of Public Financing on Electoral Competition: Evidence from Arizona and Maine." *State Politics and Policy Quarterly*. 8(3): 263-281.
8. Gerber, Alan S., and Neil Malhotra. 2008. "Publication Incentives and Empirical Research: Do Reporting Standards Distort the Published Results?" *Sociological Methods and Research*. 37(1): 3-30.

7. Malhotra, Neil. 2008. "Partisan Polarization and Blame Attribution in a Federal System: The Case of Hurricane Katrina." *Publius: The Journal of Federalism*. 38(4): 651-670.
6. Chen, Jowei, and Neil Malhotra. 2007. "The Law of k/n: The Effect of Chamber Size on Government Spending in Bicameral Legislatures." *American Political Science Review*. 101(4): 657-676.
5. Malhotra, Neil, and Jon A. Krosnick. 2007. "The Effect of Survey Mode and Sampling on Inferences about Political Attitudes and Behavior: Comparing the 2000 and 2004 ANES to Internet Surveys with Non-Probability Samples." *Political Analysis*. 15(3): 286-323.
4. Malhotra, Neil, and Jon A. Krosnick. 2007. "Procedures for Updating Classification Systems: A Study of Biotechnology and the Standard Occupational Classification System." *Journal of Official Statistics*. 23(3): 409-432.
3. Malhotra, Neil, and Jon A. Krosnick. 2007. "Retrospective and Prospective Performance Assessments during the 2004 Election Campaign: Tests of Mediation and News Media Priming." *Political Behavior*. 29(2): 249-278.
2. Malhotra, Neil, and Connor Raso. 2007. "Racial Representation and U.S. Senate Apportionment." *Social Science Quarterly*. 88(4): 1038-1048.
1. Malhotra, Neil. 2006. "Government Growth and Professionalism in U.S. State Legislatures." *Legislative Studies Quarterly*. 31(4): 563-584.

### Awards/Fellowships/Honors

- Visiting Scholar, Russell Sage Foundation (2012-2013)
- Invited Fellow, Center for Advanced Study in the Behavioral Sciences (CASBS)
- Philip F. Maritz Faculty Scholar (2013-2014)
- MBA Class of 1969 Faculty Scholar (2009-2010, 2011-2012)
- Distinction for Outstanding Teaching, Stanford Graduate School of Business (2008-2009)
- Jewell-Loewenberg Award for the Best Article in *Legislative Studies Quarterly* (2008)
- Westview Press Award for Best Graduate Student Paper Presented at the Annual Meeting of the Midwest Political Science Association (2007)
- John Sullivan Award for Outstanding Graduate Student Paper Presented at the Annual Meeting of the American Political Science Association, Elections, Public Opinion, and Voting Behavior Section (2007)
- First Prize, Student Paper Award, American Association for Public Opinion Research (Pacific Chapter) (2007)

### Grants

- Woods Institute for the Environment (2012-2014): "Is Corporate Environmentalism Profitable? Experimental Investigations of the Effects of Environmental Corporate Social Responsibility on Consumption, Employment, and Political Activity" (with Benoit Monin and Michael Tomz) (\$150,000)
- Timeshare Experiments in the Social Sciences (TESS) (2012): "Is Perceived Polarization a Self-Fulfilling Prophecy?" (with Matthew Levendusky)

U.S. State Department Contracted Project (2011-2012): “Patterns of Militancy in Pakistan” (with Christine Fair and Jacob Shapiro)

Timeshare Experiments in the Social Sciences (TESS) (2011): “Public Support for Bipartisanship in Congress: Who Compromises, How Much, and Under What Conditions?” (with Laurel Harbridge and Brian Harrison)

Timeshare Experiments in the Social Sciences (TESS) (2007): “Threat Perceptions and Political Attitudes on Counter-Terrorism Measures” (with Elizabeth Popp)

National Science Foundation Dissertation Improvement Grant (2007): “The Effect of Polls on Political Behavior”

Timeshare Experiments in the Social Sciences (TESS) (2006): “Sources of Blame Attribution: Citizen Attitudes Towards Public Officials after 9/11” (with Alexander G. Kuo)

Timeshare Experiments in the Social Sciences (TESS) (2006): “Partisan Bias and Blame Attribution: Citizen Attitudes towards the Government Response to Hurricane Katrina” (with Alexander G. Kuo)

### Invited Talks

2013-2014: Northwestern University (Kellogg School of Management), Ohio State University, Oxford University, University of Essex, University of California-Berkeley, Vanderbilt University

2012-2013: University at Buffalo, New York University (CESS Conference), Russell Sage Foundation

2011-2012: George Washington University, Temple University, University of California-Berkeley

2010-2011: University of Rochester (Wallis Conference), University of Pittsburgh, Columbia University, Heidelberg University (Politics of Crisis Conference), Cornell University, Princeton University

2009-2010: Harris School of Public Policy (University of Chicago), University of California-Los Angeles, University of Pennsylvania, University of California-Berkeley, University of California-Merced (Politics of Federal Spending Conference)

2008-2009: Massachusetts Institute of Technology (American Politics Conference), University of California-San Diego (WCEC Conference), Loyola Marymount University, Yale University (CSAP Conference)

2007-2008: Binghamton University, Georgetown University, University of Pennsylvania, Vanderbilt University, Washington University in St. Louis, Harvard University, Yale University, Northwestern University, University of California-Merced, University of California-Berkeley, John F. Kennedy School of Government (Harvard University), University of Michigan

### Conference Participation

American Political Science Association, Midwest Political Science Association, Southern Political Science Association, Western Political Science Association, American Association for Public Opinion Research, Pacific Association for Public Opinion Research, State Politics and Policy Conference, Wallis Institute of Political Economy Conference, West Coast Experiments Conference, NYU Center for Experimental Social Sciences Conference

## Reviewer

*American Journal of Political Science, American Political Science Review, American Politics Research, American Review of Politics, British Journal of Political Science, California Management Review, Comparative Political Studies, Economics and Politics, Election Law Journal, Ethology, Field Methods, Governance, International Journal of Public Opinion Research, International Interactions, International Studies Perspectives, Journal of Conflict Resolution, Journal of Experimental Political Science, Journal of Official Statistics, Journal of Politics, Journal of Public Economics, Legislative Studies Quarterly, National Science Foundation, PLOS One, Policy Studies Journal, Political Analysis, Political Behavior, Political Communication, Political Psychology, Political Research Quarterly, Public Administration Review, Public Opinion Quarterly, Publius: The Journal of Federalism, Quarterly Journal of Political Science, Research & Politics, Science, Social Science Computer Review, Social Science Research, Sociological Methods and Research, State Politics and Policy Quarterly, Timeshare Experiments in the Social Sciences (TESS), World Politics, W.W. Norton*

## Teaching

*MBA: Ethics and Management*

*MBA: Non-Market Strategy*

## Dissertation Committees

### *Reading Committees:*

Joshua Loud (PhD 2013) (initial placement: Economist, Office of Financial Research, Department of the Treasury)

Cecilia Mo (PhD 2012), Co-Chair (initial/current placement: Assistant Professor, Vanderbilt University)

Molly Cohn (PhD 2012) (initial/current placement: Fellow, Brookings Institution)

Christopher Paik (PhD 2010) (initial placement: Postdoctoral Researcher, Princeton University; current placement: Assistant Professor, New York University, Abu Dhabi)

Nicholas Eubank (ABD)

*Oral Committees:* Sarah Anzia (Department of Political Science), Wendy Gross (Department of Political Science), Saul Jackman (Department of Political Science), Alexander Tahk (Department of Political Science), Curtiss Cobb (Department of Sociology), Sonya Zak (Graduate School of Business), Lori Gauthier (Department of Communication), Alice Siu (Department of Communication), Ken Cor (School of Education), Brian Lukoff (School of Education), Rachel Stein (Department of Political Science), Alejandro Francetich (Graduate School of Business), Tamar Kreps (Graduate School of Business)

## University and Disciplinary Service

### *University*

PhD Liaison for Political Economy Group (2013-present)

Reviewer, Conference on Empirical Legal Studies (CELS) (2012)

Faculty Advisor, Peru Study Trip (December 2009)

Faculty Advisor, Scandinavia Study Trip (March 2010)

Co-Coordinator, Political Economy Seminar (2008-2010, 2013-2014)

*Disciplinary*

Associate Editor, *Journal of Experimental Political Science* (2013-2015)

Editorial Board, *American Journal of Political Science* (2014)

Editorial Board, *Legislative Studies Quarterly* (2011-2015)

Editorial Board, *Journal of Politics* (2013-2015)

Secretary, Experimental Research Section, American Political Science Association (2013-2014)

“Super Reviewer,” *American Journal of Political Science* (2013)

Award Committee (chair), Best Paper Award, Elections, Public Opinion, and Voting Behavior Section, American Political Science Association (2010)

Award Committee, Best Paper Award, Political Psychology Section, American Political Science Association (2010)

Award Committee, Jewell-Loewenberg Award, Legislative Studies Section, American Political Science Association (2009)

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